

10 Harris Court

Monterey, CA





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- 100% Leased Mixed-Use Office & Warehouse Buildings in Prestigious Monterey Business Park
 - Highly Desirable Location Near the Airport
 - Award-Winning Architecture & High Quality Construction
 - Meticulously Managed with No Deferred Maintenance – New HVAC Units in Both Buildings in 2023
- New Long-Term U.S. Government Lease to DEA with 15 Years Firm Term
 - Secure Investment with Benefit of Government Lease Providing Stability in Changing Economy
 - Favorable Lease Structure with High Operating Expense Reimbursement Baseline & Ongoing Ability to Adjust for Real Estate Tax Increase Over Base Year
 - Tenant Spent Over \$2M for Secure-Space Renovations – High Probability of Renewal Given their Investment in the Space
- Supply-Constrained Market with Strong Tenant Demand
 - Tight Office Market in Monterey with Tenants Willing to Make Concessions for Newly Renovated Spaces
 - Very Few Class A Buildings in the Market
 - Little Downtime When Tenant’s Roll Due to Minimal Competition
- Priced Below Replacement Cost at \$425.38/SF
 - No New Construction Due to Water Constraints
- Situated within Ryan Ranch Business Park
 - Ample Parking and Open Space Views
- Convenient Access Just Off Monterey Salinas Highway (Highway 68) – 25,700 ADT
 - 3 Miles from Highway 1 – 84,600 ADT
- Adjacent to Monterey Regional Airport, Supporting Regional Connectivity
 - Provides Convenient Commercial Service with Direct Flights to Major West Coast Hubs
- Surrounded by Amenities including Golf Courses, Parks, Stone Creek Village Shopping Center, and More
 - Proximate to Multiple Colleges & Universities
 - 5 Miles from Monterey Peninsula College – 7,000+ Students
 - 5 Miles from Naval Postgraduate School – 1,400+ Students
 - 7 Miles from California State University Monterey Bay – 7,500+ Students
- Broad Economic Base in Agriculture, Tourism, Research, and Education



100% Leased Buildings in Premier Office Park

Diverse Tenant Mix with Scheduled Rent Growth



Convenient Access to Highway 1 & CA-68

As Well As Local Transit, MST (Monterey-Salinas Transit)



Within Ryan Ranch Business Park

High-End Commercial & Office Space with Views



Adjacent to Monterey Regional Airport

Supporting Regional Connectivity



High Quality Construction

with Award-Winning Architecture



Monterey County Population of ~430,000

45 Miles from San Jose & 106 Miles from San Francisco



Proximate to Multiple Colleges & Universities

±15,000 Students



Exclusive, Supply-Constrained Market on the Monterey Peninsula

Strong Tenant Demand & Minimal Competition





\$11,559,000

6.75% CAP RATE

[View on Map ↗](#)

	LOCATION	10 Harris Court, Monterey, CA 93940
	LOT SIZE	Building B ±0.270 acres or ±11,761 square feet Building C ±0.172 acres or ±7,492 square feet
	IMPROVEMENTS	Two office buildings totaling 28,027 square feet Building B 12,235 square foot office building Building C 15,792 square foot office building
	YEAR BUILT	2004
	PARKING	Ample parking available on site
	FINANCING	The property will be delivered free and clear of permanent financing

Projected Gross Revenue	Year 1	Year 10
Scheduled Base Rental Revenue	\$757,374	\$1,054,086
Expense Reimbursement Revenue	\$270,027	\$352,324
Effective Gross Revenue	\$1,027,401	\$1,406,410
Annual Expenses	Year 1	Year 10
Common Area Maintenance	\$60,864	\$79,414
Insurance	\$21,842	\$28,499
Property Taxes	\$134,716	\$175,774
Management	\$29,769	\$38,842
Total Operating Expenses	\$247,191	\$322,529
Net Operating Income Return	\$780,210 6.75%	\$1,083,882 9.38%

NOTE:

The net income is an estimate and does not provide for all potential costs and expenses (i.e. maintenance, repair, etc.) that may be required of the owner. Any reserves set forth herein are merely estimates and not based on any experience, physical inspection, or prior knowledge. All prospective purchasers are strongly advised to make an independent investigation to determine their estimate of costs and expenses prior to entering into an agreement to purchase.

For the Years Ending	Year 1 Apr-2027	Year 2 Apr-2028	Year 3 Apr-2029	Year 4 Apr-2030	Year 5 Apr-2031	Year 6 Apr-2032	Year 7 Apr-2033	Year 8 Apr-2034	Year 9 Apr-2035	Year 10 Apr-2036
Rental Revenue										
Potential Base Rent	\$757,374	\$774,733	\$798,852	\$829,677	\$846,747	\$878,807	\$897,225	\$961,031	\$998,019	\$1,054,086
Total Rental Revenue	\$757,374	\$774,733	\$798,852	\$829,677	\$846,747	\$878,807	\$897,225	\$961,031	\$998,019	\$1,054,086
Other Tenant Revenue										
Total Expense Recoveries	\$270,027	\$278,128	\$286,472	\$295,066	\$303,918	\$313,036	\$322,427	\$332,099	\$342,062	\$352,324
Effective Gross Revenue	\$1,027,401	\$1,052,861	\$1,085,324	\$1,124,743	\$1,150,665	\$1,191,842	\$1,219,652	\$1,293,131	\$1,340,082	\$1,406,410
Operating Expenses										
CAM	\$60,864	\$62,690	\$64,571	\$66,508	\$68,503	\$70,559	\$72,675	\$74,856	\$77,101	\$79,414
Insurance	\$21,842	\$22,497	\$23,172	\$23,867	\$24,583	\$25,321	\$26,080	\$26,863	\$27,669	\$28,499
Property Taxes	\$134,716	\$138,757	\$142,920	\$147,208	\$151,624	\$156,173	\$160,858	\$165,684	\$170,654	\$175,774
Management	\$29,769	\$30,662	\$31,582	\$32,529	\$33,505	\$34,510	\$35,546	\$36,612	\$37,710	\$38,842
Total Operating Expenses	\$247,191	\$254,607	\$262,245	\$270,113	\$278,216	\$286,562	\$295,159	\$304,014	\$313,134	\$322,529
Net Operating Income	\$780,210	\$798,254	\$823,079	\$854,631	\$872,449	\$905,280	\$924,493	\$989,117	\$1,026,947	\$1,083,882

GENERAL ASSUMPTIONS

Analysis Date

05/01/2026

General Expense Growth per Annum

3.00%

Real Estate Tax Growth per Annum

3.00%

Total Rentable Area

28,027

General Inflation per Annum

3.00%

Management Fee

3% of EGR

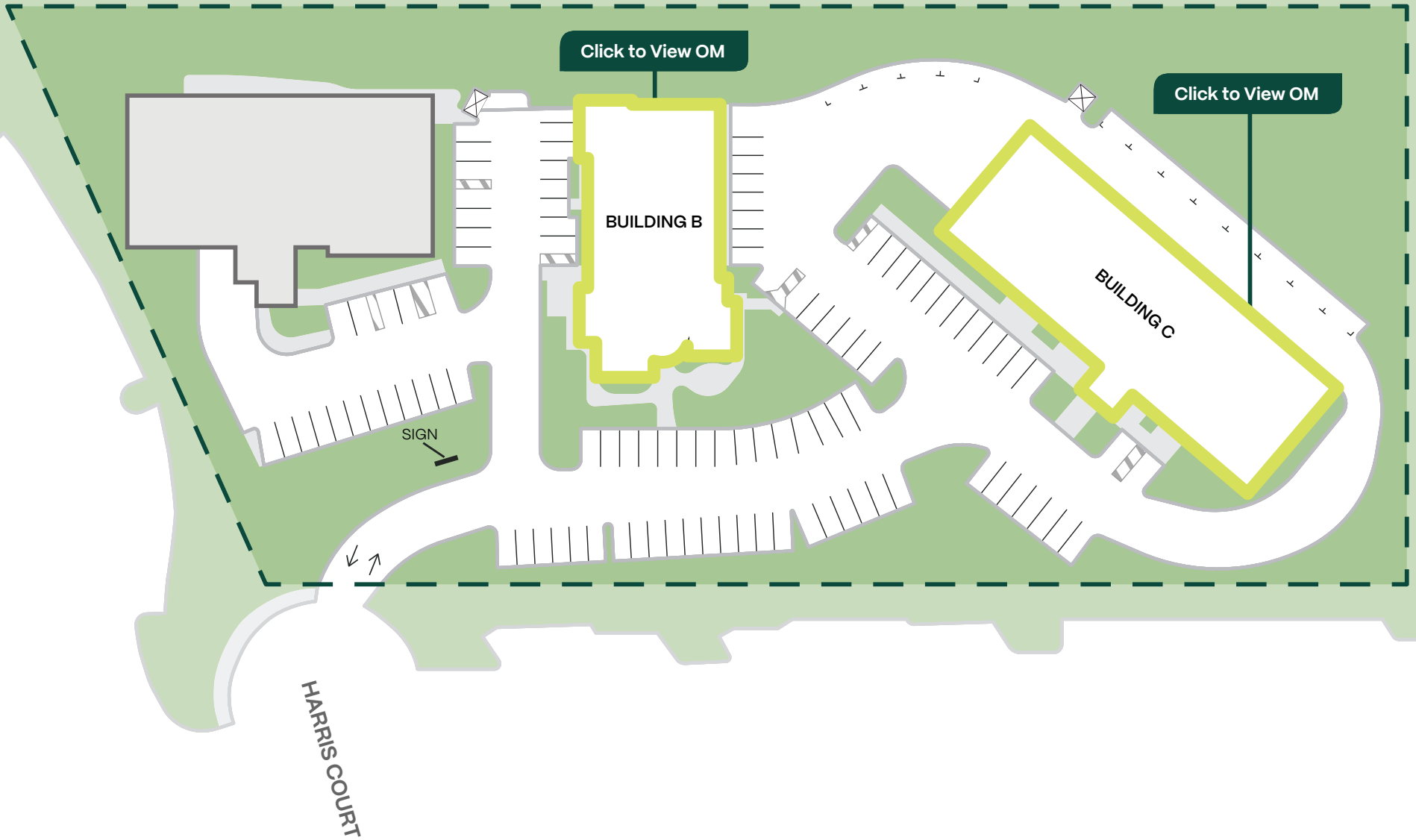
Tenant	Suite	Sq. Ft.	Monthly Rent PSF	Annual Rent PSF	Current Annual Rent	Rent Commence. Date	Lease Expiration Date	Rental Increase Amount(s)	Options	End of Term Assumption
Orosco & Associates, Inc.	B-1	4,084	\$2.51	\$30.16	\$123,187	9/1/2023	8/31/2029	2% Annual	5 @ 5 Years 2% Annual Increases	Option
Seller Master Lease*	B-2	3,359	\$2.00	\$24.00	\$80,616	1/1/2026	12/31/2028	3% Annual	None	MLA
Dr. Eun-Jung Park	B-3	927	\$2.39	\$28.71	\$26,616	9/1/2024	8/31/2029	3% Annual	2 @ 2 yrs 3% Annual Increases	Option
GSA - DEA	B-4	3,865	\$2.75	\$33.00	\$127,545	5/1/2025	4/30/2040	5/1/2033: \$154,445	None	MLA
NutJobs	C-1	2,960	\$2.03	\$24.37	\$72,135	10/1/2023	9/30/2028	3% Annual	1 @ 5 Yrs 3% Annual Increases	Option
Urth Organics Corporation	C-2	2,323	\$2.13	\$25.51	\$59,271	7/1/2025	8/31/2029	3% Annual	1 @ 6 Years 3% Annual Increases	Option
Evan-Moor Publishing	C-3	2,414	\$2.03	\$24.30	\$58,669	6/1/2023	5/31/2028	2.5% Annual	1 @ 3 yrs 2.5% Annual Increases	Option
Michael Boggiatto ("Mr. Artichoke")	C-4	1,194	\$2.02	\$24.22	\$28,921	12/15/2023	12/31/2028	3% Annual	1 @ 5 Yrs 3% Annual Increases	Option
NutJobs (C5a)	C-5.1	1,001	\$2.03	\$24.37	\$24,394	10/1/2023	9/30/2028	3% Annual	1 @ 5 Yrs 3% Annual Increases	Option
Neurocarrus, Inc. (C5b)	C-5.2	787	\$2.39	\$28.64	\$22,543	1/1/2024	12/31/2026	3% Annual	1 @ 3 yrs 3% Annual Increases	Option
Alsana West (Castlewood)	C-6	2,742	\$2.45	\$29.37	\$80,543	3/1/2020	2/28/2030	3% Annual	1 @ 5 Yrs 3% Annual Increases	Option
Hiroki Nakamura	C-7	2,371	\$1.66	\$19.93	\$47,245	8/1/2025	7/31/2030	3% Annual	1 @ 5 Yrs 3% Annual Increases	Option
Leased		28,027	100%							
Vacant		0	0%							
TOTAL		28,027	100%							

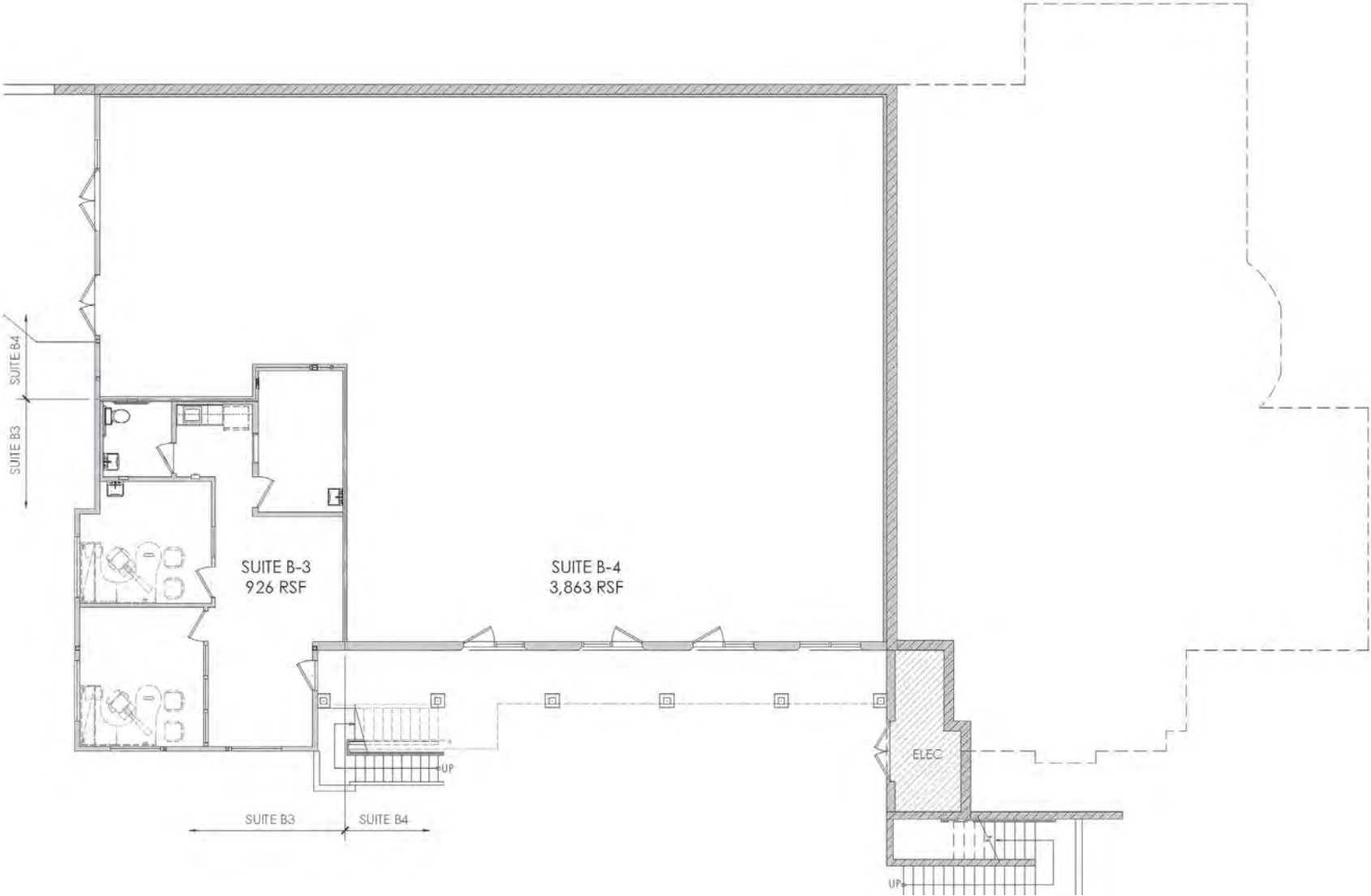
*Seller to guarantee the rent for 2 years

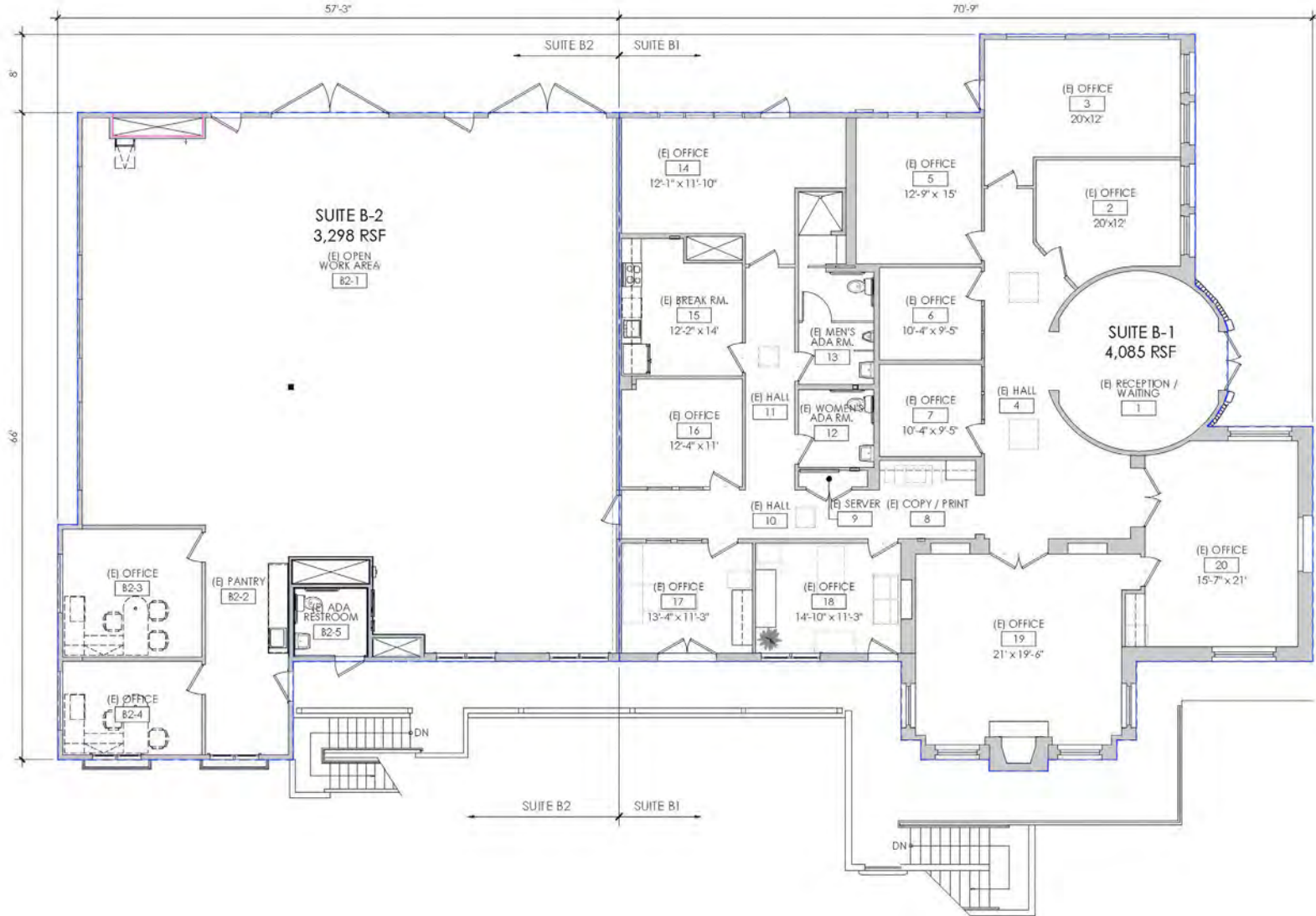


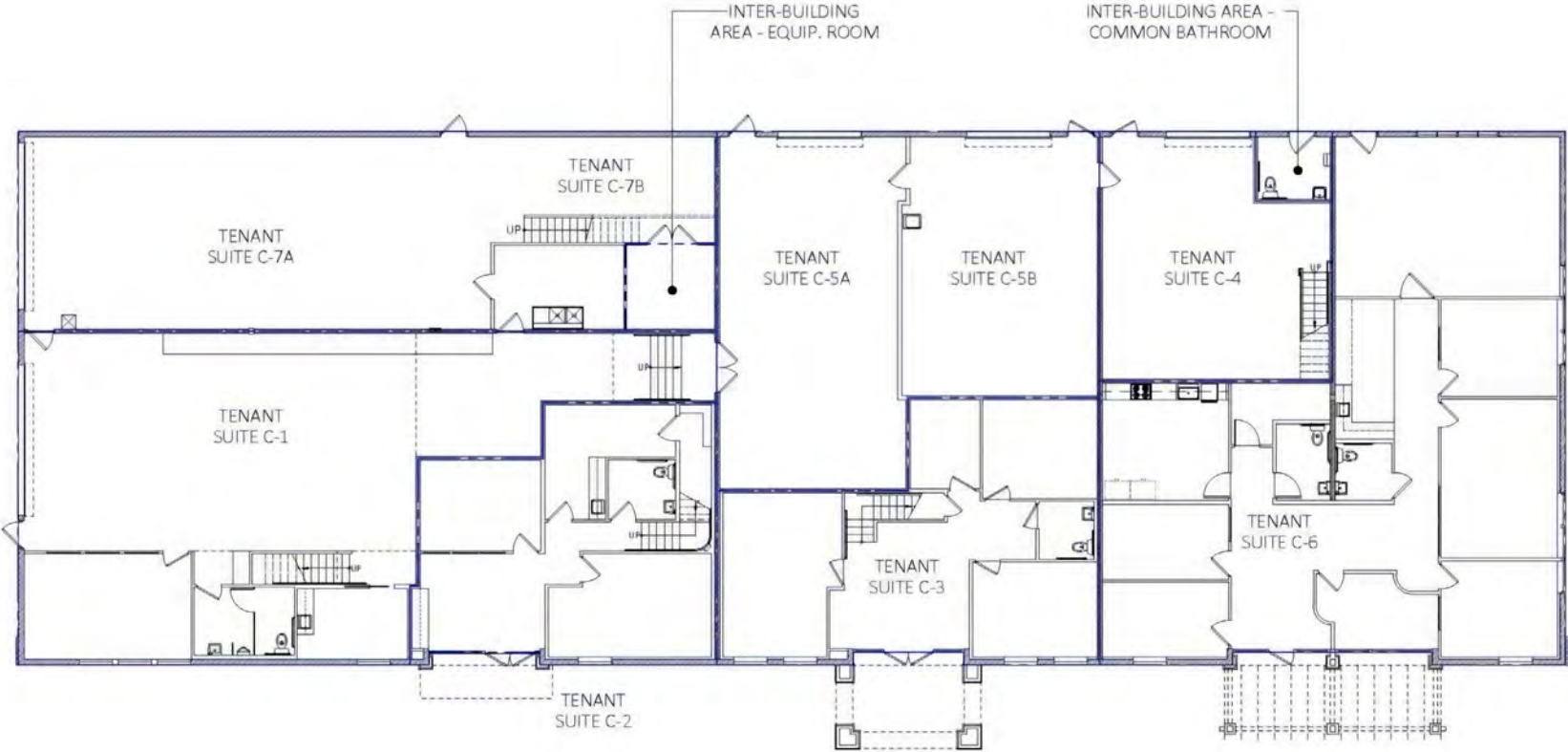


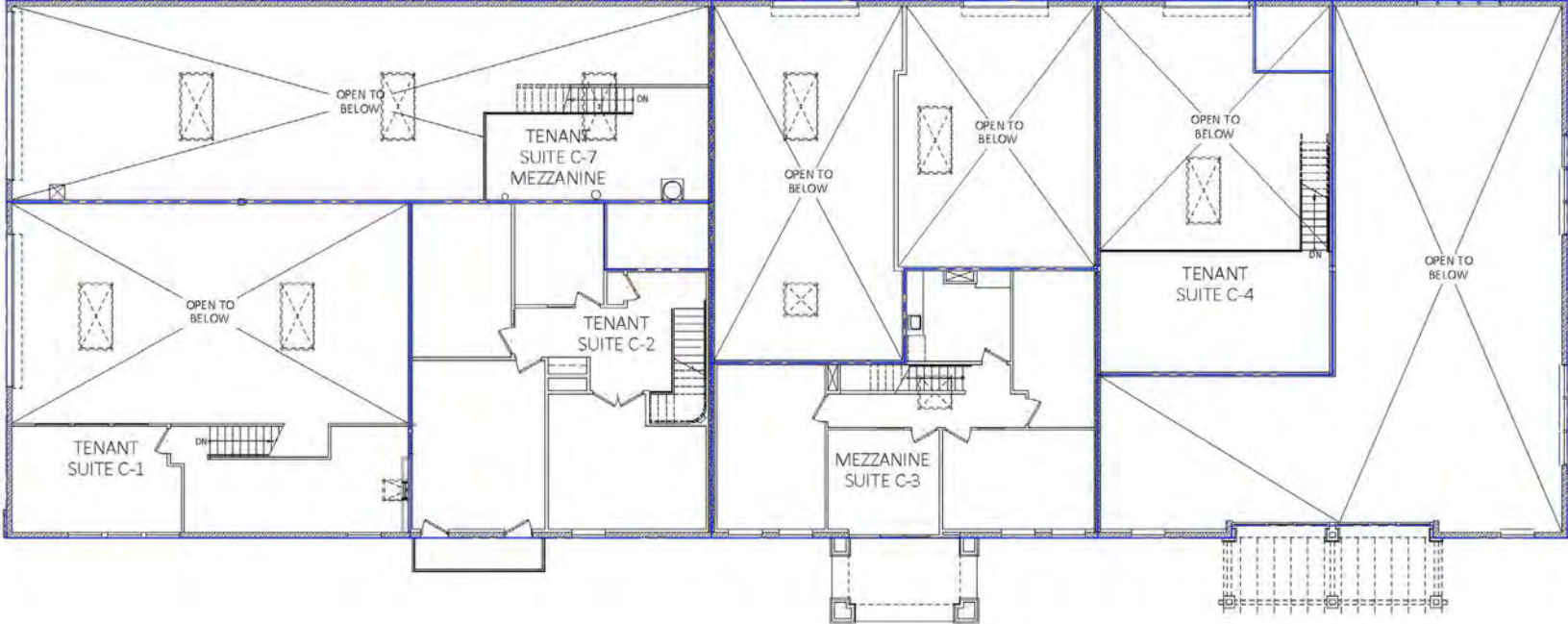
THE BUILDINGS CAN BE SOLD TOGETHER OR INDIVIDUALLY















10 Harris Court

WeatherTech Raceway
LAGUNA SECA

MONTAGE Health

Corral de Tierra Country Club

The Club at Pasadera

Laguna Seca Golf Ranch

York School

CALIFORNIA STATE UNIVERSITY
Monterey Bay
at Ryan Ranch

ups Customer Center

California Department of **Fish and Wildlife**

Starbucks, WELLS FARGO, TARPY'S, Jack in the box, 7 ELEVEN, SUBWAY, STONE CREEK VILLAGE DENTISTRY

Tejama Golf Club

Del Rey Woods Elementary



(25,700 ADT)

Dole

Monterey Regional Airport

Comfort INN

MONTEREY HERALD
Serving Monterey County

Garden Court Office Park

PG&E Corporation

CAL FIRE

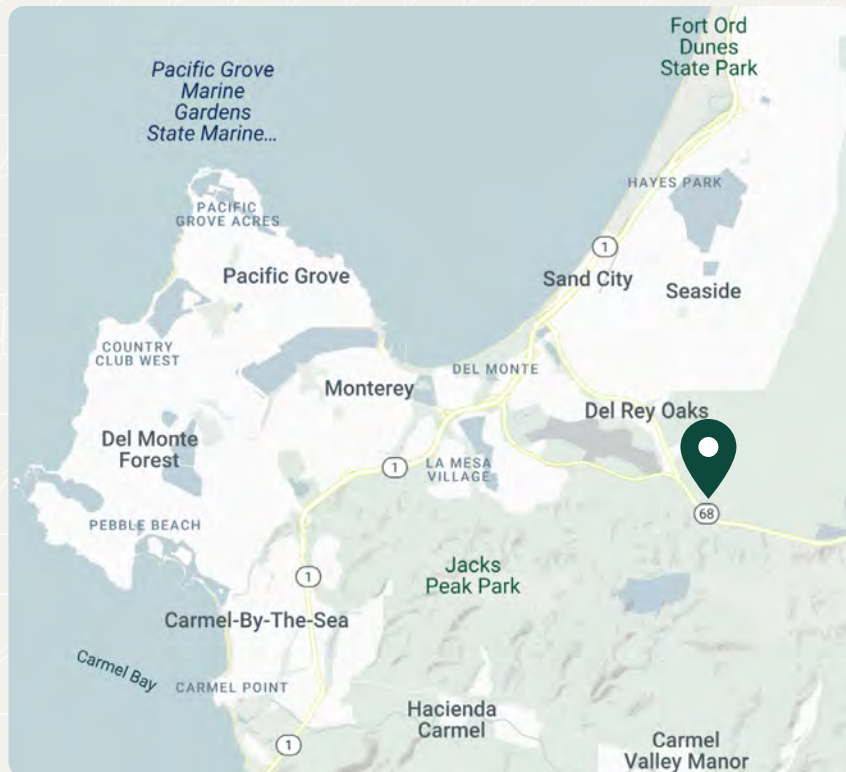
Monterey Pines Golf Club

Caltrans

Well-Positioned Site within a Premier Office Park

The subject property is well positioned for long term value and strategic growth with excellent access and ample parking adjacent to Monterey Salinas Highway (25,700 ADT). Located within Ryan Ranch Business Park, the site features hillside views and is in proximity to many amenities and sits only minutes from the beaches of Carmel, the historic City of Monterey, and the iconic Big Sur coasts. The site benefits from robust demographics with a daytime population of 161,015 within a 10 mile radius. Average household income within 10 miles of the property exceeds \$150,000.

Major office tenants located within Ryan Ranch Business Park include Bancroft Center offices, BBSI, Pro Act, Monterey Peninsula Medical Group, Terrapic Physical Therapy, Human Resources for Community Hospital of Monterey, UPS, Montage Health Foundation, Monterey-Salinas Transit, Ryan Ranch Children's Center, and more. The site is located approximately 5 miles from Monterey Peninsula College, with approximately 7,000 students enrolled; 5 miles from the Naval Postgraduate School, with 1,400 resident students; and 7 miles from California State University Monterey Bay, with a student body of 7,500. The property is located approximately 2 miles from Monterey Regional Airport, which offers approximately 40 flights daily and serves more than 400,000 passengers a year. Retail centers and amenities in the surrounding area include San Dollar Shopping Center, anchored by Costco, Target, and Lucky; Del Monte Shopping Center, anchored by Whole Foods and Macy's; Country Club Gate Center, featuring Lucky and Rite Aid; and many more. The site is close to Downtown Monterey, home to an array of high-end shopping, dining, and restaurants and Cannery Row. Multiple desirable hotels are nearby including Monterey Bay Inn, Intercontinental, Monterey Marriott, Monterey Plaza Hotel & Spa, and Portola Hotel & Spa.



145,228



2025 Total Population

\$1,219,313



Average Home Value

\$150,532



Average Household Income

📍 10 Harris Court, Monterey, CA 93940



Population Summary	3 Miles	5 Miles	10 Miles
2025 Total Population	33,987	59,894	145,228
2030 Total Population	33,954	59,675	145,044
2025 Total Daytime Population	38,007	74,250	161,015
Average Household Income			
2025	\$124,259	\$138,404	\$150,532
2030	\$137,739	\$152,637	\$165,753
Average Home Value			
2025	\$966,499	\$1,143,847	\$1,219,313
2030	\$1,122,259	\$1,296,037	\$1,380,172

Major Employers in Monterey	# of Employees
Community Hospital of Monterey Peninsula	1000-4999
Defense Language Institute	1000-4999
Naval Postgraduate School	1000-4999
Monterey Peninsula College	500-999
Middlebury Institute of International Studies	500-999
City of Monterey	500-799
Dole Fresh Vegetables Co	250-499
Monterey Bay Aquarium	250-499
Macy's	250-499
Monterey Plaza Hotel & Spa	250-499



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