



**Profit and Loss Statement**  
**Period from 9/1/2023 to 9/30/2023**  
**Year from 10/1/2022 to 9/30/2023**  
**As defined in report**

	Oct 2022 (Actual)	Nov 2022 (Actual)	Dec 2022 (Actual)	Jan 2023 (Actual)	Feb 2023 (Actual)	Mar 2023 (Actual)	Apr 2023 (Actual)	May 2023 (Actual)	Jun 2023 (Actual)	Jul 2023 (Actual)	Aug 2023 (Actual)	Sep 2023 (Actual)	Total (Mixed)
<b>Statistics</b>													
Rooms Available	12,276	11,880	12,276	12,276	11,088	12,276	11,880	12,276	11,880	12,276	12,276	11,880	144,540
Rooms Sold	9,467	9,206	9,095	8,011	7,133	8,346	8,344	9,039	10,043	10,484	9,696	9,925	108,789
Occupancy	77.12%	77.49%	74.09%	65.26%	64.33%	67.99%	70.24%	73.63%	84.54%	85.40%	78.98%	83.54%	75.27%
Average Daily Rate	128.71	129.13	122.61	123.26	124.07	128.49	139.38	140.67	143.76	151.27	146.53	146.81	136.13
Average Daily Rate (Market Segment Only)	127.87	128.13	121.81	122.54	123.38	127.98	138.28	139.40	142.45	149.85	145.12	145.43	135.07
Rooms RevPAR	99.26	100.07	90.84	80.43	79.81	87.36	97.89	103.58	121.53	129.19	115.74	122.65	102.46
Total RevPAR	149.21	151.31	139.88	106.53	106.45	112.21	122.11	128.72	144.98	150.22	134.56	143.19	132.57
GOP PAR	31.48	28.59	11.10	25.53	1.71	12.85	25.82	24.05	43.06	42.60	36.11	27.80	26.03
<b>PROFIT &amp; LOSS</b>													
Room Revenue	1,218,462	1,188,795	1,115,164	987,405	884,969	1,072,378	1,162,961	1,271,533	1,443,804	1,585,887	1,420,803	1,457,063	14,809,223
Food & Beverage Revenue	515,774	496,673	458,151	123,315	130,183	133,976	135,124	154,762	156,348	137,698	131,183	154,273	2,727,461
Other Operated Departments	91,386	95,586	129,913	170,937	162,301	165,242	142,980	132,324	118,310	115,456	92,273	82,639	1,499,348
Miscellaneous Income	6,059	16,494	13,900	26,097	2,894	5,855	9,629	21,544	3,863	5,079	7,623	7,132	126,167
<b>Total Operating Revenue</b>	<b>1,831,681</b>	<b>1,797,548</b>	<b>1,717,128</b>	<b>1,307,754</b>	<b>1,180,347</b>	<b>1,377,451</b>	<b>1,450,694</b>	<b>1,580,163</b>	<b>1,722,325</b>	<b>1,844,119</b>	<b>1,651,883</b>	<b>1,701,107</b>	<b>19,162,198</b>
Room Expense	507,991	496,216	547,508	376,793	449,425	468,670	450,332	538,194	514,887	539,892	510,946	567,835	5,968,689
Food & Beverage Expense	447,235	452,960	464,900	194,000	262,063	249,754	228,664	271,543	226,723	243,317	228,723	338,445	3,607,729
Other Operated Departments Expense	4,093	5,088	10,355	5,292	4,078	13,122	12,459	12,151	12,974	10,723	12,266	13,154	115,754
<b>Total Departmental Expenses</b>	<b>959,320</b>	<b>954,264</b>	<b>1,022,762</b>	<b>576,085</b>	<b>715,566</b>	<b>731,545</b>	<b>691,454</b>	<b>821,888</b>	<b>754,584</b>	<b>793,933</b>	<b>751,335</b>	<b>919,434</b>	<b>9,692,171</b>
<b>Total Departmental Profit</b>	<b>872,361</b>	<b>843,283</b>	<b>694,365</b>	<b>731,669</b>	<b>464,780</b>	<b>645,905</b>	<b>759,239</b>	<b>758,274</b>	<b>967,741</b>	<b>1,050,187</b>	<b>900,548</b>	<b>781,673</b>	<b>9,470,027</b>
Administration & General	141,454	155,758	175,451	100,051	119,696	139,882	140,700	136,089	114,730	137,901	124,930	133,152	1,619,794
Information & Telecommunications Systems	3,357	13,129	14,926	20,572	11,224	14,059	12,210	11,953	14,267	18,877	10,639	12,985	158,200
Sales & Marketing	186,058	197,056	200,591	159,574	165,991	160,841	151,960	161,870	149,724	187,195	149,724	174,954	2,065,898
Property Operation & Maintenance	96,152	93,510	90,164	58,201	91,179	90,598	89,366	100,915	92,990	105,670	81,005	93,676	1,083,427
Utilities	58,852	44,170	76,976	79,907	57,714	82,812	57,284	52,192	64,085	77,622	91,000	56,583	780,196
<b>Total Undistributed Expenses</b>	<b>485,873</b>	<b>503,623</b>	<b>558,109</b>	<b>418,306</b>	<b>445,804</b>	<b>488,191</b>	<b>452,521</b>	<b>463,020</b>	<b>456,155</b>	<b>527,266</b>	<b>457,299</b>	<b>451,350</b>	<b>5,707,516</b>
<b>Gross Operating Profit</b>	<b>386,488</b>	<b>339,661</b>	<b>136,257</b>	<b>313,363</b>	<b>18,976</b>	<b>157,714</b>	<b>306,719</b>	<b>295,255</b>	<b>511,586</b>	<b>522,921</b>	<b>443,249</b>	<b>330,323</b>	<b>3,762,511</b>
Management Fees	59,532	58,418	55,807	42,502	38,361	44,767	47,148	51,355	55,976	59,934	53,686	34,534	602,020
<b>Income Before Non-Operating Items</b>	<b>326,956</b>	<b>281,243</b>	<b>80,450</b>	<b>270,861</b>	<b>-19,385</b>	<b>112,947</b>	<b>259,571</b>	<b>243,899</b>	<b>455,611</b>	<b>462,987</b>	<b>389,563</b>	<b>295,789</b>	<b>3,160,492</b>
Income	0	0	0	0	0	0	0	0	0	0	0	0	0
Rent	629	546	498	927	-179	425	352	378	346	366	400	254	4,942
Property & Other Taxes	100,828	100,828	100,828	102,019	102,019	102,019	102,019	102,019	102,019	102,974	102,974	102,974	1,223,522
Insurance	10,676	11,540	11,540	11,540	11,540	10,920	11,540	63,407	17,557	17,557	17,313	17,313	212,068
Other	0	0	0	0	0	0	-1,600	0	0	0	475	475	-650
<b>Total Non-Operating Items</b>	<b>112,132</b>	<b>112,915</b>	<b>112,866</b>	<b>114,486</b>	<b>113,380</b>	<b>113,363</b>	<b>111,690</b>	<b>165,804</b>	<b>119,922</b>	<b>120,897</b>	<b>121,410</b>	<b>121,017</b>	<b>1,439,882</b>
<b>EBITDA</b>	<b>214,824</b>	<b>168,328</b>	<b>-32,416</b>	<b>156,375</b>	<b>-132,765</b>	<b>-416</b>	<b>147,881</b>	<b>78,095</b>	<b>335,689</b>	<b>342,090</b>	<b>268,153</b>	<b>174,772</b>	<b>1,720,610</b>
Interest	82,570	139,846	96,269	97,148	93,888	101,206	100,465	110,929	105,624	108,611	111,561	107,993	1,256,110
Depreciation	123,850	123,849	123,851	123,848	123,848	123,848	123,848	123,848	123,848	123,848	123,848	123,848	1,362,336
Amortization	12,342	12,342	12,342	12,342	12,342	12,342	12,342	12,342	12,342	12,342	12,342	4,148	139,909
<b>Total Interest, Depreciation &amp; Amortization</b>	<b>218,762</b>	<b>276,037</b>	<b>232,462</b>	<b>233,338</b>	<b>230,079</b>	<b>237,396</b>	<b>236,655</b>	<b>247,119</b>	<b>241,815</b>	<b>244,801</b>	<b>247,751</b>	<b>112,141</b>	<b>2,758,355</b>
<b>Income Before Income Taxes</b>	<b>-3,938</b>	<b>-107,709</b>	<b>-264,878</b>	<b>-76,963</b>	<b>-362,844</b>	<b>-237,812</b>	<b>-88,774</b>	<b>-169,024</b>	<b>93,874</b>	<b>97,288</b>	<b>20,402</b>	<b>62,632</b>	<b>-1,037,746</b>
Income Taxes	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Net Income</b>	<b>-3,938</b>	<b>-107,709</b>	<b>-264,878</b>	<b>-76,963</b>	<b>-362,844</b>	<b>-237,812</b>	<b>-88,774</b>	<b>-169,024</b>	<b>93,874</b>	<b>97,288</b>	<b>20,402</b>	<b>62,632</b>	<b>-1,037,746</b>
<b>ADJUSTED NET OPERATING INCOME</b>													
EBITDA	214,824	168,328	-32,416	156,375	-132,765	-416	147,881	78,095	335,689	342,090	268,153	174,772	1,720,610
Non-operating Adjustments to Net Income	0	0	0	0	0	0	-1,600	0	0	0	475	475	-650
Calculated Replacement Reserve	-73,267	-71,902	-68,685	-52,310	-47,214	-55,098	-58,028	-63,207	-68,893	-73,765	-66,075	-68,044	-766,488
<b>Adjusted Net Operating Income</b>	<b>141,556</b>	<b>96,427</b>	<b>-101,101</b>	<b>104,065</b>	<b>-179,979</b>	<b>-55,514</b>	<b>88,253</b>	<b>14,889</b>	<b>266,796</b>	<b>268,325</b>	<b>202,553</b>	<b>107,203</b>	<b>953,472</b>



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<b>ROOMS DEPARTMENT</b>													
Transient Revenue	721,523	633,619	740,270	585,348	573,020	744,495	801,616	849,209	905,779	944,437	937,504	916,725	9,353,546
Group Revenue	157,341	235,948	67,702	81,866	35,025	29,619	41,649	111,714	89,569	74,544	83,708	100,935	1,109,620
Contract Revenue	331,634	309,984	299,846	314,472	272,042	294,019	310,585	299,104	435,264	552,042	385,896	425,702	4,230,590
Brand/Media	0	0	0	0	0	0	0	0	0	0	0	0	0
Consortia	0	0	0	0	0	0	0	0	0	0	0	0	0
Wholesale	0	0	0	0	0	0	0	0	0	0	0	0	0
Convention	0	0	0	0	0	0	0	0	0	0	0	0	0
Tour/Wholesale	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Market Segment Revenue</b>	<b>1,210,498</b>	<b>1,179,551</b>	<b>1,107,818</b>	<b>981,687</b>	<b>880,086</b>	<b>1,068,133</b>	<b>1,153,850</b>	<b>1,260,028</b>	<b>1,430,612</b>	<b>1,571,024</b>	<b>1,407,108</b>	<b>1,443,361</b>	<b>14,693,756</b>
Pet Cleaning Fee	1,055	703	351	352	473	234	1,079	610	703	610	797	469	7,436
Smoking Fee	0	50	0	0	0	0	0	0	0	0	0	0	50
<b>Surcharges &amp; Service Charges</b>	<b>1,055</b>	<b>753</b>	<b>351</b>	<b>352</b>	<b>473</b>	<b>234</b>	<b>1,079</b>	<b>610</b>	<b>703</b>	<b>610</b>	<b>797</b>	<b>469</b>	<b>7,486</b>
No-Shows	6,021	8,504	7,355	6,181	3,997	3,315	6,616	9,080	11,455	13,618	11,613	11,064	98,819
Day Use	905	643	738	379	834	878	1,816	1,911	1,667	768	1,530	2,581	14,650
Departure Fees	0	0	0	0	0	0	0	0	0	0	0	0	0
Rollaway/Crib Rental & Miscellaneous	0	0	0	0	0	0	0	200	150	80	100	0	530
<b>Total Other Revenue</b>	<b>7,981</b>	<b>9,900</b>	<b>8,444</b>	<b>6,911</b>	<b>5,304</b>	<b>4,428</b>	<b>9,510</b>	<b>11,801</b>	<b>13,975</b>	<b>15,076</b>	<b>14,040</b>	<b>14,113</b>	<b>121,484</b>
<b>Less: Allowances</b>	<b>-18</b>	<b>-657</b>	<b>-1,098</b>	<b>-1,193</b>	<b>-422</b>	<b>-182</b>	<b>-399</b>	<b>-296</b>	<b>-783</b>	<b>-213</b>	<b>-345</b>	<b>-412</b>	<b>-6,017</b>
<b>Total Revenue</b>	<b>1,218,462</b>	<b>1,188,795</b>	<b>1,115,164</b>	<b>987,405</b>	<b>884,969</b>	<b>1,072,378</b>	<b>1,162,961</b>	<b>1,271,533</b>	<b>1,443,804</b>	<b>1,585,887</b>	<b>1,420,803</b>	<b>1,457,063</b>	<b>14,809,223</b>



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Rooms Department Continued													
<b>Management</b>													
Management	48,912	50,279	52,396	45,508	32,948	35,350	27,220	29,551	37,995	38,826	37,807	45,942	482,735
Front Office Management	0	0	0	0	0	0	0	0	0	0	0	3,487	3,487
<b>Non-Management</b>													
Guest Service Agent	23,781	24,213	24,359	24,238	18,550	21,647	24,976	25,925	22,698	25,122	24,073	29,030	288,612
Housekeepers	110,086	101,642	96,588	85,617	75,910	88,329	86,958	111,794	107,010	111,221	99,803	111,964	1,186,922
Housemen	31,408	29,525	32,456	30,276	29,647	28,007	29,300	37,159	29,993	34,037	30,587	34,449	376,845
<b>Total Salaries &amp; Wages</b>	<b>214,188</b>	<b>205,659</b>	<b>205,799</b>	<b>185,639</b>	<b>157,054</b>	<b>173,333</b>	<b>168,455</b>	<b>204,429</b>	<b>197,695</b>	<b>209,207</b>	<b>192,270</b>	<b>224,873</b>	<b>2,338,601</b>
<b>Contracted Labor</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Bonus &amp; Incentives</b>	<b>349</b>	<b>349</b>	<b>4,002</b>	<b>349</b>	<b>3,349</b>	<b>349</b>	<b>349</b>	<b>349</b>	<b>349</b>	<b>349</b>	<b>349</b>	<b>349</b>	<b>10,840</b>
<b>Service Charge Distribution</b>	<b>5,891</b>	<b>5,828</b>	<b>7,987</b>	<b>1,810</b>	<b>1,323</b>	<b>2,409</b>	<b>2,721</b>	<b>1,111</b>	<b>3,904</b>	<b>4,834</b>	<b>3,629</b>	<b>3,996</b>	<b>45,441</b>
<b>Total Labor Costs</b>	<b>220,427</b>	<b>211,836</b>	<b>217,789</b>	<b>187,798</b>	<b>161,726</b>	<b>176,090</b>	<b>171,525</b>	<b>205,888</b>	<b>201,948</b>	<b>214,390</b>	<b>196,247</b>	<b>229,217</b>	<b>2,394,882</b>
<b>Payroll-Related Expenses</b>													
<b>Payroll Taxes</b>	<b>22,164</b>	<b>22,743</b>	<b>28,344</b>	<b>-111,361</b>	<b>23,056</b>	<b>22,126</b>	<b>22,013</b>	<b>26,818</b>	<b>26,550</b>	<b>26,947</b>	<b>24,782</b>	<b>27,832</b>	<b>162,014</b>
Holiday/Sick	4,116	22,717	43,820	33,417	25,935	12,860	4,048	9,882	16,999	13,119	13,587	16,829	217,328
Vacation	4,251	5,992	22,941	12,028	13,853	14,825	4,829	17,904	14,223	14,053	6,566	8,834	140,298
<b>Supplemental Pay</b>	<b>8,366</b>	<b>28,709</b>	<b>66,761</b>	<b>45,444</b>	<b>39,788</b>	<b>27,685</b>	<b>8,877</b>	<b>27,786</b>	<b>31,222</b>	<b>27,172</b>	<b>20,153</b>	<b>25,663</b>	<b>357,627</b>
Group Insurance	54,181	49,160	53,375	52,096	57,221	58,100	58,185	60,069	59,848	61,547	71,525	61,564	696,870
Life Insurance	449	431	395	434	405	361	368	105	325	328	328	1,567	5,497
Workers Comp	2,997	3,151	3,486	3,027	2,579	-1,290	2,323	3,042	2,999	3,097	4,068	4,229	33,708
Union Pension	9,803	8,118	9,904	11,311	7,471	7,664	10,308	12,974	18,056	18,056	14,305	12,995	131,954
<b>Employee Benefits</b>	<b>67,430</b>	<b>60,861</b>	<b>67,161</b>	<b>66,868</b>	<b>67,676</b>	<b>64,835</b>	<b>69,921</b>	<b>73,524</b>	<b>76,145</b>	<b>83,027</b>	<b>90,227</b>	<b>80,354</b>	<b>868,029</b>
<b>Total Payroll-Related Expenses</b>	<b>97,961</b>	<b>112,312</b>	<b>162,266</b>	<b>951</b>	<b>130,520</b>	<b>114,646</b>	<b>100,811</b>	<b>128,128</b>	<b>133,916</b>	<b>137,146</b>	<b>135,162</b>	<b>133,849</b>	<b>1,387,669</b>
<b>Total Labor Costs &amp; Related Expenses</b>	<b>318,388</b>	<b>324,149</b>	<b>380,054</b>	<b>188,749</b>	<b>292,247</b>	<b>290,737</b>	<b>272,335</b>	<b>334,017</b>	<b>335,865</b>	<b>351,536</b>	<b>331,409</b>	<b>363,066</b>	<b>3,782,552</b>



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Rooms Department Continued													
Guest Satisfaction	0	0	0	0	0	17	107	0	55	77	0	83	338
<b>Miscellaneous Expense</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>17</b>	<b>107</b>	<b>0</b>	<b>55</b>	<b>77</b>	<b>0</b>	<b>83</b>	<b>338</b>
<b>Complimentary Food &amp; Beverage</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Contract Services	454	926	1,583	799	799	799	799	450	799	799	1,148	450	9,805
<b>Contract Services</b>	<b>454</b>	<b>926</b>	<b>1,583</b>	<b>799</b>	<b>799</b>	<b>799</b>	<b>799</b>	<b>450</b>	<b>799</b>	<b>799</b>	<b>1,148</b>	<b>450</b>	<b>9,805</b>
Cleaning Supplies	3,807	2,669	3,129	2,968	2,231	145	10,446	2,200	3,745	892	3,955	4,848	41,034
<b>Cleaning Supplies</b>	<b>3,807</b>	<b>2,669</b>	<b>3,129</b>	<b>2,968</b>	<b>2,231</b>	<b>145</b>	<b>10,446</b>	<b>2,200</b>	<b>3,745</b>	<b>892</b>	<b>3,955</b>	<b>4,848</b>	<b>41,034</b>
Commissions	22,885	-1,336	20,118	24,506	16,954	5,895	11,174	20,219	19,869	21,226	20,235	33,591	215,337
Commissions and Rebates-Group	3,567	19,499	-5,801	3,359	796	3,873	4,841	7,411	1,309	1,625	0	2,656	43,136
Complimentary In-Room/Media Entertainment	5,466	11,647	6,843	11,019	5,533	7,444	5,567	6,333	9,418	6,190	6,741	6,183	88,384
Complimentary Services and Gifts	-134	-339	-347	-297	-54	-349	-18	142	125	77	587	1,390	785
Decorations	608	592	1,440	576	0	576	576	576	606	705	576	705	7,533
Guest Supplies	11,357	11,648	5,917	12,742	3,309	1,950	15,515	8,637	12,058	14,811	11,205	9,599	118,748
Guest Transportation	62,855	61,905	64,966	69,666	67,200	84,000	67,200	84,000	67,200	67,200	74,400	72,000	842,591
Licenses and Permits	0	0	0	0	0	0	1,903	0	0	0	0	0	1,903
Linen	15,976	10,032	14,075	9,528	358	25,642	0	16,011	1,934	11,118	14,940	13,118	132,732
Laundry and Dry Cleaning	29,295	28,915	30,897	24,509	30,573	23,072	30,626	24,781	31,212	32,455	19,523	29,594	335,451
Operating Supplies	6,151	8,027	7,012	8,736	7,892	2,659	7,050	11,301	7,744	8,925	5,102	6,952	87,550
Reservation Fees	26,905	16,830	17,617	19,273	21,584	22,210	22,210	22,114	22,076	22,257	20,997	22,697	256,769
Training	0	0	0	0	0	0	0	2	0	0	0	0	2
Travel-Meals and Entertainment	0	0	0	0	0	0	0	0	0	0	0	0	0
Travel-Other	0	0	3	6	0	0	0	0	0	0	0	205	214
Uniforms	413	1,051	0	654	2	2	0	0	874	0	0	828	3,823
<b>Total Other Expenses</b>	<b>189,603</b>	<b>172,067</b>	<b>167,454</b>	<b>188,044</b>	<b>157,178</b>	<b>177,933</b>	<b>177,996</b>	<b>204,178</b>	<b>179,022</b>	<b>188,356</b>	<b>179,537</b>	<b>204,769</b>	<b>2,186,137</b>
<b>Total Expenses</b>	<b>507,991</b>	<b>496,216</b>	<b>547,508</b>	<b>376,793</b>	<b>449,425</b>	<b>468,670</b>	<b>450,332</b>	<b>538,194</b>	<b>514,887</b>	<b>539,892</b>	<b>510,946</b>	<b>567,835</b>	<b>5,968,689</b>
<b>Departmental Profit(Loss)</b>	<b>710,471</b>	<b>692,579</b>	<b>567,656</b>	<b>610,612</b>	<b>435,544</b>	<b>603,709</b>	<b>712,629</b>	<b>733,338</b>	<b>928,917</b>	<b>1,045,994</b>	<b>909,858</b>	<b>889,228</b>	<b>8,840,534</b>



**Profit and Loss Statement**  
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<b>ROOM REVENUE STATISTICS</b>													
<b>REVENUE MIX</b>													
Transient Revenue	721,523	633,619	740,270	585,348	573,020	744,495	801,616	849,209	905,779	944,437	937,504	916,725	9,353,546
Group Revenue	157,341	235,948	67,702	81,866	35,025	29,619	41,649	111,714	89,569	74,544	83,708	100,935	1,109,620
Contract Revenue	331,634	309,984	299,846	314,472	272,042	294,019	310,585	299,104	435,264	552,042	385,896	425,702	4,230,590
Other Revenue	7,981	9,900	8,444	6,911	5,304	4,428	9,510	11,801	13,975	15,076	14,040	14,113	121,484
Less: Allowances	-18	-657	-1,098	-1,193	-422	-182	-399	-296	-783	-213	-345	-412	-6,017
<b>Total Room Revenue</b>	<b>1,218,462</b>	<b>1,188,795</b>	<b>1,115,164</b>	<b>987,405</b>	<b>884,969</b>	<b>1,072,378</b>	<b>1,162,961</b>	<b>1,271,533</b>	<b>1,443,804</b>	<b>1,585,887</b>	<b>1,420,803</b>	<b>1,457,063</b>	<b>14,809,223</b>
<b>OCCUPANCY</b>													
Transient Rooms	5,050	4,361	5,311	4,324	4,178	5,354	5,363	5,460	5,644	5,581	5,803	5,571	62,000
Group Rooms	1,157	1,877	545	595	289	177	277	803	607	536	526	599	7,988
Contract Rooms	3,260	2,968	3,239	3,092	2,666	2,815	2,704	2,776	3,792	4,367	3,367	3,755	38,801
<b>Rooms Sold</b>	<b>9,467</b>	<b>9,206</b>	<b>9,095</b>	<b>8,011</b>	<b>7,133</b>	<b>8,346</b>	<b>8,344</b>	<b>9,039</b>	<b>10,043</b>	<b>10,484</b>	<b>9,696</b>	<b>9,925</b>	<b>108,789</b>
Comp Rooms	0	0	0	7	10	0	1	3	0	4	0	1	26
<b>Rooms Occupied</b>	<b>9,467</b>	<b>9,206</b>	<b>9,095</b>	<b>8,018</b>	<b>7,143</b>	<b>8,346</b>	<b>8,345</b>	<b>9,042</b>	<b>10,043</b>	<b>10,488</b>	<b>9,696</b>	<b>9,926</b>	<b>108,815</b>
Out of Order Rooms	364	254	327	326	241	296	327	297	307	336	307	476	3,858
Vacant Rooms	2,445	2,420	2,854	3,932	3,704	3,634	3,208	2,937	1,530	1,452	2,273	1,478	31,867
<b>Available Rooms</b>	<b>12,276</b>	<b>11,880</b>	<b>12,276</b>	<b>12,276</b>	<b>11,088</b>	<b>12,276</b>	<b>11,880</b>	<b>12,276</b>	<b>11,880</b>	<b>12,276</b>	<b>12,276</b>	<b>11,880</b>	<b>144,540</b>
<b>AVERAGE DAILY RATE (ADR)</b>													
Transient ADR	142.88	145.29	139.38	135.37	137.15	139.05	149.47	155.53	160.49	169.22	161.56	164.55	150.86
Group ADR	135.99	125.71	124.22	137.59	121.19	167.34	150.36	139.12	147.56	139.07	159.14	168.51	138.91
Contract ADR	101.73	104.44	92.57	101.71	102.04	104.45	114.86	107.75	114.78	126.41	114.61	113.37	109.03
<b>Total Market Segment ADR</b>	<b>127.87</b>	<b>128.13</b>	<b>121.81</b>	<b>122.54</b>	<b>123.38</b>	<b>127.98</b>	<b>138.28</b>	<b>139.40</b>	<b>142.45</b>	<b>149.85</b>	<b>145.12</b>	<b>145.43</b>	<b>135.07</b>



**Profit and Loss Statement**  
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<b>Food &amp; Beverage Department</b>													
Venue Food Revenue	107,606	102,198	87,012	71,243	74,517	75,328	79,571	89,728	92,676	84,987	75,549	89,867	1,030,283
In-Room Dining Food Revenue	6,818	5,598	5,859	4,346	5,490	5,426	7,075	6,651	6,729	4,847	5,406	5,458	69,702
Banquet/Catering/Conference Food Revenue	167,952	171,685	162,514	0	0	0	0	0	0	0	0	0	502,151
Other Food Revenue	-1,701	-1,682	-3,618	-1,583	-888	-1,273	-2,220	-1,282	-658	-2,527	-1,060	-1,299	-19,791
<b>Total Food Revenue</b>	<b>280,675</b>	<b>277,798</b>	<b>251,767</b>	<b>74,006</b>	<b>79,119</b>	<b>79,481</b>	<b>84,425</b>	<b>95,098</b>	<b>98,747</b>	<b>87,307</b>	<b>79,896</b>	<b>94,025</b>	<b>1,582,345</b>
Venue Beverage Revenue	62,964	64,210	50,758	47,145	47,999	52,470	47,059	55,970	54,030	48,012	48,225	57,691	636,532
In-Room Dining Beverage Revenue	1,072	991	768	340	572	410	714	620	684	526	550	536	7,782
Banquet/Catering/Conference Beverage Revenue	10,980	17,315	31,449	0	0	0	0	0	0	0	0	0	59,744
Other Beverage Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Beverage Revenue</b>	<b>75,016</b>	<b>82,515</b>	<b>82,975</b>	<b>47,485</b>	<b>48,571</b>	<b>52,880</b>	<b>47,773</b>	<b>56,590</b>	<b>54,714</b>	<b>48,538</b>	<b>48,775</b>	<b>58,227</b>	<b>704,058</b>
<b>Total Food &amp; Beverage Revenue</b>	<b>355,691</b>	<b>360,314</b>	<b>334,742</b>	<b>121,490</b>	<b>127,689</b>	<b>132,361</b>	<b>132,198</b>	<b>151,688</b>	<b>153,461</b>	<b>135,845</b>	<b>128,671</b>	<b>152,252</b>	<b>2,286,403</b>
Audiovisual	62,600	38,972	59,328	0	0	0	0	0	0	0	0	0	160,900
Cover Charges	0	0	0	0	0	0	0	0	0	0	0	0	0
Function Room Rental & Setup Charges	41,106	35,705	9,261	0	0	0	0	0	0	0	0	0	86,072
Surcharges & Service Charges	55,413	58,118	52,189	1,825	2,494	1,615	2,925	3,074	2,887	1,853	2,423	2,020	186,837
Miscellaneous Other Revenue	963	3,565	2,631	0	0	0	0	0	0	0	90	0	7,249
<b>Total Other Revenue</b>	<b>160,083</b>	<b>136,359</b>	<b>123,409</b>	<b>1,825</b>	<b>2,494</b>	<b>1,615</b>	<b>2,925</b>	<b>3,074</b>	<b>2,887</b>	<b>1,853</b>	<b>2,513</b>	<b>2,020</b>	<b>441,058</b>
<b>Total Revenue</b>	<b>515,774</b>	<b>496,673</b>	<b>458,151</b>	<b>123,315</b>	<b>130,183</b>	<b>133,976</b>	<b>135,124</b>	<b>154,762</b>	<b>156,348</b>	<b>137,698</b>	<b>131,183</b>	<b>154,273</b>	<b>2,727,461</b>
<b>Cost of Sales &amp; Other Revenue</b>													
Cost of Food Sales	82,153	75,830	65,277	23,420	43,614	23,221	7,442	30,518	16,776	40,316	38,244	42,891	489,702
Cost of Beverage Sales	12,103	12,803	13,832	7,795	8,724	11,081	8,164	10,993	8,211	9,603	8,102	11,194	122,605
<b>Total Cost of Food &amp; Beverage Sales</b>	<b>94,256</b>	<b>88,633</b>	<b>79,109</b>	<b>31,215</b>	<b>52,338</b>	<b>34,303</b>	<b>15,605</b>	<b>41,510</b>	<b>24,987</b>	<b>49,919</b>	<b>46,346</b>	<b>54,085</b>	<b>612,307</b>
Audiovisual Cost	33,139	20,031	30,359	0	0	0	0	0	0	0	0	0	83,529
Miscellaneous Cost	2,280	0	0	0	0	0	0	0	0	0	0	0	2,280
<b>Total Cost of Other Revenue</b>	<b>35,419</b>	<b>20,031</b>	<b>30,359</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>85,809</b>
<b>Total Cost of Sales &amp; Other Revenue</b>	<b>129,675</b>	<b>108,665</b>	<b>109,468</b>	<b>31,215</b>	<b>52,338</b>	<b>34,303</b>	<b>15,605</b>	<b>41,510</b>	<b>24,987</b>	<b>49,919</b>	<b>46,346</b>	<b>54,085</b>	<b>698,116</b>
<b>Gross Profit</b>	<b>386,099</b>	<b>388,008</b>	<b>348,683</b>	<b>92,100</b>	<b>77,845</b>	<b>99,674</b>	<b>119,518</b>	<b>113,251</b>	<b>131,361</b>	<b>87,779</b>	<b>84,838</b>	<b>100,188</b>	<b>2,029,345</b>



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Food & Beverage Department Continued													
<b>Management</b>													
Banquets/Conference/Catering Services	0	0	0	0	0	0	0	0	0	0	0	0	0
Kitchen	7,512	0	-358	0	0	0	0	0	0	0	0	0	7,154
Venues	22,399	27,121	30,281	25,355	25,477	28,262	29,383	26,284	24,480	24,136	20,243	26,710	310,131
<b>Non-Management</b>													
Banquets/Conference/Catering Services	21,807	32,253	10,473	0	0	1,078	0	453	0	0	0	0	66,063
Kitchen	67,657	64,406	56,296	45,411	40,355	41,580	41,595	50,310	42,061	43,924	37,898	54,536	586,029
Venues	46,949	43,705	36,097	39,245	28,330	29,938	31,440	38,406	29,310	30,231	28,848	42,418	424,917
<b>Total Salaries &amp; Wages</b>	<b>166,324</b>	<b>167,483</b>	<b>132,788</b>	<b>110,012</b>	<b>94,162</b>	<b>100,858</b>	<b>102,417</b>	<b>115,453</b>	<b>95,851</b>	<b>98,291</b>	<b>86,989</b>	<b>123,664</b>	<b>1,394,293</b>
Service Charge Distribution	21,033	27,715	26,029	0	0	0	0	3,535	0	0	0	4,413	82,724
Contracted Labor	1,035	10,005	20,700	0	-10,350	0	0	0	0	0	0	0	21,390
Bonus & Incentives	667	667	4,834	667	2,062	667	667	667	667	667	667	667	13,563
<b>Total Labor Costs</b>	<b>189,059</b>	<b>205,870</b>	<b>184,352</b>	<b>110,679</b>	<b>85,874</b>	<b>101,525</b>	<b>103,084</b>	<b>119,655</b>	<b>96,518</b>	<b>98,958</b>	<b>87,656</b>	<b>128,743</b>	<b>1,511,970</b>
Payroll-Related Expenses													
Payroll Taxes	21,699	23,198	24,589	-66,588	17,181	17,253	15,504	17,761	16,409	14,376	12,399	20,122	133,903
Supplemental Pay	14,723	28,033	59,997	42,368	36,030	26,386	17,151	22,461	24,834	20,849	10,772	70,986	374,591
Employee Benefits	71,494	71,281	64,116	61,662	58,888	55,866	60,888	58,159	52,394	52,242	55,220	47,228	709,439
<b>Total Payroll-Related Expense</b>	<b>107,915</b>	<b>122,512</b>	<b>148,703</b>	<b>37,443</b>	<b>112,099</b>	<b>99,504</b>	<b>93,543</b>	<b>98,381</b>	<b>93,637</b>	<b>87,467</b>	<b>78,391</b>	<b>138,336</b>	<b>1,217,932</b>
<b>Total Labor Costs &amp; Related Expenses</b>	<b>296,974</b>	<b>328,382</b>	<b>333,054</b>	<b>148,122</b>	<b>197,973</b>	<b>201,030</b>	<b>196,627</b>	<b>218,036</b>	<b>190,155</b>	<b>186,425</b>	<b>166,047</b>	<b>267,079</b>	<b>2,729,902</b>



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Food & Beverage Department Continued													
Banquet Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
China	0	0	0	0	0	0	0	0	0	0	0	1,209	1,209
Cleaning Supplies	2,567	2,727	4,539	2,962	3,562	2,737	3,862	3,465	2,703	669	3,764	5,171	38,729
Cluster Services	0	0	0	0	0	0	0	0	0	0	0	0	0
Commissions	0	0	0	0	0	0	0	0	0	0	0	0	0
Complimentary Services & Gifts	0	0	0	0	0	0	0	0	0	0	0	0	0
Contract Services	977	840	5,972	967	2,047	1,220	845	1,347	1,546	424	875	894	17,955
Corporate Office Reimbursables	0	0	0	0	0	0	0	0	0	0	0	0	0
Decorations	0	0	0	0	0	0	0	0	0	0	0	0	0
Dishwashing Supplies	0	0	0	0	0	0	0	0	0	0	0	0	0
Dues & Subscriptions	0	0	500	750	250	-250	250	250	250	250	250	250	2,750
Entertainment-In-House	0	0	0	0	0	0	0	0	0	0	0	0	0
Equipment Rental	0	0	641	0	0	0	0	0	0	0	0	0	641
Flatware	0	0	592	0	0	0	0	0	0	0	0	0	592
Glassware	0	330	213	504	0	0	0	0	0	399	473	0	1,919
Ice	0	0	0	0	0	0	0	0	0	0	0	0	0
Kitchen Fuel	0	0	0	0	0	0	0	0	0	0	0	0	0
Kitchen Smallwares	1,048	0	0	0	0	0	0	0	0	0	0	617	1,666
Laundry & Dry Cleaning	1,422	1,913	1,451	977	222	164	349	259	354	430	377	501	8,420
Licenses & Permits	0	0	0	0	0	0	0	0	2,781	0	0	0	2,781
Linen	-95	0	165	0	0	0	0	0	0	0	0	0	71
Management Fees	0	0	0	0	0	0	0	0	0	0	0	0	0
Menus & Beverage Lists	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous	0	0	0	0	0	0	0	0	0	0	0	0	0
Music & Entertainment	0	0	0	0	0	0	0	0	0	0	0	0	0
Operating Supplies	1,373	433	0	0	93	0	146	413	0	266	328	166	3,218
Paper & Plastics	10,995	6,977	5,534	4,492	3,410	8,812	9,579	5,918	2,545	3,106	7,069	7,303	75,739
Postage & Overnight Delivery Charges	0	0	0	0	0	0	0	0	0	0	0	0	0
Printing & Stationery	0	0	0	0	0	0	0	0	0	0	0	0	0
Reservations	0	0	0	0	0	0	0	0	0	0	0	0	0
Royalty Fees	0	0	0	0	0	0	0	0	0	0	0	0	0
Training	0	0	0	0	296	0	0	0	0	0	0	0	296
Travel-Meals & Entertainment	0	0	0	0	0	0	0	0	0	0	0	0	0
Travel-Other	0	0	0	0	0	0	0	0	0	0	0	0	0
Uniform Costs	132	0	0	0	0	0	0	0	0	0	0	0	132
Uniform Laundry	2,166	2,694	2,771	4,010	1,873	1,738	1,401	346	1,401	1,430	2,595	1,169	23,595
Utensils	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Other Expenses</b>	<b>20,586</b>	<b>15,914</b>	<b>22,378</b>	<b>14,663</b>	<b>11,753</b>	<b>14,422</b>	<b>16,432</b>	<b>11,997</b>	<b>11,581</b>	<b>6,974</b>	<b>15,731</b>	<b>17,281</b>	<b>179,710</b>
<b>Total Expenses</b>	<b>447,235</b>	<b>452,960</b>	<b>464,900</b>	<b>194,000</b>	<b>262,063</b>	<b>249,754</b>	<b>228,664</b>	<b>271,543</b>	<b>226,723</b>	<b>243,317</b>	<b>228,123</b>	<b>338,445</b>	<b>3,607,729</b>
<b>Departmental Profit (Loss)</b>	<b>68,539</b>	<b>43,713</b>	<b>-6,749</b>	<b>-70,685</b>	<b>-131,880</b>	<b>-115,778</b>	<b>-93,540</b>	<b>-116,782</b>	<b>-70,375</b>	<b>-105,619</b>	<b>-96,940</b>	<b>-184,172</b>	<b>-880,268</b>





**Profit and Loss Statement**  
**Period from 9/1/2023 to 9/30/2023**  
**Year from 10/1/2022 to 9/30/2023**  
**As defined in report**

	Oct 2022 (Actual)	Nov 2022 (Actual)	Dec 2022 (Actual)	Jan 2023 (Actual)	Feb 2023 (Actual)	Mar 2023 (Actual)	Apr 2023 (Actual)	May 2023 (Actual)	Jun 2023 (Actual)	Jul 2023 (Actual)	Aug 2023 (Actual)	Sep 2023 (Actual)	Total (Mixed)
<b>FOOD DEPARTMENT</b>													
Dining Room Food-Breakfast	15,756	16,949	8,679	5,657	4,100	3,420	4,270	4,700	9,467	5,888	4,013	11,749	94,645
Dining Room Food-Lunch	24,393	25,239	21,698	16,678	13,690	18,120	19,906	21,995	19,536	20,769	17,724	19,417	239,165
Dining Room Food-Dinner	67,457	60,010	56,636	48,908	56,727	53,788	55,395	63,033	63,673	58,331	53,813	58,701	696,472
<b>Dining Room Food Revenue</b>	<b>107,606</b>	<b>102,198</b>	<b>87,012</b>	<b>71,243</b>	<b>74,517</b>	<b>75,328</b>	<b>79,571</b>	<b>89,728</b>	<b>92,676</b>	<b>84,987</b>	<b>75,549</b>	<b>89,867</b>	<b>1,030,283</b>
Outlet #2 Food Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Bar Food Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Venue Food Revenue</b>	<b>107,606</b>	<b>102,198</b>	<b>87,012</b>	<b>71,243</b>	<b>74,517</b>	<b>75,328</b>	<b>79,571</b>	<b>89,728</b>	<b>92,676</b>	<b>84,987</b>	<b>75,549</b>	<b>89,867</b>	<b>1,030,283</b>
Room Service Food-Breakfast	382	542	452	319	488	509	750	688	924	526	585	778	6,941
Room Service Food-Lunch	1,793	1,465	1,626	1,372	1,058	1,664	1,877	1,864	1,594	1,153	1,095	1,248	17,809
Room Service Food-Dinner	4,643	3,592	3,781	2,655	3,945	3,253	4,448	4,099	4,212	3,168	3,727	3,431	44,952
<b>Total In-Room Dining Food Revenue</b>	<b>6,818</b>	<b>5,598</b>	<b>5,859</b>	<b>4,346</b>	<b>5,490</b>	<b>5,426</b>	<b>7,075</b>	<b>6,651</b>	<b>6,729</b>	<b>4,847</b>	<b>5,406</b>	<b>5,458</b>	<b>69,702</b>
Banquet Food-Breakfast	20,212	45,043	8,945	0	0	0	0	0	0	0	0	0	74,199
Banquet Food-Lunch	47,917	41,014	49,823	0	0	0	0	0	0	0	0	0	138,753
Banquet Food-Dinner	38,288	54,183	59,280	0	0	0	0	0	0	0	0	0	151,751
Banquet Food-Break	40,562	16,235	29,476	0	0	0	0	0	0	0	0	0	86,274
Banquet Food-Reception	20,974	15,210	14,990	0	0	0	0	0	0	0	0	0	51,174
<b>Total Bqt/Catering/Conf Food Revenue</b>	<b>167,952</b>	<b>171,685</b>	<b>162,514</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>502,151</b>
Food Allowance	-1,701	-1,682	-3,618	-1,583	-888	-1,273	-2,220	-1,282	-658	-2,527	-1,060	-1,299	-19,791
<b>Total Other Food Revenue</b>	<b>-1,701</b>	<b>-1,682</b>	<b>-3,618</b>	<b>-1,583</b>	<b>-888</b>	<b>-1,273</b>	<b>-2,220</b>	<b>-1,282</b>	<b>-658</b>	<b>-2,527</b>	<b>-1,060</b>	<b>-1,299</b>	<b>-19,791</b>
<b>Total Food Revenue</b>	<b>280,675</b>	<b>277,798</b>	<b>251,767</b>	<b>74,006</b>	<b>79,119</b>	<b>79,481</b>	<b>84,425</b>	<b>95,098</b>	<b>98,747</b>	<b>87,307</b>	<b>79,896</b>	<b>94,025</b>	<b>1,582,345</b>
Audiovisual	62,600	38,972	59,328	0	0	0	0	0	0	0	0	0	160,900
Meeting Room Rental	41,106	35,705	9,261	0	0	0	0	0	0	0	0	0	86,072
Administrative Fee	54,258	57,193	51,219	1,125	1,634	740	1,800	1,979	1,732	1,088	1,563	1,035	175,367
Room Service - Service Charge	1,155	925	970	700	860	875	1,125	1,095	1,155	765	860	985	11,470
Miscellaneous Food Revenue	963	3,565	2,631	0	0	0	0	0	0	0	90	0	7,249
<b>Total Other Revenue</b>	<b>160,083</b>	<b>136,359</b>	<b>123,409</b>	<b>1,825</b>	<b>2,494</b>	<b>1,615</b>	<b>2,925</b>	<b>3,074</b>	<b>2,887</b>	<b>1,853</b>	<b>2,513</b>	<b>2,020</b>	<b>441,058</b>
<b>Total Food Department Revenue</b>	<b>440,759</b>	<b>414,158</b>	<b>375,176</b>	<b>75,830</b>	<b>81,613</b>	<b>81,097</b>	<b>87,351</b>	<b>98,172</b>	<b>101,634</b>	<b>89,160</b>	<b>82,408</b>	<b>96,046</b>	<b>2,023,403</b>
<b>Cost of Sales &amp; Other Revenue</b>													
Food Cost of Sales	82,153	75,830	65,277	23,420	43,614	23,221	7,442	30,518	16,776	40,316	38,244	42,891	489,702
<b>Total Cost of Food Sales</b>	<b>82,153</b>	<b>75,830</b>	<b>65,277</b>	<b>23,420</b>	<b>43,614</b>	<b>23,221</b>	<b>7,442</b>	<b>30,518</b>	<b>16,776</b>	<b>40,316</b>	<b>38,244</b>	<b>42,891</b>	<b>489,702</b>
Audiovisual Cost	33,139	20,031	30,359	0	0	0	0	0	0	0	0	0	83,529
Miscellaneous Cost	2,280	0	0	0	0	0	0	0	0	0	0	0	2,280
<b>Total Cost of Other Revenue</b>	<b>35,419</b>	<b>20,031</b>	<b>30,359</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>85,809</b>
<b>Total Cost of Sales &amp; Other Revenue</b>	<b>117,572</b>	<b>95,862</b>	<b>95,636</b>	<b>23,420</b>	<b>43,614</b>	<b>23,221</b>	<b>7,442</b>	<b>30,518</b>	<b>16,776</b>	<b>40,316</b>	<b>38,244</b>	<b>42,891</b>	<b>575,511</b>
<b>Gross Profit</b>	<b>323,187</b>	<b>318,296</b>	<b>279,540</b>	<b>52,410</b>	<b>37,999</b>	<b>57,875</b>	<b>79,909</b>	<b>67,654</b>	<b>84,858</b>	<b>48,844</b>	<b>44,165</b>	<b>53,155</b>	<b>1,447,892</b>



**Profit and Loss Statement**  
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Food Department Continued													
<b>Management</b>													
Management - Service	8,450	6,471	6,616	4,366	5,337	3,793	5,883	5,323	5,194	4,905	3,463	8,275	68,076
Management - Kitchen	7,512	0	-358	0	0	0	0	0	0	0	0	0	7,154
F&B Managers	13,949	20,649	23,665	20,989	20,141	24,470	23,499	20,961	19,286	19,231	16,780	18,435	242,055
<b>Non-Management</b>													
Banquet Houseperson	11,384	9,662	6,994	0	0	0	0	195	0	0	0	0	28,235
Banquet Servers	10,423	22,591	3,479	0	0	1,078	0	258	0	0	0	0	37,829
F&B Attendant	19,155	20,333	20,072	18,138	13,439	14,670	13,252	17,761	14,219	16,185	14,813	16,832	198,868
Servers	12,838	10,499	5,485	7,946	5,527	7,756	8,774	8,981	8,270	7,114	6,864	14,766	104,821
Baristas	4,111	3,637	3,760	3,295	1,011	3,760	0	0	0	0	0	0	15,813
Kitchen	67,657	64,406	56,296	45,411	40,355	41,580	41,595	50,310	42,061	43,924	37,898	54,536	586,029
<b>Total Salaries &amp; Wages</b>	<b>155,479</b>	<b>158,247</b>	<b>126,009</b>	<b>100,146</b>	<b>85,809</b>	<b>93,347</b>	<b>93,003</b>	<b>103,789</b>	<b>89,029</b>	<b>91,360</b>	<b>79,819</b>	<b>112,843</b>	<b>1,288,878</b>
<b>Service Charge Distribution</b>	<b>21,033</b>	<b>27,715</b>	<b>26,029</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3,535</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>4,413</b>	<b>82,724</b>
Contract Labor	1,035	10,005	20,700	0	-10,350	0	0	0	0	0	0	0	21,390
<b>Contracted Labor</b>	<b>1,035</b>	<b>10,005</b>	<b>20,700</b>	<b>0</b>	<b>-10,350</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>21,390</b>
<b>Bonus &amp; Incentives</b>	<b>667</b>	<b>667</b>	<b>4,834</b>	<b>667</b>	<b>2,062</b>	<b>667</b>	<b>667</b>	<b>667</b>	<b>667</b>	<b>667</b>	<b>667</b>	<b>667</b>	<b>13,563</b>
<b>Total Labor Costs</b>	<b>178,213</b>	<b>196,634</b>	<b>177,572</b>	<b>100,812</b>	<b>77,520</b>	<b>94,013</b>	<b>93,670</b>	<b>107,990</b>	<b>89,696</b>	<b>92,026</b>	<b>80,485</b>	<b>117,923</b>	<b>1,406,555</b>
<b>Payroll-Related Expenses</b>													
<b>Payroll Taxes</b>	<b>20,494</b>	<b>21,885</b>	<b>22,831</b>	<b>-60,045</b>	<b>15,504</b>	<b>15,423</b>	<b>13,857</b>	<b>16,170</b>	<b>14,659</b>	<b>13,169</b>	<b>11,347</b>	<b>18,663</b>	<b>123,959</b>
Holiday/Sick	3,327	12,826	35,450	28,466	22,253	13,170	3,394	8,215	9,394	10,373	5,306	8,729	160,902
Severance	0	0	0	0	0	0	0	0	0	0	0	0	45,487
Vacation	8,586	13,886	22,052	11,404	11,465	11,995	11,879	13,415	11,990	9,231	2,631	14,687	143,221
<b>Supplemental Pay</b>	<b>11,912</b>	<b>26,713</b>	<b>57,502</b>	<b>39,870</b>	<b>33,718</b>	<b>25,165</b>	<b>15,273</b>	<b>21,630</b>	<b>21,384</b>	<b>19,605</b>	<b>7,938</b>	<b>68,903</b>	<b>349,610</b>
Group Insurance	56,703	58,049	51,974	49,100	49,150	49,236	49,816	47,134	41,290	39,255	45,001	36,055	572,762
Life Insurance	590	597	624	668	679	545	584	587	507	553	553	-275	6,212
Workers Comp	2,630	2,948	2,497	1,871	1,566	-778	1,424	1,645	1,446	1,454	1,481	1,590	19,774
Union Pension	8,601	7,595	7,095	6,992	4,537	4,536	5,543	5,575	6,258	8,476	5,910	5,826	76,941
<b>Employee Benefits</b>	<b>68,522</b>	<b>69,189</b>	<b>62,191</b>	<b>58,631</b>	<b>55,931</b>	<b>53,539</b>	<b>57,366</b>	<b>54,941</b>	<b>49,501</b>	<b>49,738</b>	<b>52,945</b>	<b>43,195</b>	<b>675,689</b>
<b>Total Payroll-Related Expenses</b>	<b>100,929</b>	<b>117,787</b>	<b>142,524</b>	<b>38,456</b>	<b>105,152</b>	<b>94,127</b>	<b>86,497</b>	<b>92,740</b>	<b>85,544</b>	<b>82,511</b>	<b>72,230</b>	<b>130,762</b>	<b>1,149,259</b>
<b>Total Labor Costs &amp; Related Expenses</b>	<b>279,142</b>	<b>314,421</b>	<b>320,096</b>	<b>139,268</b>	<b>182,673</b>	<b>188,140</b>	<b>180,167</b>	<b>200,731</b>	<b>175,240</b>	<b>174,538</b>	<b>152,715</b>	<b>248,684</b>	<b>2,555,814</b>



**Profit and Loss Statement**  
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Food Department Continued														
China	0	0	0	0	0	0	0	0	0	0	0	0	1,209	1,209
Cleaning Supplies	2,567	2,727	4,539	2,962	3,562	2,737	3,862	3,465	2,703	669	3,764	5,171	38,729	
Contract Services	977	840	4,756	967	2,047	1,220	845	1,347	1,546	424	875	894	16,738	
Dues and Subscriptions	0	0	500	750	250	-250	250	250	250	250	250	250	2,750	
Equipment Rental	0	0	641	0	0	0	0	0	0	0	0	0	641	
Flatware	0	0	592	0	0	0	0	0	0	0	0	0	592	
Glassware	0	330	213	504	0	0	0	0	0	399	473	0	1,919	
Kitchen Smallwares	1,048	0	0	0	0	0	0	0	0	0	0	617	1,666	
Laundry and Dry Cleaning	1,422	1,913	1,451	977	222	164	349	259	354	430	377	501	8,420	
Licenses and Permits	0	0	0	0	0	0	0	0	925	0	0	0	925	
Linen	-95	0	165	0	0	0	0	0	0	0	0	0	71	
Operating Supplies	1,373	433	0	0	93	0	146	413	0	266	328	166	3,218	
Paper and Plastics	10,995	6,977	5,534	4,492	3,410	8,812	9,579	5,918	2,545	3,106	7,069	7,303	75,739	
Training	0	0	0	0	296	0	0	0	0	0	0	0	296	
Uniform Laundry	2,166	2,694	2,771	4,010	1,873	1,738	1,401	346	1,401	1,430	2,595	1,169	23,595	
Uniforms	132	0	0	0	0	0	0	0	0	0	0	0	132	
<b>Total Other Expenses</b>	<b>20,586</b>	<b>15,914</b>	<b>21,162</b>	<b>14,663</b>	<b>11,753</b>	<b>14,422</b>	<b>16,432</b>	<b>11,997</b>	<b>9,725</b>	<b>6,974</b>	<b>15,731</b>	<b>17,281</b>	<b>176,638</b>	
<b>Total Expenses</b>	<b>417,300</b>	<b>426,196</b>	<b>436,893</b>	<b>177,352</b>	<b>238,040</b>	<b>225,783</b>	<b>204,040</b>	<b>243,246</b>	<b>201,741</b>	<b>221,827</b>	<b>206,690</b>	<b>308,855</b>	<b>3,307,962</b>	
<b>Departmental Profit (Loss)</b>	<b>23,458</b>	<b>-12,038</b>	<b>-61,717</b>	<b>-101,521</b>	<b>-156,427</b>	<b>-144,686</b>	<b>-116,689</b>	<b>-145,074</b>	<b>-100,107</b>	<b>-132,667</b>	<b>-124,281</b>	<b>-212,810</b>	<b>-1,284,560</b>	



**Profit and Loss Statement**  
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<b>Beverage Department</b>													
Dining Room Beverage-Beer	21,289	22,287	14,944	15,442	15,136	15,443	13,874	17,663	16,071	15,974	15,011	19,608	202,742
Dining Room Beverage-Liquor	24,204	27,029	22,819	18,712	19,117	22,290	18,342	20,321	20,187	18,497	17,734	21,475	250,726
Dining Room Beverage-Wine	17,471	14,894	12,995	12,991	13,746	14,737	14,843	17,986	17,772	13,541	15,480	16,608	183,064
<b>Dining Room Beverage Revenue</b>	<b>62,964</b>	<b>64,210</b>	<b>50,758</b>	<b>47,145</b>	<b>47,999</b>	<b>52,470</b>	<b>47,059</b>	<b>55,970</b>	<b>54,030</b>	<b>48,012</b>	<b>48,225</b>	<b>57,691</b>	<b>636,532</b>
Dining Room #2 Beverage Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Bar Beverage Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Bar #2 Beverage Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Venue Beverage Revenue</b>	<b>62,964</b>	<b>64,210</b>	<b>50,758</b>	<b>47,145</b>	<b>47,999</b>	<b>52,470</b>	<b>47,059</b>	<b>55,970</b>	<b>54,030</b>	<b>48,012</b>	<b>48,225</b>	<b>57,691</b>	<b>636,532</b>
Room Service Beverage-Beer	271	257	137	82	52	127	180	87	58	82	154	113	1,599
Room Service Beverage-Liquor	256	198	155	0	26	21	92	16	126	105	5	118	1,118
Room Service Beverage-Wine	545	536	476	258	494	262	442	517	500	339	391	305	5,065
<b>Total In-Room Dining Beverage Revenue</b>	<b>1,072</b>	<b>991</b>	<b>768</b>	<b>340</b>	<b>572</b>	<b>410</b>	<b>714</b>	<b>620</b>	<b>684</b>	<b>526</b>	<b>550</b>	<b>536</b>	<b>7,782</b>
Banquet Beverage-Beer	2,855	1,879	7,349	0	0	0	0	0	0	0	0	0	12,082
Banquet Beverage-Liquor	3,735	7,928	14,929	0	0	0	0	0	0	0	0	0	26,591
Banquet Beverage-Wine	4,391	7,509	9,171	0	0	0	0	0	0	0	0	0	21,070
<b>Total Bqt/Catering/Conf Beverage Revenue</b>	<b>10,980</b>	<b>17,315</b>	<b>31,449</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>59,744</b>
<b>Total Other Beverage Revenue</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Beverage Revenue</b>	<b>75,016</b>	<b>82,515</b>	<b>82,975</b>	<b>47,485</b>	<b>48,571</b>	<b>52,880</b>	<b>47,773</b>	<b>56,590</b>	<b>54,714</b>	<b>48,538</b>	<b>48,775</b>	<b>58,227</b>	<b>704,058</b>
<b>Total Other Revenue</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Beverage Department Revenue</b>	<b>75,016</b>	<b>82,515</b>	<b>82,975</b>	<b>47,485</b>	<b>48,571</b>	<b>52,880</b>	<b>47,773</b>	<b>56,590</b>	<b>54,714</b>	<b>48,538</b>	<b>48,775</b>	<b>58,227</b>	<b>704,058</b>
<b>Cost of Sales &amp; Other Revenue</b>													
Beverage Cost-Beer	3,561	4,619	3,338	3,083	2,562	3,555	2,376	3,513	1,306	3,985	2,298	4,025	38,221
Beverage Cost-Liquor	4,728	5,441	6,905	2,549	3,178	4,768	4,069	3,689	3,471	2,836	2,743	4,376	48,754
Beverage Cost-Wine	3,814	2,744	3,589	2,163	2,983	2,759	1,718	3,790	3,434	2,782	3,061	2,794	35,630
<b>Total Cost of Beverage Sales</b>	<b>12,103</b>	<b>12,803</b>	<b>13,832</b>	<b>7,795</b>	<b>8,724</b>	<b>11,081</b>	<b>8,164</b>	<b>10,993</b>	<b>8,211</b>	<b>9,603</b>	<b>8,102</b>	<b>11,194</b>	<b>122,605</b>
<b>Total Cost of Other Revenue</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Cost of Sales &amp; Other Revenue</b>	<b>12,103</b>	<b>12,803</b>	<b>13,832</b>	<b>7,795</b>	<b>8,724</b>	<b>11,081</b>	<b>8,164</b>	<b>10,993</b>	<b>8,211</b>	<b>9,603</b>	<b>8,102</b>	<b>11,194</b>	<b>122,605</b>
<b>Gross Profit</b>	<b>62,913</b>	<b>69,712</b>	<b>69,143</b>	<b>39,690</b>	<b>39,847</b>	<b>41,798</b>	<b>39,609</b>	<b>45,597</b>	<b>46,503</b>	<b>38,935</b>	<b>40,673</b>	<b>47,033</b>	<b>581,453</b>



**Profit and Loss Statement**  
**Period from 9/1/2023 to 9/30/2023**  
**Year from 10/1/2022 to 9/30/2023**  
**As defined in report**

	Oct 2022 (Actual)	Nov 2022 (Actual)	Dec 2022 (Actual)	Jan 2023 (Actual)	Feb 2023 (Actual)	Mar 2023 (Actual)	Apr 2023 (Actual)	May 2023 (Actual)	Jun 2023 (Actual)	Jul 2023 (Actual)	Aug 2023 (Actual)	Sep 2023 (Actual)	Total (Mixed)
Beverage Department Continued													
<b>Management</b>													
<b>Non-Management</b>													
Bartender	10,845	9,236	6,780	9,867	8,353	7,512	9,414	11,664	6,822	6,931	7,171	10,821	105,415
<b>Total Salaries &amp; Wages</b>	<b>10,845</b>	<b>9,236</b>	<b>6,780</b>	<b>9,867</b>	<b>8,353</b>	<b>7,512</b>	<b>9,414</b>	<b>11,664</b>	<b>6,822</b>	<b>6,931</b>	<b>7,171</b>	<b>10,821</b>	<b>105,415</b>
<b>Contracted Labor</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Bonus &amp; Incentives</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Labor Costs</b>	<b>10,845</b>	<b>9,236</b>	<b>6,780</b>	<b>9,867</b>	<b>8,353</b>	<b>7,512</b>	<b>9,414</b>	<b>11,664</b>	<b>6,822</b>	<b>6,931</b>	<b>7,171</b>	<b>10,821</b>	<b>105,415</b>
<b>Payroll-Related Expenses</b>													
<b>Payroll Taxes</b>	<b>1,205</b>	<b>1,313</b>	<b>1,758</b>	<b>-6,542</b>	<b>1,677</b>	<b>1,830</b>	<b>1,646</b>	<b>1,591</b>	<b>1,749</b>	<b>1,207</b>	<b>1,052</b>	<b>1,459</b>	<b>9,944</b>
Holiday/Sick	323	1,616	646	1,293	1,753	662	536	108	2,352	667	0	1,389	11,345
Vacation	2,487	-296	1,849	1,206	559	1,343	723	1,098	578	2,834	694	2,834	13,636
<b>Supplemental Pay</b>	<b>2,810</b>	<b>1,320</b>	<b>2,496</b>	<b>2,499</b>	<b>2,313</b>	<b>1,222</b>	<b>1,878</b>	<b>831</b>	<b>3,450</b>	<b>1,244</b>	<b>2,834</b>	<b>2,083</b>	<b>24,980</b>
Group Insurance	2,207	1,597	1,453	2,264	2,412	2,043	2,798	2,510	2,177	1,773	2,070	2,935	26,240
Workers Comp	179	138	123	162	140	-52	148	162	135	107	137	330	1,709
Union Pension	585	356	349	605	405	335	576	547	582	624	68	767	5,801
<b>Employee Benefits</b>	<b>2,971</b>	<b>2,092</b>	<b>1,926</b>	<b>3,031</b>	<b>2,957</b>	<b>2,327</b>	<b>3,522</b>	<b>3,219</b>	<b>2,894</b>	<b>2,504</b>	<b>2,275</b>	<b>4,033</b>	<b>33,749</b>
<b>Total Payroll-Related Expenses</b>	<b>6,986</b>	<b>4,725</b>	<b>6,179</b>	<b>-1,013</b>	<b>6,946</b>	<b>5,378</b>	<b>7,046</b>	<b>5,641</b>	<b>8,093</b>	<b>4,956</b>	<b>6,161</b>	<b>7,575</b>	<b>68,674</b>
<b>Total Labor Costs &amp; Related Expenses</b>	<b>17,832</b>	<b>13,961</b>	<b>12,959</b>	<b>8,854</b>	<b>15,300</b>	<b>12,890</b>	<b>16,460</b>	<b>17,305</b>	<b>14,915</b>	<b>11,887</b>	<b>13,332</b>	<b>18,395</b>	<b>174,089</b>



Profit and Loss Statement  
Period from 9/1/2023 to 9/30/2023  
Year from 10/1/2022 to 9/30/2023  
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Beverage Department Continued													
Contract Services	0	0	1,216	0	0	0	0	0	0	0	0	0	1,216
Licenses and Permits	0	0	0	0	0	0	0	0	1,856	0	0	0	1,856
<b>Total Other Expenses</b>	<b>0</b>	<b>0</b>	<b>1,216</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,856</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3,072</b>
<b>Total Expenses</b>	<b>29,935</b>	<b>26,764</b>	<b>28,007</b>	<b>16,649</b>	<b>24,024</b>	<b>23,971</b>	<b>24,624</b>	<b>28,298</b>	<b>24,982</b>	<b>21,490</b>	<b>21,434</b>	<b>29,590</b>	<b>299,766</b>
<b>Departmental Profit (Loss)</b>	<b>45,081</b>	<b>55,751</b>	<b>54,968</b>	<b>30,836</b>	<b>24,547</b>	<b>28,909</b>	<b>23,149</b>	<b>28,292</b>	<b>29,732</b>	<b>27,048</b>	<b>27,341</b>	<b>28,637</b>	<b>404,292</b>



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<b>OTHER OPERATED DEPT - MINOR</b>													
Gift Shop	10,829	11,706	10,090	8,423	9,147	9,011	9,120	10,589	10,428	11,104	11,167	10,751	122,364
Guest Communications Internet	0	0	0	0	0	0	0	0	0	0	0	0	0
Guest Communication Revenue	2,130	2,325	2,008	2,498	1,733	1,634	1,573	1,911	2,137	1,241	1,191	1,236	21,615
In Room Amenities Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Guest In-Room Entertainment	10	0	48	-87	286	0	22	22	0	21	21	31	375
Guest Valet Laundry	0	0	0	0	0	0	0	0	0	0	0	0	0
Self Parking	56,166	60,654	90,094	135,803	127,399	127,812	107,302	88,944	78,847	77,569	54,564	45,801	1,050,954
Valet Parking	22,252	20,902	27,674	24,301	23,736	26,784	24,964	30,858	26,899	25,520	25,330	24,820	304,039
Suite Alcohol	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Minor Operated Revenue</b>	<b>91,386</b>	<b>95,586</b>	<b>129,913</b>	<b>170,937</b>	<b>162,301</b>	<b>165,242</b>	<b>142,980</b>	<b>132,324</b>	<b>118,310</b>	<b>115,456</b>	<b>92,273</b>	<b>82,639</b>	<b>1,499,348</b>
Gift Shop Expenses	4,093	5,088	6,784	5,234	3,810	5,073	3,486	4,294	5,493	3,629	4,747	4,515	56,247
Guest Communications Internet Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
Guest Communication Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
In Room Amenities Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
Guest In-Room Entertainment Expenses	0	0	0	58	269	0	50	70	20	0	19	19	506
Guest Valet Laundry Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
Self Parking Expenses	0	0	3,570	0	0	8,049	8,922	7,786	7,461	7,094	7,500	8,619	59,002
Valet Parking Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
Suite Alcohol Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Minor Operated Expenses</b>	<b>4,093</b>	<b>5,088</b>	<b>10,355</b>	<b>5,292</b>	<b>4,078</b>	<b>13,122</b>	<b>12,459</b>	<b>12,151</b>	<b>12,974</b>	<b>10,723</b>	<b>12,266</b>	<b>13,154</b>	<b>115,754</b>
Gift Shop Profit	6,736	6,618	3,306	3,189	5,337	3,938	5,634	6,294	4,935	7,475	6,420	6,236	66,118
Guest Communications Internet Profit	0	0	0	0	0	0	0	0	0	0	0	0	0
Guest Communications Phone & Other Profit	2,130	2,325	2,008	2,498	1,733	1,634	1,573	1,911	2,137	1,241	1,191	1,236	21,615
In Room Amenities Profit	0	0	0	0	0	0	0	0	0	0	0	0	0
Guest In-Room Entertainment Profit	10	0	48	-145	17	0	-28	-48	-20	21	2	12	-131
Guest Valet Laundry Profit	0	0	0	0	0	0	0	0	0	0	0	0	0
Self Parking Profit	56,166	60,654	86,523	135,803	127,399	119,763	98,380	81,159	71,386	70,475	47,064	37,181	991,952
Valet Parking Profit	22,252	20,902	27,674	24,301	23,736	26,784	24,964	30,858	26,899	25,520	25,330	24,820	304,039
Suite Alcohol Profit	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Minor Operated Profit</b>	<b>87,293</b>	<b>90,498</b>	<b>119,558</b>	<b>165,645</b>	<b>158,222</b>	<b>152,120</b>	<b>130,522</b>	<b>120,174</b>	<b>105,336</b>	<b>104,733</b>	<b>80,007</b>	<b>69,485</b>	<b>1,383,594</b>
<b>MISCELLANEOUS INCOME</b>													
Miscellaneous Revenue	0	6,200	0	0	0	0	0	0	0	0	0	0	6,200
<b>Other Income</b>	<b>0</b>	<b>6,200</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>6,200</b>
Attrition Penalties	1,390	1,015	0	0	0	0	0	0	0	0	0	0	2,405
Cancellation Penalties	4,417	9,158	13,870	5,570	2,894	3,261	6,858	16,777	1,488	4,732	5,548	5,630	80,202
Cash Discounts	0	0	0	0	0	0	0	0	0	0	0	0	0
Commissions	252	121	29	360	0	267	-160	100	0	-240	0	0	729
Interest Income	0	0	0	20,167	0	2,327	2,931	4,667	2,375	587	2,075	1,502	36,631
Antenna Rental	0	0	0	0	0	0	0	0	0	0	0	0	0
Space Rental & Concessions	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Miscellaneous Income</b>	<b>6,059</b>	<b>16,494</b>	<b>13,900</b>	<b>26,097</b>	<b>2,894</b>	<b>5,855</b>	<b>9,629</b>	<b>21,544</b>	<b>3,863</b>	<b>5,079</b>	<b>7,623</b>	<b>7,132</b>	<b>126,167</b>



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<b>ADMINISTRATIVE &amp; GENERAL</b>													
<b>Management</b>	<b>30,575</b>	<b>28,153</b>	<b>29,181</b>	<b>31,459</b>	<b>24,477</b>	<b>19,365</b>	<b>22,810</b>	<b>31,265</b>	<b>26,211</b>	<b>26,024</b>	<b>23,706</b>	<b>20,799</b>	<b>314,025</b>
<b>Non-Management</b>													
Accounting	0	0	0	0	0	0	0	0	0	0	576	0	576
<b>Total Salaries &amp; Wages</b>	<b>30,575</b>	<b>28,153</b>	<b>29,181</b>	<b>31,459</b>	<b>24,477</b>	<b>19,365</b>	<b>22,810</b>	<b>31,265</b>	<b>26,211</b>	<b>26,024</b>	<b>24,282</b>	<b>20,799</b>	<b>314,602</b>
Contract Task Force	1,833	1,743	0	770	10,777	3,477	15,467	7,226	4,033	7,130	4,803	14,387	71,645
<b>Contracted Labor</b>	<b>1,833</b>	<b>1,743</b>	<b>0</b>	<b>770</b>	<b>10,777</b>	<b>3,477</b>	<b>15,467</b>	<b>7,226</b>	<b>4,033</b>	<b>7,130</b>	<b>4,803</b>	<b>14,387</b>	<b>71,645</b>
<b>Bonus &amp; Incentives</b>	<b>1,148</b>	<b>1,148</b>	<b>9,221</b>	<b>1,148</b>	<b>7,737</b>	<b>1,148</b>	<b>1,148</b>	<b>1,148</b>	<b>1,148</b>	<b>1,148</b>	<b>1,148</b>	<b>1,148</b>	<b>28,435</b>
<b>Total Labor Costs</b>	<b>33,556</b>	<b>31,043</b>	<b>38,402</b>	<b>33,376</b>	<b>42,991</b>	<b>23,990</b>	<b>39,425</b>	<b>39,639</b>	<b>31,392</b>	<b>34,302</b>	<b>30,232</b>	<b>36,333</b>	<b>414,681</b>
<b>Payroll-Related Expenses</b>													
<b>Payroll Taxes</b>	<b>2,623</b>	<b>2,337</b>	<b>2,234</b>	<b>-26,078</b>	<b>3,708</b>	<b>2,079</b>	<b>1,831</b>	<b>2,101</b>	<b>1,490</b>	<b>1,529</b>	<b>1,252</b>	<b>938</b>	<b>-3,956</b>
Holiday/Sick	240	1,549	1,201	1,503	808	643	-509	727	921	955	1,041	1,495	10,573
Vacation	2,818	2,097	1,026	1,111	-11,813	1,666	10,170	-5,494	2,916	1,854	2,743	1,708	10,803
<b>Supplemental Pay</b>	<b>3,058</b>	<b>3,645</b>	<b>2,227</b>	<b>2,614</b>	<b>-11,005</b>	<b>2,310</b>	<b>9,662</b>	<b>-4,767</b>	<b>3,837</b>	<b>2,809</b>	<b>3,784</b>	<b>3,203</b>	<b>21,376</b>
Group Insurance	581	582	491	582	618	546	574	1,330	1,597	1,255	2,844	1,411	12,410
Life Insurance	102	122	108	102	71	55	83	87	66	76	76	-37	910
Employee Cafeteria Allocation	10,540	10,200	10,540	9,920	8,960	10,540	10,200	10,540	10,200	10,540	10,540	10,200	122,920
Workers Comp	441	432	411	446	176	-129	425	347	394	379	559	615	4,497
Unallocated Benefits	8,429	8,312	11,688	6,777	7,121	7,755	5,608	5,979	7,974	6,190	11,582	2,094	89,510
<b>Employee Benefits</b>	<b>20,092</b>	<b>19,647</b>	<b>23,239</b>	<b>17,827</b>	<b>16,947</b>	<b>18,766</b>	<b>16,891</b>	<b>18,283</b>	<b>20,231</b>	<b>18,440</b>	<b>25,601</b>	<b>14,283</b>	<b>230,246</b>
<b>Total Payroll-Related Expenses</b>	<b>25,772</b>	<b>25,630</b>	<b>27,700</b>	<b>-5,638</b>	<b>9,650</b>	<b>23,155</b>	<b>28,384</b>	<b>15,616</b>	<b>25,558</b>	<b>22,778</b>	<b>30,636</b>	<b>18,424</b>	<b>247,666</b>
<b>Total Labor Costs &amp; Related Expenses</b>	<b>59,328</b>	<b>56,673</b>	<b>66,102</b>	<b>27,739</b>	<b>52,641</b>	<b>47,145</b>	<b>67,809</b>	<b>55,255</b>	<b>56,950</b>	<b>57,080</b>	<b>60,868</b>	<b>54,757</b>	<b>662,347</b>





**Profit and Loss Statement**  
**Period from 9/1/2023 to 9/30/2023**  
**Year from 10/1/2022 to 9/30/2023**  
**As defined in report**

	Oct 2022 (Actual)	Nov 2022 (Actual)	Dec 2022 (Actual)	Jan 2023 (Actual)	Feb 2023 (Actual)	Mar 2023 (Actual)	Apr 2023 (Actual)	May 2023 (Actual)	Jun 2023 (Actual)	Jul 2023 (Actual)	Aug 2023 (Actual)	Sep 2023 (Actual)	Total (Mixed)
Administrative & General Continued													
Human Resources-Employee Relations	1,373	2,512	365	1,159	-690	471	23	658	219	54	796	1,631	8,571
Human Resources-Recruitment	356	220	128	0	346	0	137	0	0	268	0	0	1,454
<b>Human Resources</b>	<b>1,729</b>	<b>2,732</b>	<b>494</b>	<b>1,159</b>	<b>-344</b>	<b>471</b>	<b>160</b>	<b>658</b>	<b>219</b>	<b>322</b>	<b>796</b>	<b>1,631</b>	<b>10,025</b>
Provision for Doubtful Accounts	0	34,521	0	0	0	0	0	0	0	0	0	0	34,521
Provision For Chargebacks	2,174	4,048	800	251	0	1,020	2,495	4,150	1,743	1,974	3,287	3,641	25,584
<b>Provision for Doubtful Accounts</b>	<b>2,174</b>	<b>38,568</b>	<b>800</b>	<b>251</b>	<b>0</b>	<b>1,020</b>	<b>2,495</b>	<b>4,150</b>	<b>1,743</b>	<b>1,974</b>	<b>3,287</b>	<b>3,641</b>	<b>60,104</b>
Accounting Fees	4,633	4,633	4,633	4,633	4,633	4,633	4,633	4,633	4,633	4,633	4,633	4,633	55,594
Procurement Fees	0	0	0	2,312	2,312	2,312	2,312	2,312	2,312	2,312	2,312	2,312	20,809
Bank Charges	43	65	175	1,462	1,001	40	482	391	818	333	40	385	5,237
Cash Over/Short	54	53	-361	-1,701	-1,935	-176	-40	-42	-86	-96	595	0	-3,736
Complimentary Services and Gifts	125	0	138	11	1	0	5	2	0	0	0	0	281
Contract Services	1,154	2,243	2,288	2,061	2,254	3,078	452	508	322	360	322	1,000	16,041
Credit Card Commissions	46,333	27,893	50,370	33,958	33,316	34,684	27,814	43,339	28,185	36,024	32,002	38,843	432,760
Dues and Subscriptions	859	866	866	1,218	809	2,678	1,843	1,109	1,335	1,733	1,080	1,087	15,481
Legal Services	46	325	2,333	782	665	231	4,000	0	0	1,801	0	0	10,182
Licenses and Permits	1,875	2,000	1,875	1,875	1,875	1,875	2,097	1,875	1,932	2,124	1,875	1,875	23,153
Operating Supplies	-92	22	5	129	3	150	2	1	1	244	-4	586	1,049
Payroll Processing	2,283	2,436	2,969	2,336	3,417	2,750	2,750	1,688	802	2,750	-849	2,191	25,524
Postage and Overnight Delivery Charges	65	84	204	363	59	198	204	177	261	268	74	192	2,148
Professional Fees	0	596	112	90	657	17,729	391	294	0	245	0	24	20,139
Security	17,597	15,615	18,714	19,592	17,196	19,293	19,374	18,469	14,007	24,158	16,775	18,776	219,567
Settlement Costs	0	0	23,000	0	0	0	2,303	0	0	0	0	0	25,303
Staff Transportation	0	0	17	0	25	0	21	16	0	14	0	0	93
Training	1,813	4	3	408	405	405	547	405	405	404	10	404	5,214
Travel-Meals and Entertainment	69	33	65	415	67	847	190	523	597	121	77	47	3,052
Travel-Other	1,365	917	651	959	638	518	859	326	294	1,097	1,037	769	9,428
Uniform Laundry	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Other Expenses</b>	<b>82,126</b>	<b>99,085</b>	<b>109,350</b>	<b>72,313</b>	<b>67,054</b>	<b>92,737</b>	<b>72,892</b>	<b>80,834</b>	<b>57,780</b>	<b>80,821</b>	<b>64,061</b>	<b>78,395</b>	<b>957,448</b>
<b>Total Expenses</b>	<b>141,454</b>	<b>155,758</b>	<b>175,451</b>	<b>100,051</b>	<b>119,696</b>	<b>139,882</b>	<b>140,700</b>	<b>136,089</b>	<b>114,730</b>	<b>137,901</b>	<b>124,930</b>	<b>133,152</b>	<b>1,619,794</b>



**Profit and Loss Statement**  
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<b>INFORMATION &amp; TELECOM. SYSTEMS</b>													
Cost of Cell Phones	-352	1,664	1,000	4,721	1,311	-497	1,107	1,001	1,528	501	1,101	1,101	14,186
Cost of Telephone Services	-503	-142	502	0	1,017	2,606	1,294	2,425	1,380	2,753	2,017	2,345	15,693
Cost of Internet Services	-1,540	5,308	3,633	2,836	2,039	6,582	3,123	3,108	3,108	3,637	3,238	3,592	38,662
<b>Total Cost of Services</b>	<b>-2,395</b>	<b>6,830</b>	<b>5,135</b>	<b>7,557</b>	<b>4,367</b>	<b>8,690</b>	<b>5,524</b>	<b>6,534</b>	<b>6,016</b>	<b>6,890</b>	<b>6,356</b>	<b>7,038</b>	<b>68,542</b>
Administrative & General	663	4,201	663	663	622	642	639	1,368	530	2,105	2,639	2,419	17,154
Food & Beverage Systems	640	640	640	640	640	1,637	0	0	2,822	640	640	758	9,700
Human Resources Systems	175	175	175	175	175	175	555	175	175	175	175	175	2,480
Information Systems	77	344	77	77	77	744	77	344	0	155	0	0	1,973
Parking Systems	0	0	0	0	1,300	0	550	0	300	0	25	275	2,450
Rooms Systems	4,196	939	1,091	9,305	3,032	2,106	2,859	3,184	2,438	8,912	804	2,321	41,189
Sales & Marketing Systems	0	0	0	640	0	0	0	0	0	0	0	0	640
Telecommunications Systems	0	0	7,145	1,515	1,010	0	2,006	0	1,985	0	0	0	13,659
<b>Total System Expenses</b>	<b>5,752</b>	<b>6,300</b>	<b>9,791</b>	<b>13,015</b>	<b>6,856</b>	<b>5,304</b>	<b>6,686</b>	<b>5,071</b>	<b>8,251</b>	<b>11,987</b>	<b>4,283</b>	<b>5,947</b>	<b>89,244</b>
Contract Services	0	0	0	0	0	0	0	349	0	0	0	0	349
Equipment Rental	0	0	0	0	0	0	0	0	0	0	0	0	0
Operating Supplies	0	0	0	0	0	64	0	0	0	0	0	0	64
Other Equipment	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Other Expenses</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>64</b>	<b>0</b>	<b>349</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>413</b>
<b>Total Expenses</b>	<b>3,357</b>	<b>13,129</b>	<b>14,926</b>	<b>20,572</b>	<b>11,224</b>	<b>14,059</b>	<b>12,210</b>	<b>11,953</b>	<b>14,267</b>	<b>18,877</b>	<b>10,639</b>	<b>12,985</b>	<b>158,200</b>



**Profit and Loss Statement**  
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<b>SALES &amp; MARKETING</b>													
<b>Management</b>													
Management	39,539	34,092	34,155	30,376	26,633	24,511	11,836	-7,092	9,626	7,985	9,022	3,097	223,780
<b>Non-Management</b>													
Administrative Assistant	2,312	8,265	3,859	0	0	0	0	19,472	-7,920	1,680	2,250	1,680	31,598
<b>Total Salaries &amp; Wages</b>	<b>41,851</b>	<b>42,357</b>	<b>38,014</b>	<b>30,376</b>	<b>26,633</b>	<b>24,511</b>	<b>11,836</b>	<b>12,380</b>	<b>1,706</b>	<b>9,665</b>	<b>11,272</b>	<b>4,777</b>	<b>255,378</b>
<b>Contracted Labor</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Bonus &amp; Incentives</b>	<b>1,406</b>	<b>1,406</b>	<b>15,863</b>	<b>1,406</b>	<b>19,289</b>	<b>1,786</b>	<b>1,406</b>	<b>1,720</b>	<b>1,406</b>	<b>1,406</b>	<b>1,406</b>	<b>2,182</b>	<b>50,681</b>
<b>Total Labor Costs</b>	<b>43,257</b>	<b>43,763</b>	<b>53,877</b>	<b>31,782</b>	<b>45,922</b>	<b>26,297</b>	<b>13,242</b>	<b>14,100</b>	<b>3,111</b>	<b>11,071</b>	<b>12,678</b>	<b>6,959</b>	<b>306,059</b>
<b>Payroll Taxes</b>	<b>2,350</b>	<b>2,508</b>	<b>3,667</b>	<b>-12,732</b>	<b>5,422</b>	<b>2,720</b>	<b>1,971</b>	<b>1,175</b>	<b>-217</b>	<b>771</b>	<b>869</b>	<b>847</b>	<b>9,351</b>
Holiday/Sick	0	1,417	2,902	2,622	1,700	1,199	303	0	806	823	819	823	13,415
Vacation	2,714	777	2,228	408	1,417	1,114	219	511	860	-1,800	816	240	9,505
<b>Supplemental Pay</b>	<b>2,714</b>	<b>2,194</b>	<b>5,130</b>	<b>3,030</b>	<b>3,117</b>	<b>2,313</b>	<b>522</b>	<b>511</b>	<b>1,667</b>	<b>-976</b>	<b>1,635</b>	<b>1,063</b>	<b>22,920</b>
Group Insurance	3,211	3,165	3,489	6,183	5,162	5,407	6,194	432	2,963	2,263	1,352	2,138	41,957
Life Insurance	137	137	156	156	123	157	89	58	58	58	0	0	1,129
Workers Comp	83	436	342	401	390	-145	162	169	223	114	464	195	2,834
<b>Employee Benefits</b>	<b>3,430</b>	<b>3,739</b>	<b>3,986</b>	<b>6,740</b>	<b>5,675</b>	<b>5,419</b>	<b>6,445</b>	<b>659</b>	<b>3,245</b>	<b>2,435</b>	<b>1,815</b>	<b>2,333</b>	<b>45,920</b>
<b>Total Payroll-Related Expenses</b>	<b>8,495</b>	<b>8,441</b>	<b>12,783</b>	<b>-2,963</b>	<b>14,214</b>	<b>10,452</b>	<b>8,938</b>	<b>2,344</b>	<b>4,695</b>	<b>2,230</b>	<b>4,319</b>	<b>4,243</b>	<b>78,191</b>
<b>Total Labor Costs &amp; Related Expenses</b>	<b>51,751</b>	<b>52,204</b>	<b>66,660</b>	<b>28,819</b>	<b>60,136</b>	<b>36,749</b>	<b>22,180</b>	<b>16,444</b>	<b>7,806</b>	<b>13,301</b>	<b>16,997</b>	<b>11,202</b>	<b>384,250</b>



Profit and Loss Statement
Period from 9/1/2023 to 9/30/2023
Year from 10/1/2022 to 9/30/2023
As defined in report

Table with columns for months from Oct 2022 to Sep 2023 and a Total (Mixed) column. Rows include Sales & Marketing Continued, Loyalty Programs and Brand Fees, Corporate Office Reimbursables, and Total Expenses.



**Profit and Loss Statement**  
**Period from 9/1/2023 to 9/30/2023**  
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<b>PROPERTY OPERATION &amp; MAINTENANCE</b>													
<b>Management</b>													
Management	8,528	7,716	8,934	8,122	5,685	8,528	8,122	8,528	8,706	7,947	6,597	8,751	96,162
<b>Non-Management</b>													
Engineers	36,917	31,864	35,338	35,807	33,284	37,547	33,605	36,697	37,153	35,874	36,347	42,017	432,450
<b>Total Salaries &amp; Wages</b>	<b>45,445</b>	<b>39,579</b>	<b>44,272</b>	<b>43,929</b>	<b>38,969</b>	<b>46,075</b>	<b>41,727</b>	<b>45,225</b>	<b>45,860</b>	<b>43,821</b>	<b>42,944</b>	<b>50,768</b>	<b>528,612</b>
<b>Contracted Labor</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Bonus &amp; Incentives</b>	<b>427</b>	<b>427</b>	<b>1,785</b>	<b>427</b>	<b>1,483</b>	<b>427</b>	<b>427</b>	<b>427</b>	<b>427</b>	<b>427</b>	<b>427</b>	<b>427</b>	<b>7,540</b>
<b>Total Labor Costs</b>	<b>45,872</b>	<b>40,007</b>	<b>46,057</b>	<b>44,356</b>	<b>40,452</b>	<b>46,502</b>	<b>42,154</b>	<b>45,652</b>	<b>46,287</b>	<b>44,248</b>	<b>43,371</b>	<b>51,195</b>	<b>536,151</b>
<b>Payroll-Related Expenses</b>													
<b>Payroll Taxes</b>	<b>3,803</b>	<b>3,690</b>	<b>4,313</b>	<b>-29,909</b>	<b>5,089</b>	<b>5,282</b>	<b>4,919</b>	<b>5,264</b>	<b>4,895</b>	<b>4,718</b>	<b>3,925</b>	<b>4,551</b>	<b>20,540</b>
Holiday/Sick	756	3,479	3,847	3,868	2,628	665	-123	2,204	1,073	2,400	2,163	4,392	27,352
Vacation	1,593	3,452	-335	2,693	3,163	2,305	1,531	3,382	1,015	2,718	2,157	3,312	26,988
<b>Supplemental Pay</b>	<b>2,349</b>	<b>6,931</b>	<b>3,512</b>	<b>6,561</b>	<b>5,791</b>	<b>2,970</b>	<b>1,408</b>	<b>5,586</b>	<b>2,088</b>	<b>5,118</b>	<b>4,321</b>	<b>7,704</b>	<b>54,339</b>
Group Insurance	7,526	7,510	7,161	9,218	7,610	7,223	7,848	7,720	4,101	3,986	6,616	3,725	80,243
Life Insurance	202	202	194	202	184	194	202	178	77	108	112	-158	1,696
Workers Comp	5,990	615	599	661	586	-353	565	666	628	642	1,095	910	12,605
Union Pension	586	476	457	532	432	492	2,590	2,029	2,126	2,606	2,028	2,133	16,488
<b>Employee Benefits</b>	<b>14,303</b>	<b>8,802</b>	<b>8,411</b>	<b>10,613</b>	<b>8,812</b>	<b>7,555</b>	<b>11,205</b>	<b>10,593</b>	<b>6,931</b>	<b>7,342</b>	<b>9,851</b>	<b>6,611</b>	<b>111,031</b>
<b>Total Payroll-Related Expenses</b>	<b>20,455</b>	<b>19,423</b>	<b>16,236</b>	<b>-12,735</b>	<b>19,692</b>	<b>15,808</b>	<b>17,533</b>	<b>21,443</b>	<b>13,915</b>	<b>17,178</b>	<b>18,097</b>	<b>18,866</b>	<b>185,910</b>
<b>Total Labor Costs &amp; Related Expenses</b>	<b>66,327</b>	<b>59,429</b>	<b>62,294</b>	<b>31,621</b>	<b>60,144</b>	<b>62,309</b>	<b>59,686</b>	<b>67,095</b>	<b>60,202</b>	<b>61,426</b>	<b>61,468</b>	<b>70,061</b>	<b>722,062</b>



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	Oct 2022 (Actual)	Nov 2022 (Actual)	Dec 2022 (Actual)	Jan 2023 (Actual)	Feb 2023 (Actual)	Mar 2023 (Actual)	Apr 2023 (Actual)	May 2023 (Actual)	Jun 2023 (Actual)	Jul 2023 (Actual)	Aug 2023 (Actual)	Sep 2023 (Actual)	Total (Mixed)
POM continued													
Pest Control	2,657	2,135	304	2,214	2,214	4,427	2,464	4,168	2,464	2,135	2,372	2,451	30,004
Contract Services	1,474	1,134	1,539	0	340	4,511	1,557	1,596	1,692	1,723	1,287	1,287	18,139
<b>Contract Services</b>	<b>4,131</b>	<b>3,268</b>	<b>1,843</b>	<b>2,214</b>	<b>2,554</b>	<b>8,939</b>	<b>4,021</b>	<b>5,763</b>	<b>4,156</b>	<b>3,858</b>	<b>3,659</b>	<b>3,738</b>	<b>48,142</b>
Grounds Maintenance and Landscaping	5,716	0	0	0	0	0	4,000	4,000	4,000	733	-6,315	733	12,868
Grounds Snow Removal	0	0	0	9,874	4,184	8,393	0	0	0	0	0	0	22,450
<b>Grounds Maintenance and Landscaping</b>	<b>5,716</b>	<b>0</b>	<b>0</b>	<b>9,874</b>	<b>4,184</b>	<b>8,393</b>	<b>4,000</b>	<b>4,000</b>	<b>4,000</b>	<b>733</b>	<b>-6,315</b>	<b>733</b>	<b>35,318</b>
Building	3,644	1,718	256	59	-600	172	460	1,035	795	4,394	1,983	2,742	16,659
Electrical and Mechanical Equipment	1,330	998	0	0	1,582	0	0	3,196	601	726	1,052	1,214	10,699
Elevators and Escalators	3,631	4,946	3,754	3,754	4,911	3,754	3,754	4,791	3,754	3,754	5,692	4,935	51,429
Engineering Supplies	200	525	135	0	1,829	0	34	0	0	432	498	0	3,654
Floor Covering	1,198	0	0	0	0	0	0	0	0	0	0	0	1,198
Furniture and Equipment	1,190	1,091	1,190	1,190	691	1,276	1,994	1,474	2,350	0	0	0	12,446
Heating, Ventilation and Air Conditioning Equip.	2,113	10,542	4,559	1,757	1,031	0	1,130	4,725	0	15,151	2,107	0	43,115
Kitchen Equipment	469	986	3,711	330	192	570	1,568	192	4,695	1,568	1,778	1,431	17,490
Laundry Equipment	0	0	0	0	0	0	0	1,388	188	991	2,139	1,438	6,143
Life/Safety	475	3,509	6,348	1,910	3,935	675	4,323	675	675	5,602	675	1,351	30,154
Light Bulbs	0	745	0	257	0	-186	712	525	0	429	343	0	2,826
Miscellaneous	0	0	0	0	0	0	0	0	0	0	0	150	150
Operating Supplies	367	0	1,235	54	263	298	509	35	148	0	713	1	3,622
Painting and Decorating	762	62	974	0	1	296	682	45	30	0	68	290	3,208
Plumbing	1,080	1,940	117	3,628	362	866	3,258	2,073	2,271	3,805	2,232	2,061	23,693
Uniforms	0	0	0	0	510	0	0	668	95	0	0	0	1,273
Waste Removal	3,520	3,750	3,750	1,554	9,591	3,235	3,235	3,234	9,032	2,800	2,914	3,532	50,147
<b>Total Other Expenses</b>	<b>29,825</b>	<b>34,081</b>	<b>27,871</b>	<b>26,581</b>	<b>31,035</b>	<b>28,289</b>	<b>29,680</b>	<b>33,820</b>	<b>32,788</b>	<b>44,244</b>	<b>19,537</b>	<b>23,615</b>	<b>361,366</b>
<b>Total Expenses</b>	<b>96,152</b>	<b>93,510</b>	<b>90,164</b>	<b>58,201</b>	<b>91,179</b>	<b>90,598</b>	<b>89,366</b>	<b>100,915</b>	<b>92,990</b>	<b>105,670</b>	<b>81,005</b>	<b>93,676</b>	<b>1,083,427</b>
<b>UTILITIES</b>													
Electricity	31,643	13,833	35,245	32,173	28,821	36,935	29,341	27,731	31,321	51,945	61,682	15,987	396,658
Gas	8,774	13,196	22,781	34,156	15,369	27,994	13,045	6,544	11,922	5,495	6,764	7,699	173,739
Water/Sewage	18,389	17,052	18,905	13,535	13,481	17,839	15,854	17,875	20,798	20,138	22,510	12,853	209,230
Chilled Water	46	89	46	43	43	43	43	43	43	44	44	44	570
<b>Total Utilities</b>	<b>58,852</b>	<b>44,170</b>	<b>76,976</b>	<b>79,907</b>	<b>57,714</b>	<b>82,812</b>	<b>58,284</b>	<b>52,192</b>	<b>64,085</b>	<b>77,622</b>	<b>91,000</b>	<b>36,583</b>	<b>780,196</b>



**Profit and Loss Statement**  
**Period from 9/1/2023 to 9/30/2023**  
**Year from 10/1/2022 to 9/30/2023**  
**As defined in report**

	Oct 2022 (Actual)	Nov 2022 (Actual)	Dec 2022 (Actual)	Jan 2023 (Actual)	Feb 2023 (Actual)	Mar 2023 (Actual)	Apr 2023 (Actual)	May 2023 (Actual)	Jun 2023 (Actual)	Jul 2023 (Actual)	Aug 2023 (Actual)	Sep 2023 (Actual)	Total (Mixed)
<b>MANAGEMENT FEES</b>													
Base Fee	59,532	58,418	55,807	42,502	38,361	44,767	47,148	51,355	55,976	59,934	53,686	34,534	602,020
<b>Total Management Fees</b>	<b>59,532</b>	<b>58,418</b>	<b>55,807</b>	<b>42,502</b>	<b>38,361</b>	<b>44,767</b>	<b>47,148</b>	<b>51,355</b>	<b>55,976</b>	<b>59,934</b>	<b>53,686</b>	<b>34,534</b>	<b>602,020</b>
<b>NON-OPERATING INCOME &amp; EXPENSES</b>													
<b>Total Income</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Land &amp; Building Rent</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Other Property & Equipment Rent	629	546	498	927	-179	425	352	378	346	366	400	254	4,942
<b>Total Rent</b>	<b>629</b>	<b>546</b>	<b>498</b>	<b>927</b>	<b>-179</b>	<b>425</b>	<b>352</b>	<b>378</b>	<b>346</b>	<b>366</b>	<b>400</b>	<b>254</b>	<b>4,942</b>
Gross Receipts Taxes	0	0	0	0	0	0	0	0	0	0	0	0	0
Sales & Franchise Taxes	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Business &amp; Occupation Taxes</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Other Taxes &amp; Assessments</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Real Estate Taxes	100,828	100,828	100,828	102,019	102,019	102,019	102,019	102,019	102,019	102,974	102,978	102,974	1,223,522
<b>Total Property &amp; Other Taxes</b>	<b>100,828</b>	<b>100,828</b>	<b>100,828</b>	<b>102,019</b>	<b>102,019</b>	<b>102,019</b>	<b>102,019</b>	<b>102,019</b>	<b>102,019</b>	<b>102,974</b>	<b>102,978</b>	<b>102,974</b>	<b>1,223,522</b>
Building and Contents	5,282	5,282	5,282	5,282	5,282	5,282	5,282	5,282	13,414	9,404	9,404	9,404	88,002
General Liability Insurance	5,394	6,259	6,259	6,259	6,259	5,638	5,638	49,993	8,153	8,153	8,153	7,909	124,066
<b>Total Insurance</b>	<b>10,676</b>	<b>11,540</b>	<b>11,540</b>	<b>11,540</b>	<b>11,540</b>	<b>10,920</b>	<b>10,920</b>	<b>63,407</b>	<b>17,557</b>	<b>17,557</b>	<b>17,557</b>	<b>17,313</b>	<b>212,068</b>
Loan Service Fees	0	0	0	0	0	0	0	0	0	0	475	475	950
<b>Owner Expenses</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>475</b>	<b>475</b>	<b>950</b>
Gain/Loss on Sale	0	0	0	0	0	0	-1,600	0	0	0	0	0	-1,600
<b>Total Other Expenses</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-1,600</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>475</b>	<b>475</b>	<b>-650</b>
<b>Total Non-Operating Income &amp; Expenses</b>	<b>112,132</b>	<b>112,915</b>	<b>112,866</b>	<b>114,486</b>	<b>113,380</b>	<b>113,363</b>	<b>111,690</b>	<b>165,804</b>	<b>119,922</b>	<b>120,897</b>	<b>121,410</b>	<b>121,017</b>	<b>1,439,882</b>



**Profit and Loss Statement**  
**Period from 9/1/2023 to 9/30/2023**  
**Year from 10/1/2022 to 9/30/2023**  
**As defined in report**

	Oct 2022 (Actual)	Nov 2022 (Actual)	Dec 2022 (Actual)	Jan 2023 (Actual)	Feb 2023 (Actual)	Mar 2023 (Actual)	Apr 2023 (Actual)	May 2023 (Actual)	Jun 2023 (Actual)	Jul 2023 (Actual)	Aug 2023 (Actual)	Sep 2023 (Actual)	Total (Mixed)
<b>ADJUSTMENTS TO EBITDA</b>													
Interest-Mortgage #1	82,570	139,846	96,269	97,148	93,888	101,206	100,465	110,929	105,624	108,611	111,561	107,993	1,256,110
<b>Interest</b>	<b>82,570</b>	<b>139,846</b>	<b>96,269</b>	<b>97,148</b>	<b>93,888</b>	<b>101,206</b>	<b>100,465</b>	<b>110,929</b>	<b>105,624</b>	<b>108,611</b>	<b>111,561</b>	<b>107,993</b>	<b>1,256,110</b>
Depreciation-Building	20,927	20,927	20,927	20,927	20,927	20,927	20,927	20,927	20,927	20,927	20,927	0	230,192
Depreciation-FF&E	102,923	102,923	102,924	102,922	102,922	102,922	102,922	102,922	102,922	102,922	102,922	0	1,132,144
<b>Depreciation</b>	<b>123,850</b>	<b>123,849</b>	<b>123,851</b>	<b>123,848</b>	<b>123,848</b>	<b>123,848</b>	<b>123,848</b>	<b>123,848</b>	<b>123,848</b>	<b>123,848</b>	<b>123,848</b>	<b>0</b>	<b>1,362,336</b>
Amortization-Franchise Fees	827	827	827	827	827	827	827	827	827	827	827	827	9,925
Amortization-Loan Fees	3,320	3,320	3,320	3,320	3,320	3,320	3,320	3,320	3,320	3,320	3,320	3,320	39,846
Amortization-Other	8,194	8,194	8,194	8,194	8,194	8,194	8,194	8,194	8,194	8,194	8,194	0	90,139
<b>Amortization</b>	<b>12,342</b>	<b>12,342</b>	<b>12,342</b>	<b>12,342</b>	<b>12,342</b>	<b>12,342</b>	<b>12,342</b>	<b>12,342</b>	<b>12,342</b>	<b>12,342</b>	<b>12,342</b>	<b>4,148</b>	<b>139,909</b>
<b>Interest Depreciation &amp; Amortization</b>	<b>218,762</b>	<b>276,037</b>	<b>232,462</b>	<b>233,338</b>	<b>230,079</b>	<b>237,396</b>	<b>236,655</b>	<b>247,119</b>	<b>241,815</b>	<b>244,801</b>	<b>247,751</b>	<b>112,141</b>	<b>2,758,355</b>
<b>INCOME TAXES</b>													
<b>Total Income Taxes</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>NON-OPERATING ADJUSTMENTS TO NET INCOME</b>													
Land & Building Rent	0	0	0	0	0	0	0	0	0	0	0	0	0
Sales & Franchise Taxes	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Expenses	0	0	0	0	0	0	-1,600	0	0	0	475	475	-650
Non-Operating Income	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Non-Operating Adjustments to Net Income</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-1,600</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>475</b>	<b>475</b>	<b>-650</b>





**Profit and Loss Statement**  
**Period from 9/1/2023 to 9/30/2023**  
**Year from 10/1/2022 to 9/30/2023**  
**As defined in report**

	Oct 2022 (Actual)	Nov 2022 (Actual)	Dec 2022 (Actual)	Jan 2023 (Actual)	Feb 2023 (Actual)	Mar 2023 (Actual)	Apr 2023 (Actual)	May 2023 (Actual)	Jun 2023 (Actual)	Jul 2023 (Actual)	Aug 2023 (Actual)	Sep 2023 (Actual)	Total (Mixed)
<b>Allocated Transportation Department</b>													
<b>Non-Management</b>													
<b>Total Salaries &amp; Wages</b>	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Contracted Labor</b>	0	0	0	0	0	0	0	0	0	0	0	0	0
Staff Dining Food Cost	10,540	10,200	10,540	9,920	8,960	10,540	10,200	-39,620	0	0	0	0	31,280
<b>Bonus &amp; Incentives</b>	<b>10,540</b>	<b>10,200</b>	<b>10,540</b>	<b>9,920</b>	<b>8,960</b>	<b>10,540</b>	<b>10,200</b>	<b>-39,620</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>31,280</b>
<b>Total Labor Costs</b>	<b>10,540</b>	<b>10,200</b>	<b>10,540</b>	<b>9,920</b>	<b>8,960</b>	<b>10,540</b>	<b>10,200</b>	<b>-39,620</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>31,280</b>
<b>Payroll Taxes</b>	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Supplemental Pay</b>	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Employee Benefits</b>	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Payroll-Related Expenses</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Labor Costs &amp; Related Expenses</b>	<b>10,540</b>	<b>10,200</b>	<b>10,540</b>	<b>9,920</b>	<b>8,960</b>	<b>10,540</b>	<b>10,200</b>	<b>-39,620</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>31,280</b>
<b>Total Other Expenses</b>	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Cost of Transportation</b>	<b>10,540</b>	<b>10,200</b>	<b>10,540</b>	<b>9,920</b>	<b>8,960</b>	<b>10,540</b>	<b>10,200</b>	<b>-39,620</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>31,280</b>
Allocation	-10,540	-10,200	-10,540	-9,920	-8,960	-10,540	-10,200	39,620	0	0	0	0	-31,280
<b>Total Allocations</b>	<b>-10,540</b>	<b>-10,200</b>	<b>-10,540</b>	<b>-9,920</b>	<b>-8,960</b>	<b>-10,540</b>	<b>-10,200</b>	<b>39,620</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-31,280</b>
<b>Net Recovery</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>