# Shops At BEACHWALK

Wendy's A HEARTLAND

FIFTH THIRD BANK

Daybreak

MARE" L

345 Beachwalk Shore Dr., St. Johns, FL

KLAISCHOOLS COMING SOON 7-ELEVEN

BEACHWALK MARKET

Publix.

CR 210 (16,500 VPD)

**OFFERED FOR SALE** \$7,345,000 | 6.25% CAP

Atlantic confidential offering memorandum





# Shops At BEACHWALK









SHOPS AT BEACHWALK | CONFIDENTIAL OFFERING MEMORANDUM | 💫 PAGE 4



# Executive Summary

Atlantic Capital Partners has been exclusively engaged to solicit offers for the sale of Shops at Beachwalk, a newly constructed multitenant retail center that is 100% leased by a mix of national and regional tenants with new 10-year NNN leases. The property is strategically located at the main signalized entrance to Beachwalk, a 1,200 Acre master-planned community featuring over 1,250 homes, 400,000 SF of commercial space, 130 hotel rooms, and a 14 Acre Crystal Lagoon. Possession of the building was turned over to the tenants in April with rent commencing this Spring/Summer.

#### ASSET SNAPSHOT

855 County Road 210 West, St. Johns, FL
10,841 SF
1.73 Acres
2024
NNN
100%
\$459,104
\$7,345,000
6.25%

## Shops At BEACHWALK-



### TROPHY REAL ESTATE

Irreplaceable corner location that shares a traffic light with Beachwalk, Publix, Starbucks, Chipotle and Panera Bread



### **EXCELLENT** TENANT MIX

Rent is secured by mix of national and regional quick-service restaurants and service-based tenants that are actively expanding across the US



#### **TOP FLORIDA** GROWTH MARKET

St. Johns ranked as the #1 fastest growing County in Florida in 2022 and boasts a \$150,000 AHHI within 3 miles



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Tenants reimburse for Taxes, CAM, Insurance, Management and Administration fees



### NEW CONSTRUCTION

Brand new building with transferable roof warranty provides limited maintenance obligations and stable cash-flow



### **INFLATION** HEDGE

Fixed rental increases provides hedge against inflation



### DEPRECIATION

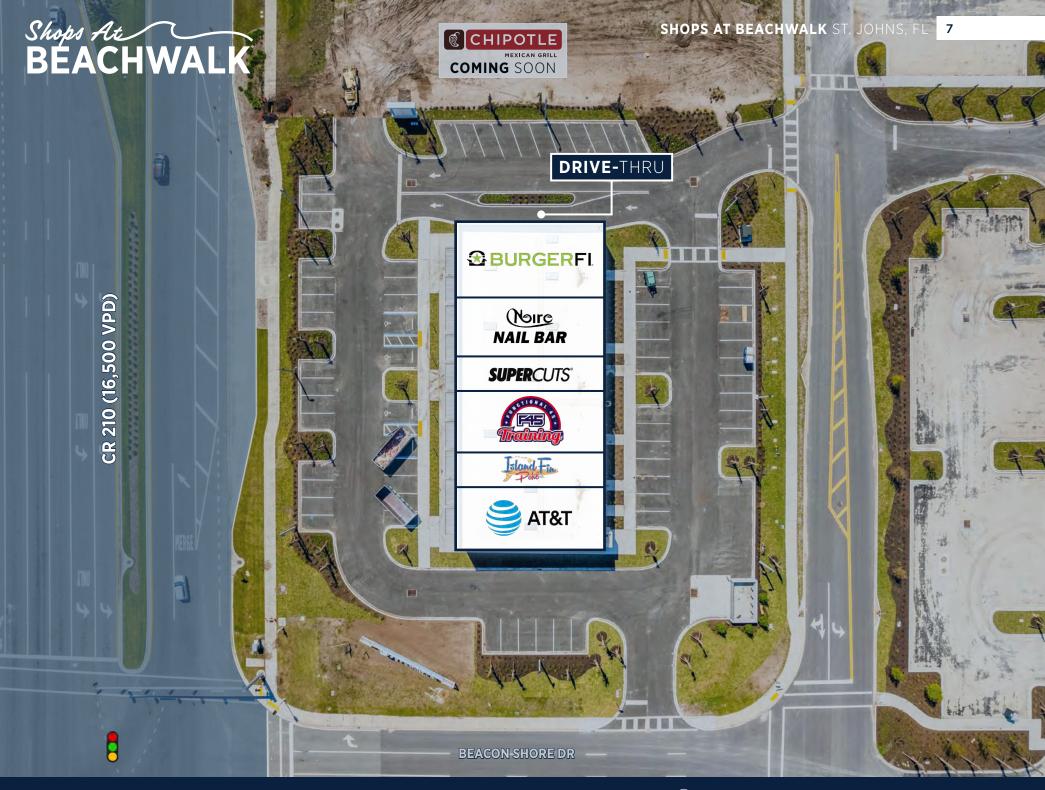
Fee simple ownership allows for depreciaton boosting after tax returns



#### **FLORIDA**

Florida has no state income tax and in 2022 ranked as the fastest growing State in the US







SHOPS AT BEACHWALK ST. JOHNS, FL 8

TENANT	GUARANTEE	SF	% OF TOTAL GLA	ANTICIPATED RENT COMMENCEMENT DATE	LEASE TERM	RENT PSF	ANNUAL RENT	RENT INCREASES	RE TAX, CAM, INS & MANAGEMENT REIMBURSEMENTS	ADMIN FEES	CAM CAPS	RENEWAL OPTIONS
AT&T	USA Wireless, Inc. (140 Unit Franchisee - Full Term)	1,500	12.9%	June 15, 2024	10 Years	\$43.50	\$65,250	10% Every 5 Years	NNN	5% of CAM & Insurance	3% Non-Cumulative CAP On Controllables	2 x 5 Years
BurgerFi	Personal (Full Term)	2,238	20.6%	March 15, 2024*	10 Years	\$40.00	\$89,520	10% Every 5 Years	NNN	15% of CAM & Insurance	5% Cumulative CAP On Controllables	2 x 5 Years
F45	Personal (5 Years, Then 1 Year Rolling)	2,400	22.1%	June 15, 2024	10 Years	\$43.00	\$103,200	2.0% Annual	NNN	15% of CAM & Insurance	5% Cumulative CAP On Controllables	2 x 5 Years
Super Cuts	Personal (Full Term)	1,079	10.0%	June 15, 2024**	10 Years	\$38.00	\$41,002	10% Every 5 Years	NNN	15% of CAM & Insurance	4% Non-Cumulative CAP On Controllables	2 x 5 Years
Island Fin Poke	Personal (3 Years, Then 1 Year Rolling)	1,324	12.2%	August 15, 2024	10 Years	\$43.00	\$56,932	10% Every 5 Years	NNN	15% of CAM & Insurance	5% Non-Cumulative CAP On Controllables	2 x 5 Years
Noire The Nail Bar	Personal (10 Years, Then 1 Year Rolling)	2,400	22.1%	August 15, 2024	10 Years	\$43.00	\$103,200	10% Every 5 Years	NNN	15% of CAM & Insurance	7% Cumulative CAP On Controllables	2 x 5 Years
CENTER TOTAL /	AVERAGE	10,941	100%			\$41.75	\$459,104					
CURRENT VACANT C		0	0%	*Actual Rent Commer				-				
TOTAL 10,941 100%			**SuperCuts has 120 c	lays of free i	rent followin	ig the date the	ey open for busir	ness				

CASH FLOW					
INCOME		PSF			
Base Rent	\$459,104	\$41.79			
Expense Recovery	\$115,195	\$9.75			
Effective Gross Revenue	\$574,299				

EXPENSES		
САМ	\$60,175	\$5.50
Insurance	\$10,941	\$1.00
RE Taxes	\$27,352	\$2.50
Management Fee (3% of Gross Rent)	\$16,727	\$1.52
Total Expenses	\$115,195	\$9.82
NET OPERATING INCOME	\$459,104	







AT&T. founded in 1885, is a telecommunications company that played a key role in the development of modern communication technology. Originally focused on telephones, AT&T diversified its services to include wireless communication, internet, entertainment, and business solutions. It went through significant transformations, such as the breakup of the Bell System in the 1980s and continued investments in digital infrastructure like fiber-optic networks and 5G technology. With a global presence, AT&T has maintained its status as a major industry player. adapting to changing market dynamics while delivering diverse communication services. Its financial performance reflects resilience, but competition and technological shifts have influenced its trajectory. Overall, AT&T remains a significant force in shaping how we connect and communicate.



BURGERFL is a fast-casual restaurant chain specializing in gourmet burgers, fries, and shakes. Established in 2011, BurgerFi has rapidly expanded its footprint, with locations across the United States and internationally. The chain distinguishes itself by offering highguality ingredients, including all-natural Angus beef burgers, hand-cut fries, and hormone-free and antibiotic-free meats. BurgerFi is committed to sustainability, using environmentally friendly practices such as recycled materials and ecofriendly packaging. In addition to classic burger offerings, BurgerFi features innovative menu items like the Beyond Burger, a plant-based burger alternative. The restaurant's modern and sleek design, coupled with its focus on quality and sustainability, has garnered a loval following among burger enthusiasts. BurgerFi continues to innovate and expand its menu while maintaining its commitment to providing a premium burger experience.

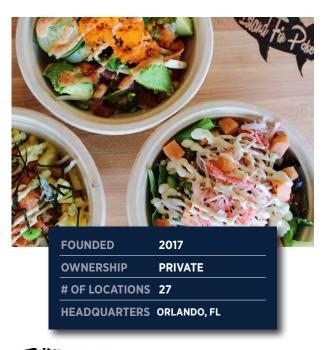


is a global fitness franchise known for its high-intensity interval training (HIIT) workouts. Founded in Australia in 2011. F45 has grown rapidly, with thousands of locations worldwide. The "F" stands for functional training, emphasizing exercises that mimic everyday movements. Each F45 studio offers a variety of workout programs led by certified trainers, with sessions typically lasting 45 minutes. Workouts are designed to be challenging vet accessible to individuals of all fitness levels. F45 places a strong emphasis on community, with group workouts fostering camaraderie and accountability among participants. With its innovative approach to fitness and focus on delivering efficient, results-driven workouts. F45 has become a popular choice for those seeking a dynamic and effective exercise regimen.





**SUPERCUTS** is a nationwide hair salon franchise specializing in affordable haircuts and styling services for men, women, and children. Established in 1975, Supercuts has grown into one of the largest salon chains in the United States, with thousands of locations across the country. The chain offers a variety of haircut options, including basic trims, layered cuts, and styling services. Supercuts is known for its convenient walk-in model, allowing customers to receive quality haircuts without needing an appointment. Each salon is staffed with trained stylists who provide professional services in a friendly and welcoming atmosphere. Supercuts also offers haircare products for purchase, including shampoos, conditioners, and styling aids, providing customers with convenient access to salon-quality products. With its focus on affordability, convenience, and guality service, Supercuts continues to be a popular choice for individuals seeking affordable and reliable haircare services.



is a fast-casual restaurant chain specializing in Hawaiian-inspired poke bowls. Founded in 2017, Island Fin Poke has expanded its footprint, with locations primarily in Florida and Texas. The chain offers customizable poke bowls, allowing customers to choose their base, protein, toppings, and sauces. Island Fin Poke emphasizes fresh, high-quality ingredients, including sushi-grade fish and locally sourced produce. The restaurant's laid-back atmosphere and surf-inspired decor evoke the spirit of Hawaii. Island Fin Poke is committed to sustainability, using eco-friendly packaging and supporting environmentally conscious practices. With its focus on healthy, customizable bowls and a relaxed beach vibe, Island Fin Poke has gained popularity among diners seeking a taste of Hawaiian cuisine in a casual setting.



The Nail Bar is a boutique nail salon offering luxury nail care services in an upscale and modern setting. Established with a focus on providing a premium nail experience. Noire The Nail Bar specializes in manicures, pedicures, and nail enhancements. The salon prioritizes hygiene and uses high-quality products to ensure the longevity and health of customers' nails. With its chic decor and comfortable seating, Noire The Nail Bar creates a relaxing and indulgent atmosphere for clients. The salon offers a range of nail services, including gel manicures, acrylic extensions, and nail art designs, tailored to each client's preferences. Noire The Nail Bar employs skilled nail technicians who are dedicated to delivering impeccable results and personalized attention to every customer. Known for its attention to detail and commitment to customer satisfaction, Noire The Nail Bar has established itself as a premier destination for luxury nail care experience





St. Johns County

St. Johns is located in the Northwest corner of St. Johns County, just south of Jacksonville, and is at the epicenter of the fastest growing market in the State of Florida. St Johns County's population is growing at an annual rate of 7%, which made it the fastest growing County in Florida in 2022 and the 4th fastest growing County in the US. St. John's County also boasts the second lowest unemployment rate in Florida at 1.7% (April 2022). St. Johns and surrounding areas are highly sought after due to new construction award winning master-planned communities like Nocatee, Beachwalk, A-rated publicschool systems, proximity to both Jacksonville and St. Augustine, and high quality of life. The average household income in St. Johns exceeds \$115,000 making it one of the most affluent markets in Florida.



7% ANNUAL POPULATION GROWTH



1.7% UNEMPLOYMENT RATE



MASTER-PLANNED COMMUNITIES

JACKSONVILLE 20 MILES

#### JACKSONVILLE BEACH 15 MILES

PONDE VEDRA 12 MILES



**ST. AUGUSTINE** 15 MILES

## **OFFERED FOR SALE** \$7,345,000 | 6.25% CAP

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**COMING** SOON

St. Johns, FL

Wendy's HEARTLAND. FIFTH THIRD BANK



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BEACHWALK MARKET **Publix** 

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(Noire NAIL BAR

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AT&T