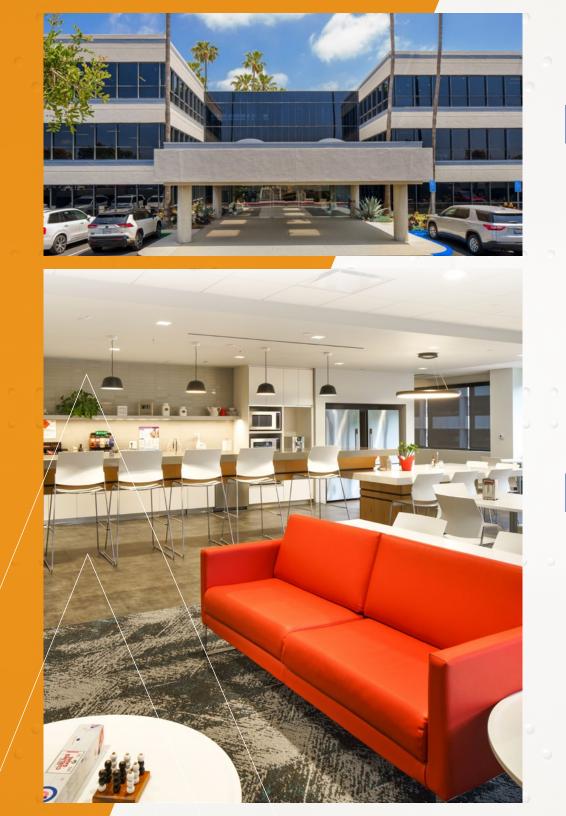


# THE • OFFERING

Newmark, as exclusive advisor, is pleased to present the opportunity to acquire the leasehold interest in Airport Plaza, a 150,727-squarefoot, 100% leased two-building office campus with an in-place, assumable 3.988% interest rate loan. Located within the well performing Suburban Long Beach office market, Airport Plaza has direct access to the San Diego (405) Freeway, and superb regional access to both Los Angeles and Orange County. The fully renovated campus offers a secured in-place cash flow with average remaining lease terms of approximately 4.6 years with a solid credit tenant roster representing a diversity of industries including the City of Long Beach, Optum California (formerly Healthcare Partners), Food Allergy Institute and Traffic Management, Inc. Airport Plaza's 50-year ground lease terms are highly favorable with rent payments representing only 4.5% of the total project's collected gross rents.



#### **Property Facts**

Address 4900 & 4910 Airport Plaza Drive

Long Beach, CA

Rentable SF | 150,727

Occupancy 100%\*

Year Built 1987

Renovated 2019

Land Area 5.439 Acres

Stories Three

Parking 768 Spaces (5.12/1,000)

# of Tenants | Seven\*

### **Pricing Summary**

\$33.9M

**Asking Price** 

8.6% In-Place Cap

3.9%
Assumable Loan
Interest Rate

\$225

Price PSF

4.6 Years

WALT

100%\*

**Occupancy** 

<sup>\*</sup>Including pending 13,222 SF City of Long Beach lease

## PROPERTY HIGHLIGHTS

#### **Secured, Stabilized Income Stream**

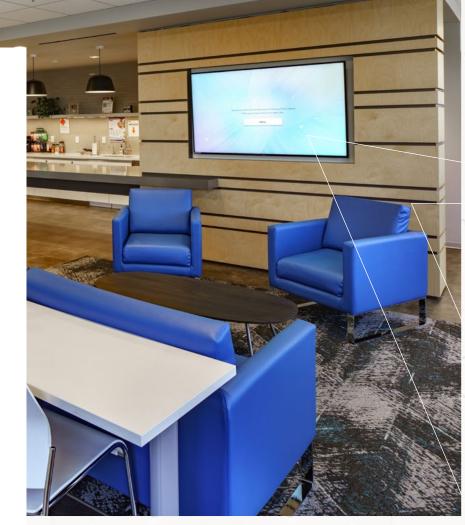
Currently 100% leased\*, Airport Plaza offers investors a robust, stabilized rent roll with a secured income stream from the project's diverse mix of quality tenants including City of Long Beach\*, Optum California (formerly Healthcare Partners), Food Allergy Institute and Traffic Management, Inc. The property satisfies a variety of tenant sizes currently ranging from 6,038 to 50,850 square feet.

#### **ASSUMABLE 3.988% INTEREST RATE LOAN**

Airport Plaza offers investors an extremely attractive, assumable 3.988% low interest rate loan providing an attractive leveraged yield (current balance of \$20,893,804). The 10-year loan originated 11/6/2020, is amortized over 30 years, due on 10/6/2030.

#### **Strategic Long Beach Location**

Situated between Los Angeles County and Orange County with convenient access to Downtown Long Beach and Downtown Los Angeles, Airport Plaza is proximate to the San Diego (405) Freeway, the Long Beach (710) Freeway, and the San Gabriel (605) Freeway interchanges which have a daily traffic volume of over 1 million cars per day. The central location provides immediate access to an abundant skilled labor pool and premier affluent residential communities of Lakewood, Long Beach and the esteemed Palos Verdes Peninsula.







#### **Desirable Suburban Long Beach Office Market**

The Suburban Long Beach market is highly desirable among users requiring regional access due to its direct access to the San Diego (405) freeway and its central location between lower West Los Angeles and Orange County. Blue Shield, for example, recently consolidated into 115,000 SF at nearby Aero Long Beach from two prior locations at Playa District (Playa Vista/Culver City) and The MET, Costa Mesa. The Long Beach Suburban submarket will also benefit from a reduction of its available inventory as various office buildings are being converted to alternative uses.

#### **Urban Environment Amenities**

ATRAFFIC MANAGEMENT

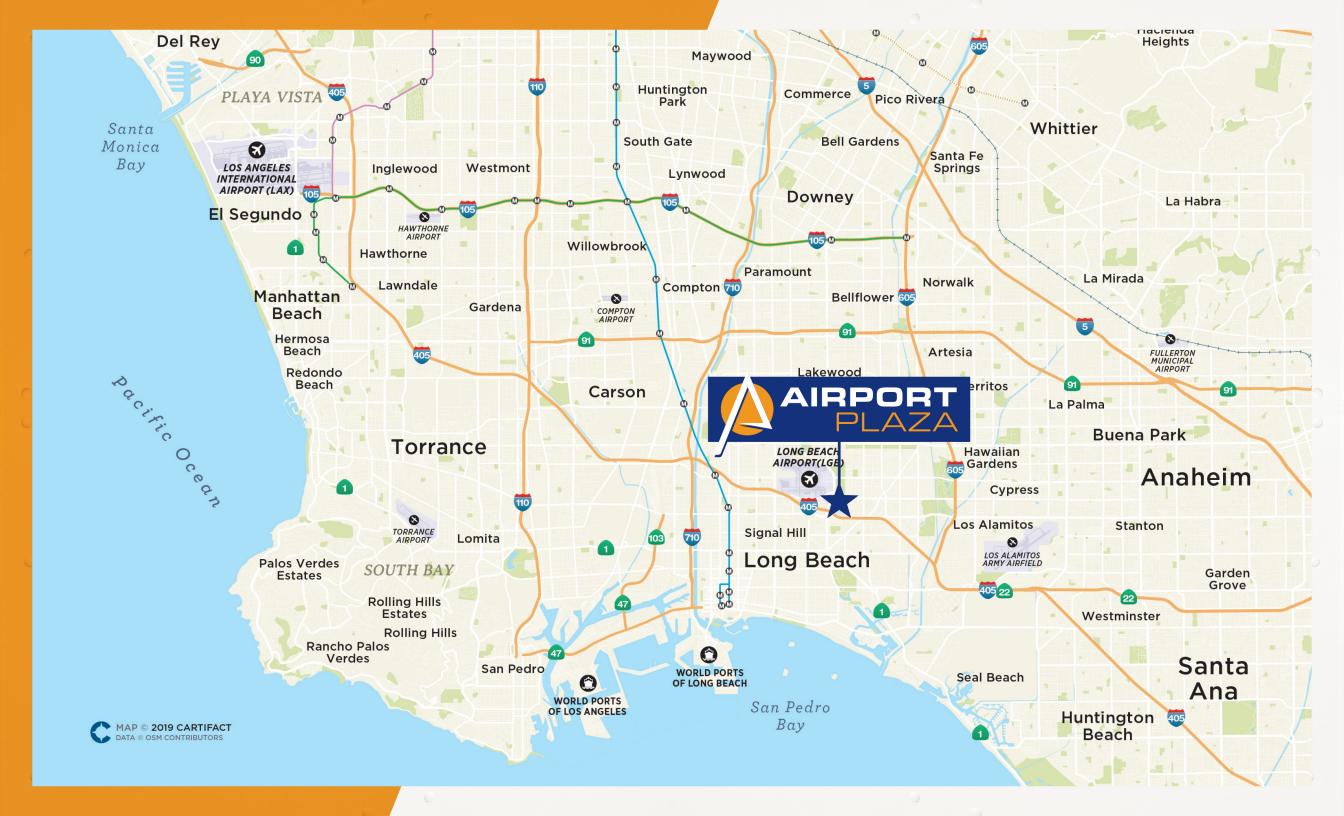
The Property benefits from its proximity to numerous retail and restaurant amenities within a two-mile radius including the recently completed development of "Douglas Park," which offers a new 266,000-square-foot Long Beach Exchange and contains "Hangar @ LBX" a 16,800-square-foot "hangar" showcasing an evolving curated collection of local purveyors of art, food, design, fashion and other unique goods and services. Nearby hospitality amenities include newly completed Hampton Inn/Homewood Suites by Hilton Hotels (241 rooms) and the Holiday Inn (170 rooms). Additionally, the "Four Star" Long Beach Marriott (159 rooms) offers a convenient walkable amenity within the Airport Business Park.

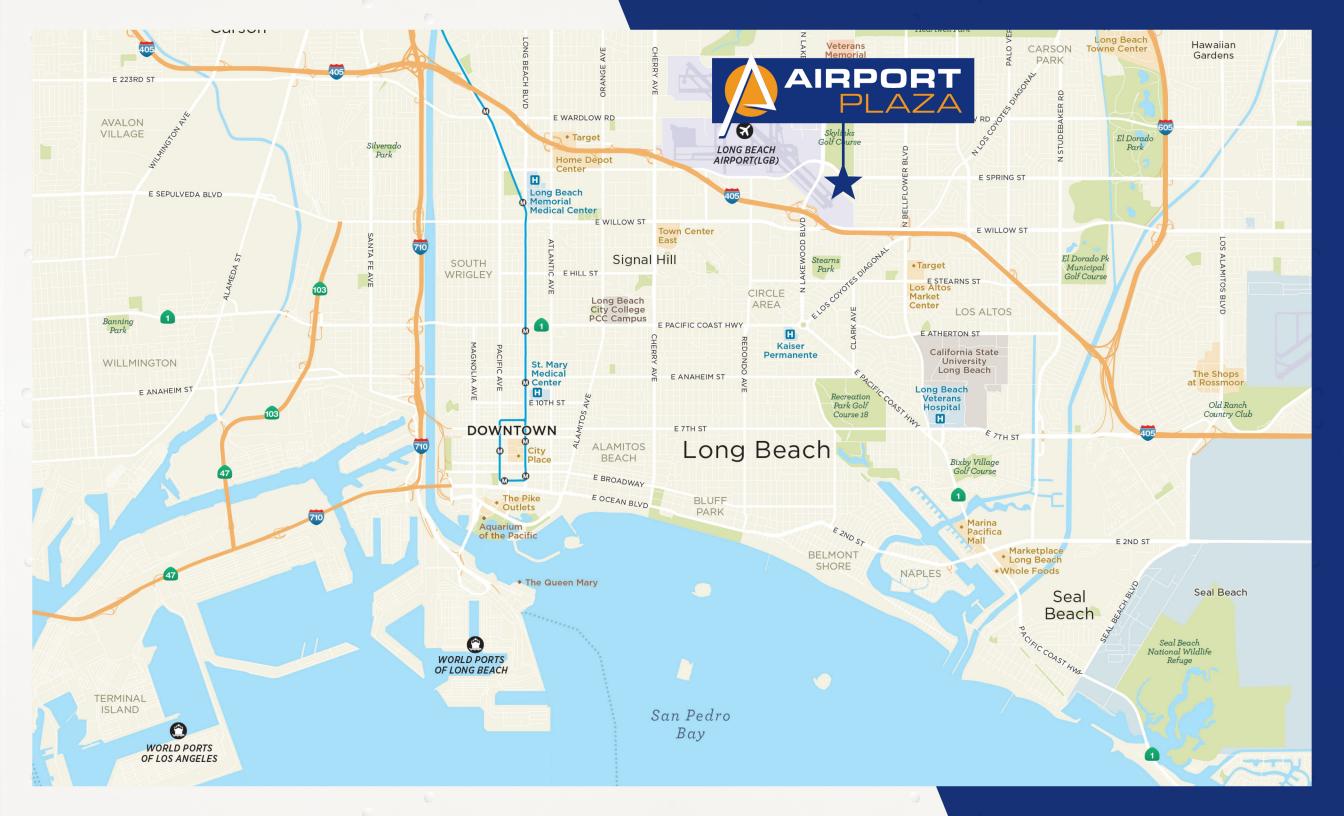
#### **Major Discount To Replacement Cost**

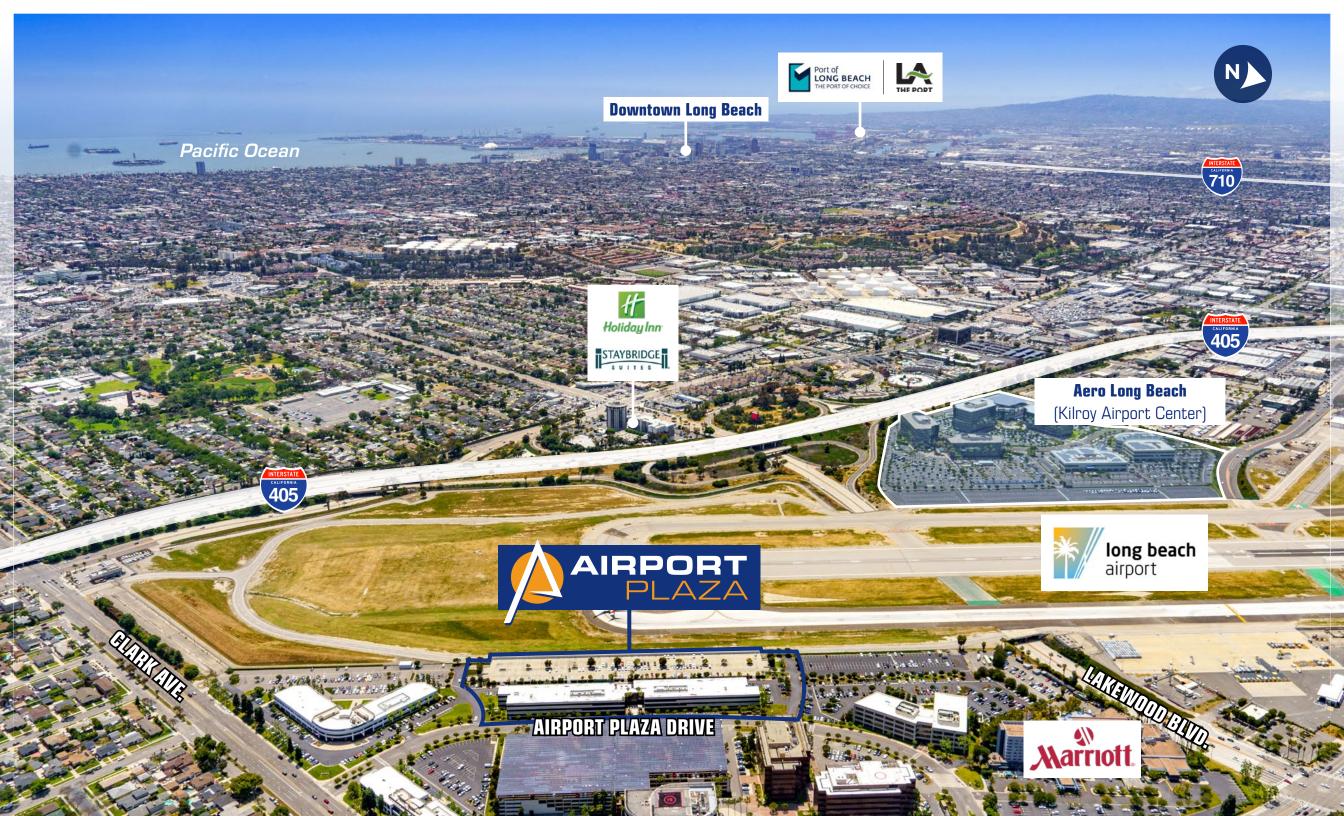
Available at a major discount to replacement cost (estimated to be over \$400 per square foot) with in-place rents substantially below replacement cost rents in an in-fill submarket with significant barriers to entry for new development. The Property has also benefited from over \$9 million in recent CapEx, which included HVAC, elevators, new roofs, lobby/restroom/corridor upgrades and new landscaping.

#### **Favorable Ground Lease Economics**

A long term (50 year) ground lease is currently in place with a pro-business municipal ground lessor (City of Long Beach) which has provided a recent lease extension and has a track record of consistently extending ground leases. The Project's below market ground lease payments are approximately 4.5% of the total collected gross rents.









**NEWMARK** 

The broker for a purchaser of the property shall be entitled to receive a real estate commission and all conditions to its payment, and the satisfaction of those conditions. Absent a written agreement to the contrary between that broker and Newmark Knight Frank (Newmark) that broker shall not look to Newmark for payment of such a commission or any other compensation. Although all information furnished regarding property for sale, lease, or financing has been obtained from sources deemed to be reliable, that information has not been verified by Newmark and no express representation is made nor is any to be implied as to the accuracy thereof. That information is subject to errors, omissions, change of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice and to any special conditions imposed by Newmark's client.