Speedway Ground Lease

Sonora, CA



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Aerials

About the Area

Demographics

Fisher James Corp. ("Broker") has been retained on an exclusive basis to market the property described herein ("Property"). Broker has been authorized by the Seller of the Property ("Seller") to prepare and distribute the enclosed information ("Material") for the purpose of soliciting offers to purchase from interested parties. More detailed financial, title and tenant lease information may be made available upon request following the mutual execution of a letter of intent or contract to purchase between the Seller and a prospective purchaser. You are invited to review this opportunity and make an offer to purchase based upon your analysis. If your offer results in the Seller choosing to open negotiations with you, you will be asked to provide financial references. The eventual purchaser will be chosen based upon an assessment of price, terms, ability to close the transaction and such other matters as the Seller deems appropriate.

The Material is intended solely for the purpose of soliciting expressions of interest from qualified investors for the acquisition of the Property. The Material is not to be copied and/or used for any other purpose or made available to any other person without the express written consent of Broker or Seller. The Material does not purport to be all-inclusive or to contain all of the information that a prospective buyer may require. The information contained in the Material has been obtained from the Seller and other sources and has not been verified by the Seller or its affiliates. The pro forma is delivered only as an accommodation and neither the Seller, Broker, nor any of their respective affiliates, agents, representatives, employees, parents, subsidiaries, members, managers, partners, shareholders, directors, or officers, makes any representation or warranty regarding such pro forma. Purchaser must make its own investigation of the Property and any existing or available financing, and must independently confirm the accuracy of the projections contained in the pro forma.

Seller reserves the right, for any reason, to withdraw the Property from the market. Seller has no obligation, express or implied, to accept any offer. Further, Seller has no obligation to sell the Property unless and until the Seller executes and delivers a signed agreement of purchase and sale on terms acceptable to the Seller, in its sole discretion. By submitting an offer, a purchaser will be deemed to have acknowledged the foregoing and agreed to release Seller and Broker from any liability with respect thereto. Property walk-throughs are to be conducted by appointment only. Contact Broker for additional information.

Property Highlights 01



Convenient Location in Car-Dependent Region

Access from Mono Way (46,000 ADT) Near CA-108

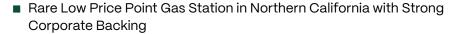


Across from County's Largest Shopping Center

with Kohl's, T.J. Maxx, Starbucks & More



Sonora is the Economic & Tourism Hub of the Sierra Foothills



- Approximately 7 Years Remaining with Two 5-Year Options to Extend
 - → 1.5% Annual Rent Increases Providing a Hedge Against Inflation
- Sustainable, Below Market Rent
- Successful Location with 28 Year Operating History
 - → Ranked #28 for the Chain, 85th Percentile in CA (per Placer.ai)
- In 2021, 7-Eleven, Inc. Acquired Speedway, LLC for \$21 Billion
 - → Global Leader in Convenience Retail with More than 85,000 Locations
- Speedway is a Best-in-Class Gas Station & C-Store Tenant
 - \rightarrow Founded in 1952; Operates More than 3,000 Locations in 36 States
- Excellent Visibility with Convenient Access on a High-Traffic Corridor
 - → Located on Mono Way (46,000 ADT), Just Off of CA-108 (20,800 ADT)
 - → Well-Positioned to Serve Travelers and Locals Alike in a Car-Dependent Region
- Adjacent to The Junction Shopping Center, the Largest Shopping Center in the County
 - → Anchored by Kohl's, with T.J. Maxx, CVS, Dollar Tree, Anytime Fitness, Starbucks, Round Table Pizza, Jack in the Box, and More
- 2 Miles from Adventist Health Sonora Medical Center (152 Beds)
- 3 Miles from Historic Downtown Sonora & Sonora High School



High-Visibility Tourist Market

In 2024, Tuolumne County Experienced 6 Million Tourist Visits,
Contributing \$307.8 Million to the Local Economy
(per Visit Tuolumne County)

Pricing & Overview 02



\$2,098,000

5.00% CAP RATE

View on Map 🗷

Net Operating Income	
Gross Rents	\$114,902.25
Taxes on the Land*	(\$10,000)
Total NOI	\$104,902.25

^{*}Landlord is responsible for the taxes on the land only. 2025 taxes were \$7,546.60. We have estimated new taxes upon sale will be approximately \$10,000. Please note, this is only an estimate.

9	LOCATION	13778 Mono Way, Sonora, CA 95370	
\leftrightarrow	LOT SIZE	±0.79 acres or ±34,412 square feet	
~7	IMPROVEMENTS	Retail building for Speedway with 6 fueling stations and 12 pumps	
		The improvements are owned by the tenant; only the land is for sale	
Р	PARKING	±21 parking spaces	
//!\ ?	TENANT	Western Refining Retail, LLC dba Speedway	
	RENT COMMENCEMENT	April 1, 1997	
	GROUND LEASE EXPIRATION	November 30, 2032	
	RENT INCREASES	1.5% annual	
	OPTIONS	Two (2) five-year options	
	TAXES	Tenant is responsible for all taxes associated with the building; Landlord is responsible for taxes on the land only	
	INSURANCE	Tenant is responsible	
	MAINTENANCE	Tenant owns all of the improvements and is responsible for all parts of the Premises including underground storage tanks.	
	LANDLORD RESPONSIBILITIES	Landlord is responsible for taxes on the land	
	RIGHT OF FIRST REFUSAL	Tenant shall have the Right of First Refusal to purchase the property on the same terms and conditions as any bona fide third part offer received by the landlord by providing written notice to the landlord within twenty (20) days of receiving written notice of such offer	
\$	FINANCING	Delivered free and clear of permanent financing	

Speedway





Speedway was Acquired by 7-Eleven in 2021 for \$21 Billion

7-Eleven is the Global Leader in Convenience Retail with More Than 85,000 Stores

Speedway founded in 1952, is one of the largest convenience store and gas station chains in the United States. The brand serves more than two million customers daily and meets the fueling and convenience needs of both travelers and local residents. Speedway is known for its clean stores, friendly service, convenient locations, and ongoing sustainability initiatives, which have helped establish it as a trusted national operator. Its stores offer a wide range of products including premium hot and iced coffees, Big Gulp fountain beverages, teas, Slurpees and frozen drinks, breakfast and deli sandwiches, hot sandwiches, burgers, hot dogs, pizza, merchandise, and fuel.

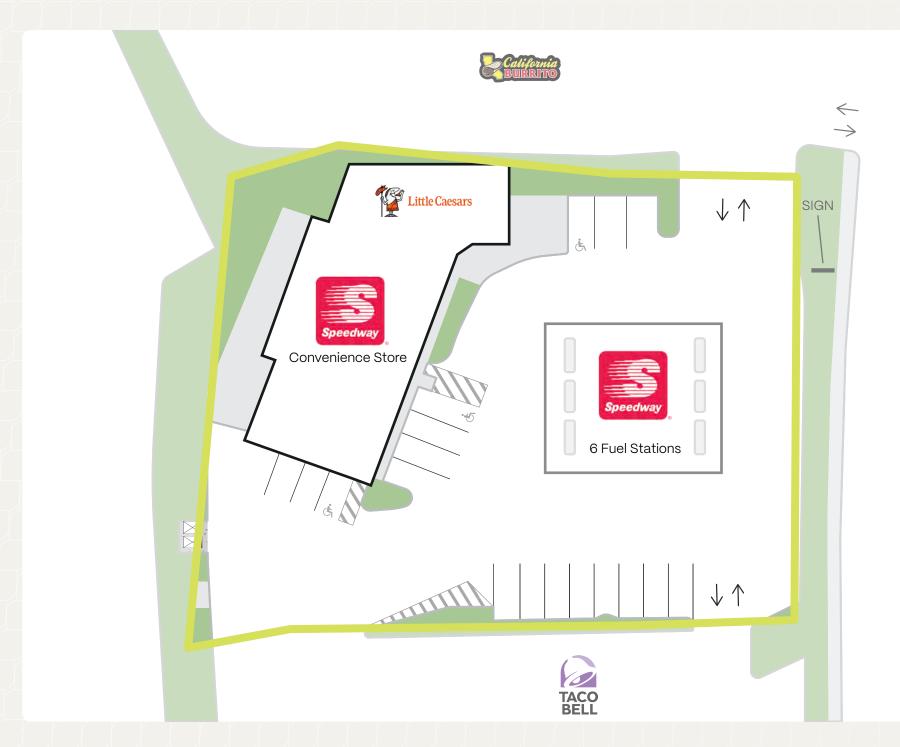
Speedway enhances convenience through the Speedway mobile app and its popular SpeedyRewards program, which allows customers to earn points on fuel and merchandise purchases to redeem for coupons, discounts, bonuses, and monthly perks. Speedway operates as a subsidiary of 7-Eleven, Inc.

In 2021, **7-Eleven** acquired Speedway LLC for \$21 billion, adding approximately 3,800 locations across 36 states to its portfolio. This acquisition expanded 7-Eleven's North American footprint to roughly 14,000 stores and broadened its reach to 47 of the 50 most populated U.S. metro areas while significantly increasing its company-operated store base. Globally, 7-Eleven operates more than 85,000 stores and is recognized as the leader in convenience retail. The company was founded in 1927 in Dallas, Texas, where it introduced the modern concept of around-the-clock convenience. Today, 7-Eleven is headquartered in Irving, Texas, and is investment grade, rated A- by Standard & Poor's and Baa2 by Moody's. The company reported approximately \$80 billion in annual revenue



for 2025. As a wholly owned subsidiary of Seven-Eleven Japan under Seven & i Holdings Co., Ltd., 7-Eleven benefits from strong financial backing and global integration. Strategic growth initiatives, including the acquisitions of Speedway and Stripes, along with leadership in loyalty programs, convenience, and digital innovation, continue to strengthen its position in the sector.

For more information, visit www.speedway.com and 7-eleven.com.



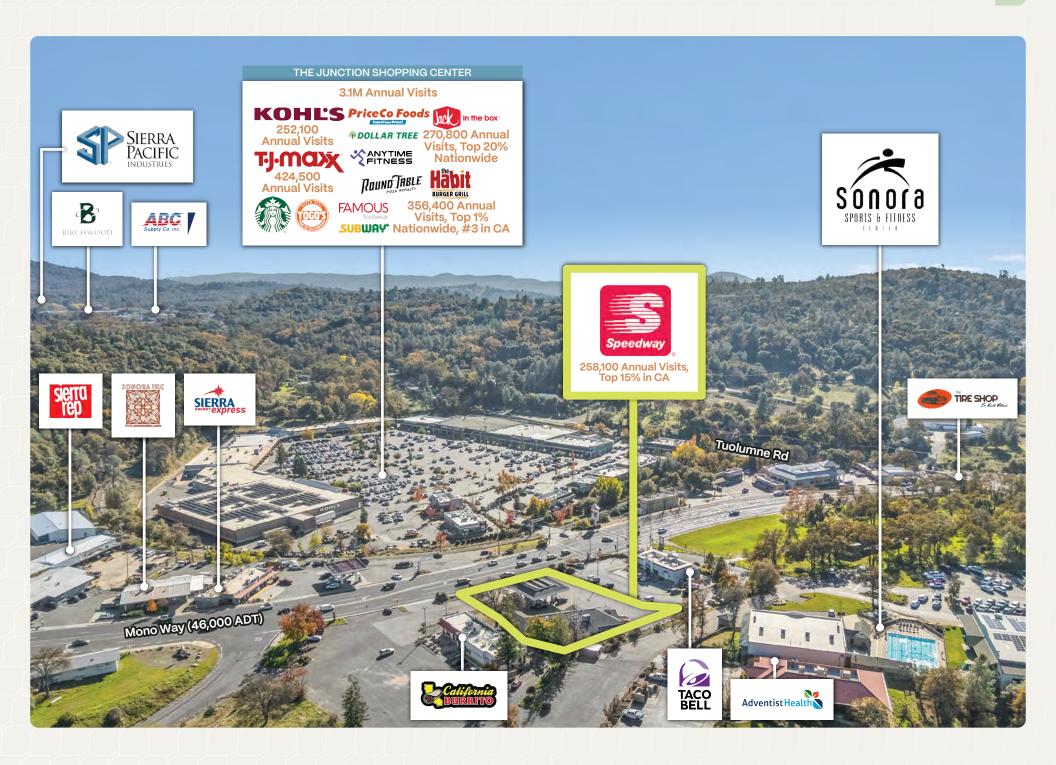
MONO WAY (46,000 ADT)



Aerial | East View



Aerial | South View



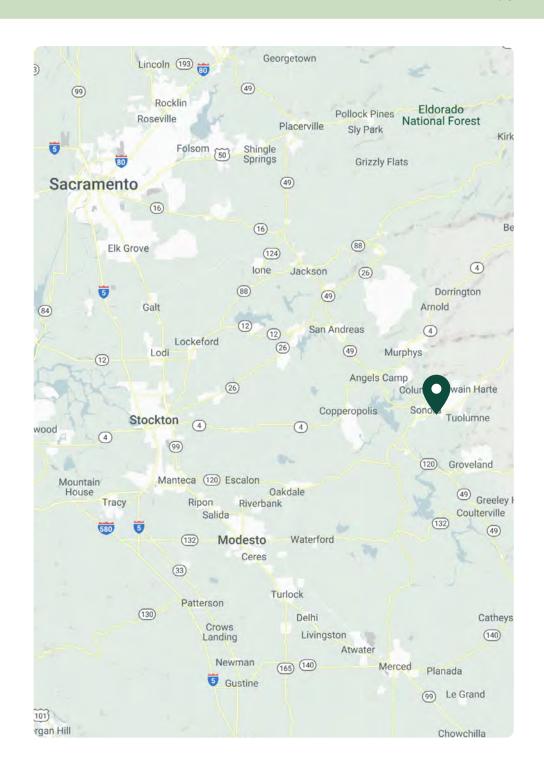
Location Overview

Regional Economic & Tourist Hub in the Sierra Foothills

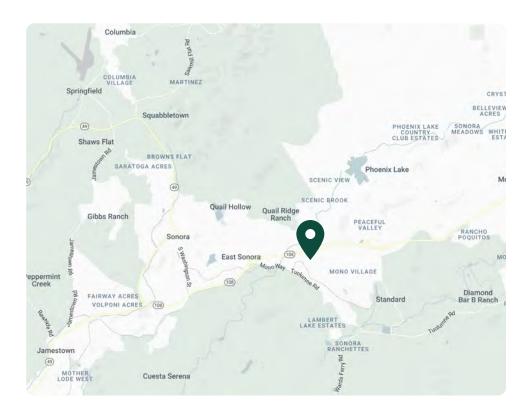
Sonora, California is the county seat of Tuolumne County, a region of approximately 55,000 residents in the Sierra Nevada foothills. The city has experienced modest yet steady population growth over the past 15 years. Downtown Sonora preserves much of its nineteenth century Gold Rush character, with historic architecture, narrow streets, boutiques, galleries, restaurants, and museums, including the county museum located in the former jail, along with a line-up of year-round events. This historic identity supports a healthy retail and hospitality sector and anchors Sonora as the cultural and commercial hub of the region.

Tourism is a central pillar of the local economy. As a gateway to Gold Country, the Sierra Nevada, and Yosemite National Park, the region attracts visitors year round. In 2023, traveler spending in Tuolumne County exceeded \$287 million, supporting more than 2,500 jobs, with additional economic impact from nearby casinos, including Black Oak Casino Resort and Chicken Ranch Casino. Outdoor recreation remains a strong draw, with hiking, biking, camping, gold panning, wine tasting, horseback riding, boating, fishing, winter mountain sports, and scenic exploration accessible from major corridors such as California State Route 49 and California State Route 108. These key routes provide important north–south and east–west connectivity, linking Sonora to foothill communities, mountain destinations, and High Sierra recreation zones, including Dodge Ridge Mountain Resort.

The regional employment base is diversified across healthcare, retail trade, construction, government, and leisure and hospitality. Job growth is expected to continue in these sectors, contributing to increased demand for both single family and multi unit housing.



Site Information 09



Nearby Retailers	Visit Data (per Placer.ai)
Sonora Crossroads Shopping Center Walmart Supercenter Safeway Panda Express AutoZone	4.2M Annual Visits 2.3M Annual Visits 974,600 Annual Visits 238,800 Annual Visits 145,500 Annual Visits, Top 5% Nationwide
The Junction T.J. Maxx Habit Burger Grill Jack in the Box Kohl's	3.1M Annual Visits 424,500 Annual Visits 356,400 Annual Visits, Top 1% Nationwide 270,800 Annual Visits, Top 20% Nationwide 252,100 Annual Visits
Speedway (Subject Property)	258,100 Annual Visits, Top 15% in CA
O'Reilly Auto Parts	161,300 Annual Visits, Top 1% Nationwide

The subject property is conveniently positioned along Mono Way (46,000 ADT) adjacent to CA-108 (20,800 ADT), the area's primary highway and main east—west thoroughfare connecting Pinecrest and the Sierras to Sonora and Jamestown. This Speedway location serves both travelers and local residents, benefiting from multiple access points and strong synergy with neighboring tenants including Taco Bell, Little Caesar's, and California Burrito. Directly behind the property is the Sonora Sports & Fitness Center, a full service facility offering more than 40,000 square feet of workout space, a basketball court, an aquatic center with pools and swim programs, racquetball, yoga, personal training, steam room and sauna, childcare, youth sports programs, and a full schedule of group fitness classes.

Across the street is The Junction Shopping Center, the county's largest retail destination, home to approximately 40 restaurants and shops including Kohl's, T.J.Maxx, Dollar Tree, CVS, Famous Footwear, Anytime Fitness, Habit Burger, PriceCo Foods, Starbucks, Round Table Pizza, Jack in the Box, Subway, Togo's, Umpqua Bank, and BBVA Bank. Additional traffic drivers in the immediate area include Boulder Plaza with financial and medical offices, Sonora Ford, The Peppery Restaurant, and multiple national hotel chains such as Best Western Plus and Aladdin Inn.

To the south, the property is supported by major employers and activity generators including Sierra Pacific Industries' Sonora sawmill, other industrial operations, Tuolumne Utilities District, ABC Supply Co, Merlo Field Sports Complex, and more. Approximately 1.5 miles east is a Walmart Supercenter anchored shopping center featuring Safeway, PetSmart, Regal Cinemas, Big 5 Sporting Goods, Applebee's, Panda Express, and other national retailers. Nearby centers include Timberhills Shopping Center with Save Mart and Ross, and Sonora Plaza anchored by Wilco Farm Store and Harbor Freight.

Adventist Health Sonora Medical Center is located less than 2 miles from the site. It includes a 152-bed hospital serving nearly 100,000 residents across the Sierra Foothills and provides comprehensive services including preventative care, emergency and surgical care, imaging, primary care, maternity care, home care, and more. Adjacent is Sonora Elementary School with nearly 400 students. Downtown Sonora is situated just 3 miles east of the property, along with Sonora High School, which enrolls approximately 1,000 students.

Demographics 10

63,202

2025 Total Population



\$587,980



\$105,213



Average Home Value

Average Household Income



• 13778 Mono Way, Sonora, CA 95370

Tourism Visitiation & Spending					
2024 (Tuolumne County)	6 million annual tourist visits & \$307.8 million in direct travel spending				
Population Summary	5 Miles	10 Miles	15 Miles		
2020 Total Population	30,000	45,720	64,402		
2025 Total Population	29,467	44,776	63,202		
2030 Total Population	29,381	44,646	63,298		
Average Household Income					
2025	\$103,593	\$103,965	\$105,213		
2030	\$114,225	\$114,619	\$115,869		
Average Home Value					
2025	\$587,980	\$574,342	\$587,288		
2030	\$699,667	\$681,576	\$683,771		

Major Employers in Tuolumne County	# of Employees
Adventist Health Sonora	1,000-4,999
Sierra Conservation Corrections Dept	1,000-4,999
Black Oak Casino	500-999
Dodge Ridge Ski Resort	500-999
Hetch Hetchy Project	250-499
Walmart	250-499
ATCAA	100-249
Chicken Ranch Casino	100-249
Columbia College	100-249
Diestel Turkey Ranch	100-249
Hetch Hetchy Water & Power	100-249



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