



# **EXECUTIVE SUMMARY**

Atlantic Capital Partners has been exclusively engaged to solicit offers for the sale of a McDonald's in Palm Bay, FL. The Premises has been leased to McDonalds for a long 20-year term with Ten (10) Five (5) year extensions remaining. The Asset is well positioned just off busy Johns Heritage heritage Pkwy & Babcock St and under 10 miles to Melbourne, FL.

TERM	ANNUAL RENT
1-5	\$105,000
6-10	\$115,500
11-15	\$127,050
16-20	\$139,755
21-25	\$153,731
26-30	\$169,104
31-35	\$186,014
36-40	\$204,615
41-45	\$225,077
46-50	\$247,585
51-55	\$272,343
56-60	\$299,577
61-65	\$329,535
66-70	\$362,488
	1-5 6-10 11-15 16-20 21-25 26-30 31-35 36-40 41-45 46-50 51-55 56-60 61-65

NOI	\$105,000
CAP	3.75%
PRICE	\$2,800,000

ASSET SNAPSHOT	
Tenant Name	McDonalds
Address	9179 Babcock St, Palm Bay, FL
Building Size (GLA)	4,395 SF
Land Size	1.54 AC
Year Built/Renovated	2025
Signator/Guarantor	Corporate
Rent Type	Ground Lease
Landlord Responsibilities	None
Rent Commencement Date	11/14/2025 est.
Lease Expiration Date	11/30/2045 est.
ROFR	Yes - 30 Days
Rental Increases	10% Every 5 Years and in Options
Remaining Term	20 Years
Current Annual Rent	\$105,000

















### STRONG LEASE **FUNDAMENTALS**

10% rent increase every 5 years during current term & options periods | 20-year Absolute NNN Ground lease | Ten (10) five (5) year option periods



### **CORPORATE GUARANTEE FROM CREDIT TENANT**

McDonald's has over 40,000 locations worldwide | S&P Credit Rating of BBB+ and has a market capitalization of \$218B (NYSE: MCD) | Over \$23B 2024 Revenue



### LOCATED IN FAST GROWING & HIGHLY AFFLUENT PALM BAY

AHHI exceeds \$180K in a 1-mile radius | Within the rapidly growing Palm Bay–Melbourne–Titusville MSA (600,000+ residents) | Palm Bay is the largest city in Brevard County (127,000+ residents) and benefits from strong aerospace, defense, and tech employment clusters led by Lockheed Martin, L3Harris, and Northrop Grumman | Potential customers with an AHHI greater than \$160,000



### **STRATEGIC** CONNECTIVITY

This brand new construction is less than 3 miles from I -95 Quick access to Palm Bay-Melbourne-Titusville regional market | 242 feet of frontage and excellent visibility



### **PUBLIX OUTPARCEL & NEW DEVELOPMENT**

Immediate trade area features multiple master planned residential communities under construction | Cypress Bay Preserve. Emerald Lakes and Eddgewood at Everland's | Across the street from Courtyard at Waterstone | Outparcel to **Publix Shopping Center** 



### **BREVARD COUNTY ECONOMIC DRIVERS**

Anchored by aerospace, defense, and high-tech employers L3Harris (8,000+ employees), Northrop Grumman (6,500+ employees), and Lockheed Martin contribute to consumer spending











## Florida Business Environment

Florida's business market is one of the most dynamic in the United States, driven by its strategic location, strong population growth, and diverse economy. The state benefits from a favorable tax climate with no personal income tax, making it attractive for entrepreneurs, corporations, and investors. Key industries include tourism, real estate, financial services, aerospace and defense. international trade, and a rapidly growing technology sector. With major ports, global connectivity, and close ties to Latin America, Florida serves as a gateway international commerce. for Additionally, its large and expanding workforce, coupled with continuous infrastructure investment, positions the state as a competitive hub for both established enterprises and emerging startups.





McDonald's is the largest quick-service restaurant chain in the world, operating more than 40,000 locations across over 100 countries. Founded in 1955, McDonald's has grown into the most recognizable brand in the fast-food industry, serving nearly 70 million customers daily. The company's menu innovation, global supply chain, and industry-leading digital platforms (mobile ordering, delivery, loyalty) continue to drive strong customer engagement and sales growth.

For fiscal year 2023, McDonald's reported \$25.5 billion in revenue and \$8.47 billion in net income, reflecting its robust financial performance. The company maintains investment-grade credit ratings of BBB+ (S&P) and Baa1 (Moody's), underscoring its financial strength and reliability as a tenant. McDonald's continues to prioritize drive-thru modernization, technology integration, and global store expansion, positioning the brand for sustainable long-term growth.

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### **MCDONALD'S QUICK FACTS**

Founded: 1955

Ownership: Public; NYSE: MCD

Market Cap: \$2.18B

# of Locations: 40,000+

**Headquarters:** Chicago, IL

**Guaranty:** Corporate

