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### TROPHY LOCATION:

Across the street from Raymond James Stadium, St. Joseph's Hospital, Jesuit High School



**±15 Years**LEASE TERM REMAINING





### **PROPERTY OVERVIEW**

#### **LEASE HIGHLIGHTS**

- Brand New 15-Year Term This flagship location features a fresh 15-year lease with built-in 10% rent increases every 5 years, providing long-term income growth.
- Absolute NNN Lease Zero landlord responsibilities; tenant handles all operating expenses, including taxes, insurance, and maintenance.
- Fully Renovated 2025 Build-Out The property will be delivered with a brand-new Chipotle prototype remodel (w Drive-Through) and brand new roof.
- Corporate Guarantee Lease backed by Chipotle Mexican Grill, Inc. (NYSE: CMG), providing strong credit and financial stability.

#### **PROPERTY & LOCATION HIGHLIGHTS**

- Trophy Tampa Bay Asset Located in the heart of Tampa on high-traffic West Dr. MLK Jr. Blvd
  (33,500+ VPD), directly across from St. Joseph's Hospital, minutes from Raymond James
  Stadium (home of the Tampa Bay Buccaneers), and down the street from Jesuit High
  School—one of Tampa's top private schools.
- Strong Car and Foot Traffic Surrounded by strong daytime drivers including medical professionals, patients, office workers (±757,937 SF of office space at Tampa Bay Park), and event attendees.
- Located in a Dense, Rapidly Growing Market The property benefits from a population of 132,652 within a 3-mile radius and 310,385 within a 5-mile radius. The surrounding submarket is experiencing steady growth at approximately 2% annually.
- Exceptional Retail Co-Tenancy Adjacent to Starbucks with cross access at a signalized corner, and surrounded by national brands including Panera Bread, Burger King, and Checkers—enhancing visibility, accessibility, and consumer draw.













TENANT & LEASE SUMMARY					
Tenant Trade Name	Chipotle				
Type of Ownership	Fee Simple				
Lease Guarantor	Chipotle Mexican Grill, Inc.				
Lease Type	Absolute NNN				
Roof and Structure	Tenant				
Rent Commencement Date	6/21/2025				
Lease Expiration Date	6/30/2040				
Term Remaining on Lease	15 Years				
Increase	10% Every 5 Years				
Options	Four, 5-Year Options				
Building Size	±3,310 SF				
Lot Size	±0.65 AC				



# ANNUALIZED OPERATING DATA

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DATE	MONTHLY RENT	ANNUAL RENT	INCREASES	CAP RATE	
Years 1-5	\$16,541.67	\$198,500.00		4.25%	
Years 6-10	\$18,195.83	\$218,350.00	10.00%	4.67%	
Years 11-15	\$20,015.42	\$240,185.00	10.00%	5.14%	
OPTIONS					
Option 1	\$22,016.96	\$264,203.50	10.00%	5.66%	
Option 2	\$24,218.66	\$290,623.85	10.00%	6.22%	
Option 3	\$26,640.52	\$319,686.24	10.00%	6.84%	
Option 4	\$29,304.57	\$351,654.86	10.00%	7.53%	















## TENANT PROFILE



# OF LOCATIONS

3,700+

YEAR FOUNDED

1993

# OF EMPLOYEES

130,000+

NET INCOME (INCREASE FROM 2023)

24.8%



Chipotle Mexican Grill is a leading fast-casual restaurant chain known for its customizable burritos, bowls, and tacos made with high-quality, responsibly sourced ingredients. Founded in 1993, the company has grown into a nationally and increasingly internationally recognized brand, with thousands of locations across the U.S. and select markets abroad. With a strong brand identity, loyal customer base, and emphasis on convenience through initiatives like the Chipotlane drive-thru model, Chipotle has positioned itself as a resilient and adaptable player in the competitive restaurant industry.

In recent years, Chipotle has demonstrated both impressive growth and operational stability. The company plans to open over 300 new locations annually, with a majority incorporating digital-forward elements like Chipotlanes. Investments in kitchen automation and a growing loyalty program with over 28 million members underscore its strategic focus on efficiency and customer engagement. This balanced approach of innovation and fiscal discipline reinforces Chipotle's trajectory as a stable long-term tenant and growth-oriented brand.



Tampa is the largest city in Hillsborough County and is the third-most populous city in Florida. It is located on the west coast of Florida, approximately 200 miles northwest of Miami, 180 southwest of Jacksonville, and 20 miles northeast of St. Petersburg. The population of the city represents approximately one-third of the total population of Hillsborough County. Tampa's economy is founded on a diverse base that includes tourism, agriculture, construction, finance, healthcare, government, technology, and the port of Tampa.

Tampa is part of the metropolitan area commonly known as the "Tampa Bay Area". Tampa is part of the Tampa-St. Petersburg-Clearwater, Florida Metropolitan Statistical Area. The four-county area is composed of roughly 2.9 million residents, making it the second-largest metropolitan statistical area in the state, and the fourth-largest in the Southeastern United States. The Greater Tampa Bay area has over 4 million residents and generally includes the Tampa and Sarasota metro areas. To add, the Tampa-St. Petersburg-Clearwater, Florida area has been ranked as the third most fiscally fit city in the United States. This means that the area has desirable investments, quality of life, and insurance coverage.

DEMOGRAPHICS			
POPULATION	1-MILE	3-MILE	5-MILE
Five-Year Projection	17,073	145,235	339,721
Current Year Estimate	15,679	132,652	310,385
2020 Census	15,364	124,833	293,351
Growth Current Year-Five-Year	1.8%	1.9%	1.9%
Growth 2020-Current Year	0.5%	1.6%	1.5%
HOUSEHOLDS	1-MILE	3-MILE	5-MILE
Five-Year Projection	7,240	61,476	141,676
Current Year Estimate	6,637	55,952	128,979
2020 Census	6,517	52,606	121,531
Growth Current Year-Five-Year	1.8%	2.0%	2.0%
Growth 2020-Current Year	0.5%	1.3%	1.3%
INCOME	1-MILE	3-MILE	5-MILE
Average Household Income	\$67,403	\$75,799	\$88,022



MAJOR EMPLOYERS IN TAMPA, FL



















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The major features of Tampa's economy include the Port of Tampa Bay, Tampa International Airport, a central business district, several professional sports teams, numerous institutions of higher education, museums, and two military installations: MacDill Air Force Base and Coast Guard Air Station Clearwater. The city is home to several company headquarters including TECO Energy, HCA West Florida, Ashley Global Retail, Mosaic, and Bloomin' Brands. Thus, Tampa's major industries are defense, financial services, and technology. According to Forbes, Tampa has a gross metro product of \$166 billion. The metropolitan statistical area economic indicators for Tampa-St. Petersburg-Clearwater is expected to show relatively high growth. According to the University of Central Florida's Florida & Metro Forecast 2020-2023, population growth will average 1.2%, employment growth is expected to average 1.7% annually, and the unemployment rate is expected to average 3.1% through 2023.

Port of Tampa Bay has an economic impact of over \$17 billion. It supports 85,000 direct and indirect jobs and handles over 33 million tons of bulk cargo annually. In 2022, the Tampa International Airport (TPA) served more than 21.5 million passengers, handled 459 million pounds of cargo, and transported 26.8 million pounds of mail. The MacDill Air Force Base is a full-service facility for air fueling operations of military aircraft. It is also home to the United States Central Command, the United States Special Operations Command, and thirty-one other tenant units. The entire facility has an annual economic impact of approximately \$11 billion.

# TAMPA TOP ATTRACTIONS



### **RAYMOND JAMES STADIUM**

Home of the Tampa Bay Buccaneers (NFL) and the USF Bulls. Also hosts major concerts, Super Bowls, and other large-scale events.



#### **FLORIDA AQUARIUM**

A family-friendly attraction featuring marine life from Florida and beyond, with interactive exhibits and a wild dolphin cruise.



### **BUSCH GARDENS TAMPA BAY**

A massive African-themed amusement park known for its roller coasters, animal exhibits, and live entertainment.



#### **YBOR CITY**

A historic neighborhood known for its Cuban heritage, vibrant nightlife, cigar shops, and Latin cuisine.



### TAMPA RIVERWALK

A scenic waterfront path that connects many of the city's top attractions, including parks, museums, and restaurants.



#### **AMALIE ARENA**

Home to the Tampa Bay Lightning, and a major venue for concerts, ice shows, and major events downtown.

#### **CONFIDENTIALITY AGREEMENT & DISCLAIMER**

This Offering Memorandum contains select information pertaining to the business and affairs of the property owner and its tenant for real property located at 2708 W. Martin Luther King, Tampa, FL, 33607 ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews Real Estate Investment Services. The material and information in the Offering Memorandum is unverified. Matthews Real Estate Investment Services has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Neither owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material con

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- 3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner.

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If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Owner or Matthews Real Estate Investment Services or any of their affiliates or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.

Net Lease Disclaimer – There are many different types of leases, including gross, net, single net ("N"), double net ("NN"), and triple net ("NNN") leases. The distinctions between different types of leases or within the same type of leases, such as "Bondable NNN," "Absolute NNN," "True NNN," or other NNN leases, are not always clear. Labels given to different leases may mean different things to different people and are not defined legal terms. Buyers cannot rely on the labels or marketing descriptions given to any lease when making their purchasing decisions. Buyers must closely review all lease terms and are advised to seek legal counsel to determine the landlord and tenant's respective rights and duties under the lease to ensure the lease, regardless of how labeled or described, meets the buyers' particular needs.

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