

2317 GUNN HWY ODESSA, FL

OFFERED FOR SALE \$15,000,000 | 5.00%





### **EXECUTIVE SUMMARY**

Atlantic Capital Partners has been exclusively engaged to solicit offers for the sale of this new 20 Year Lowe's ground lease in Odessa, FL. Lowe's is currently under construction and plans to open in October of 2024.

LEASE YEARS	RENT
Years 1 - 20	\$750,000
Years 21 - 25 (1st Option)	\$810,000
Years 26 - 30 (2nd Option)	\$874,800
Years 31 -35 (3rd Option)	\$944,784
Years 36 - 40 (4th Option)	\$1,020,367
Years 41 - 45 (5th Option)	\$1,101,996
Years 46 - 50 (6th Option)	\$1,190,156
Years 51 - 55 (7th Option)	\$1,285,368
Years 56 - 60 (8th Option)	\$1,388,198

**NOI** \$750,000

5.00% CAP **\$15,000,000**ASKING PRICE

ASSET SNAPSHOT		
Tenant	Lowe's Home Improvement	
Address	2317 Gunn Highway Odessa, FL 33556	
Building Size (GLA)	137,554 SF	
Land Size	11.73 Acres	
Year Built	2024	
Signator/Guarantor	Lowe's Home Centers, LLC	
Lease Type	Absolute Net Ground Lease	
Rent Commencement Date	Estimated October 15, 2024	
Remaining Term	20 years	
Renewal Options	8 X 5 Years	
Current Annual Rent	\$750,000 (\$5.45/SF)	
Rental Increases	None during primary lease term, then 8% at the beginning of each renewal option	











#### RARE OPPORTUNITY

**INVESTMENT HIGHLIGHTS** 

New construction Lowe's Home Improvement in tax-free, highgrowth state



#### **GROWTH MARKET**

Pasco County is the 3rd fastestgrowing County in Florida with over 17,000 additional homes being developed in the immediate trade area



#### PRICED WELL BELOW REPLACEMENT COST

Current base rent equates to \$5.45/SF and the purchase price is well below replacement cost



#### STRATEGIC LOCATION

Strategically located at the major regional intersection of SR 54 and Gunn Highway which exceed a combined 75,000 vehicles per day



#### LARGE INVESTMENT & COMMITMENT

20-YR lease and large capital investment by Lowe's demonstrate long-term commitment to this site



#### **PASSIVE OWNERSHIP**

Absolute Net Ground lease provides passive ownership for out of state investors



#### **INVESTMENT GRADE CREDIT**

Lowe's is a Fortune 500 company that operates +/- 1,800 stores and has an investment grade credit rating



#### **POSITIVE DEMOGRAPHIC TRENDS**

Florida has no state income tax and in 2022 ranked as the fastest growing State in the US

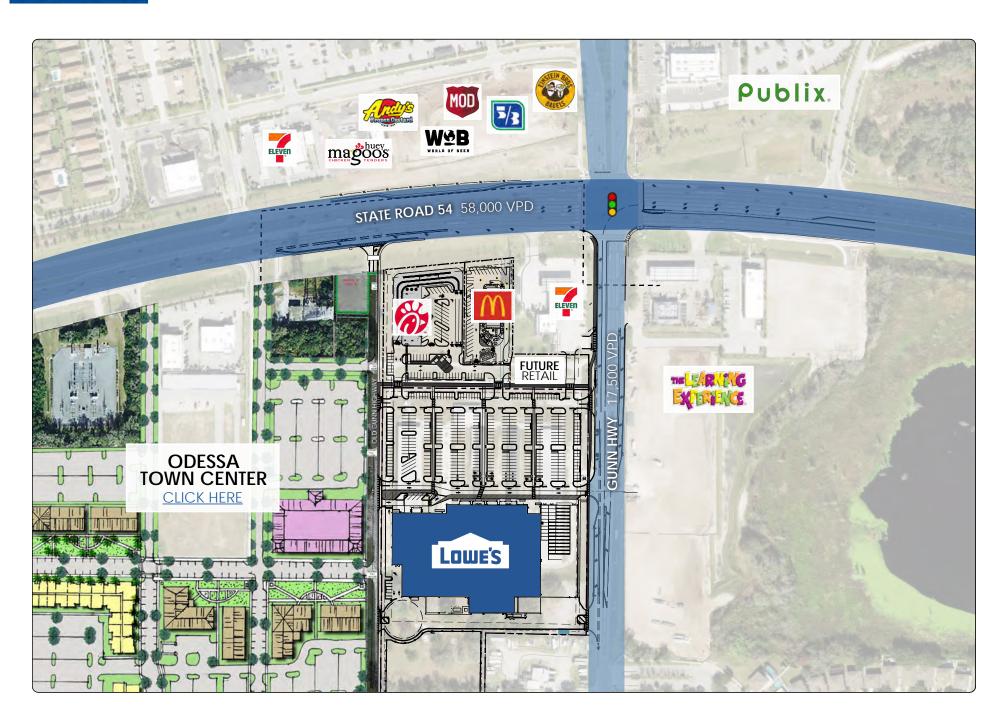




# WATCH DRONE VIDEO HERE



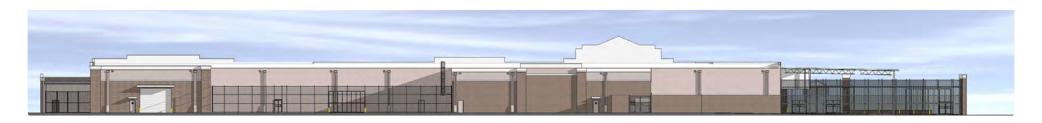






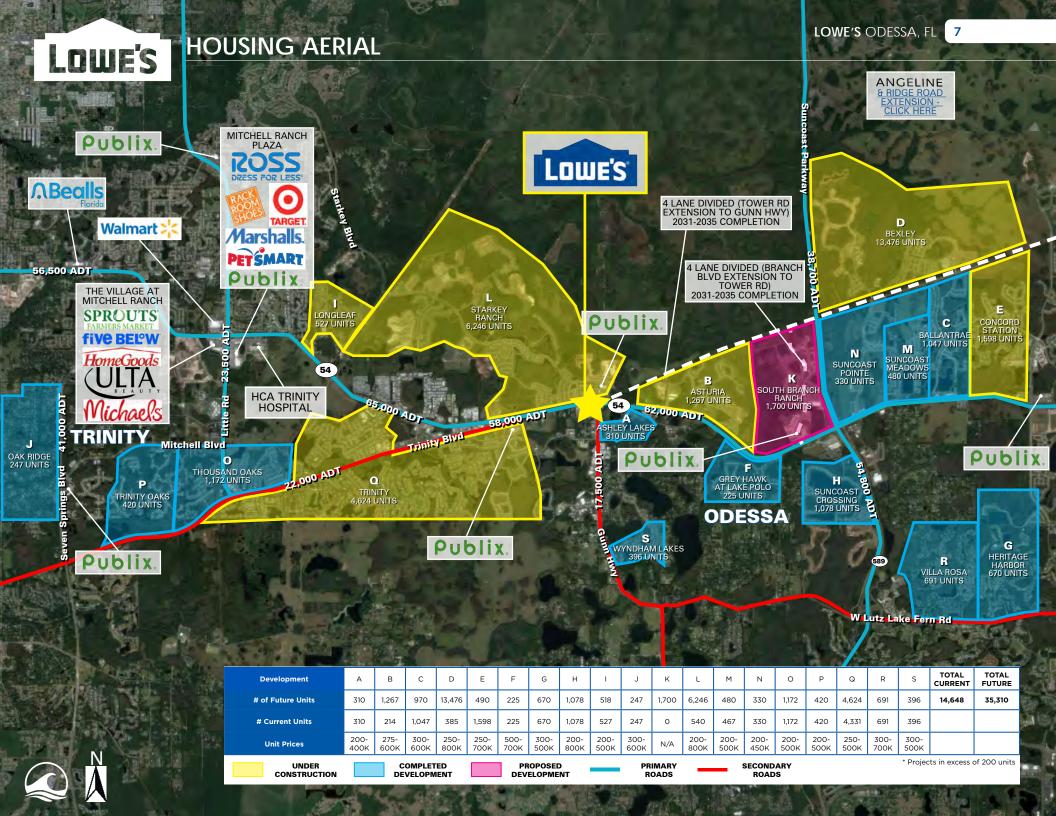


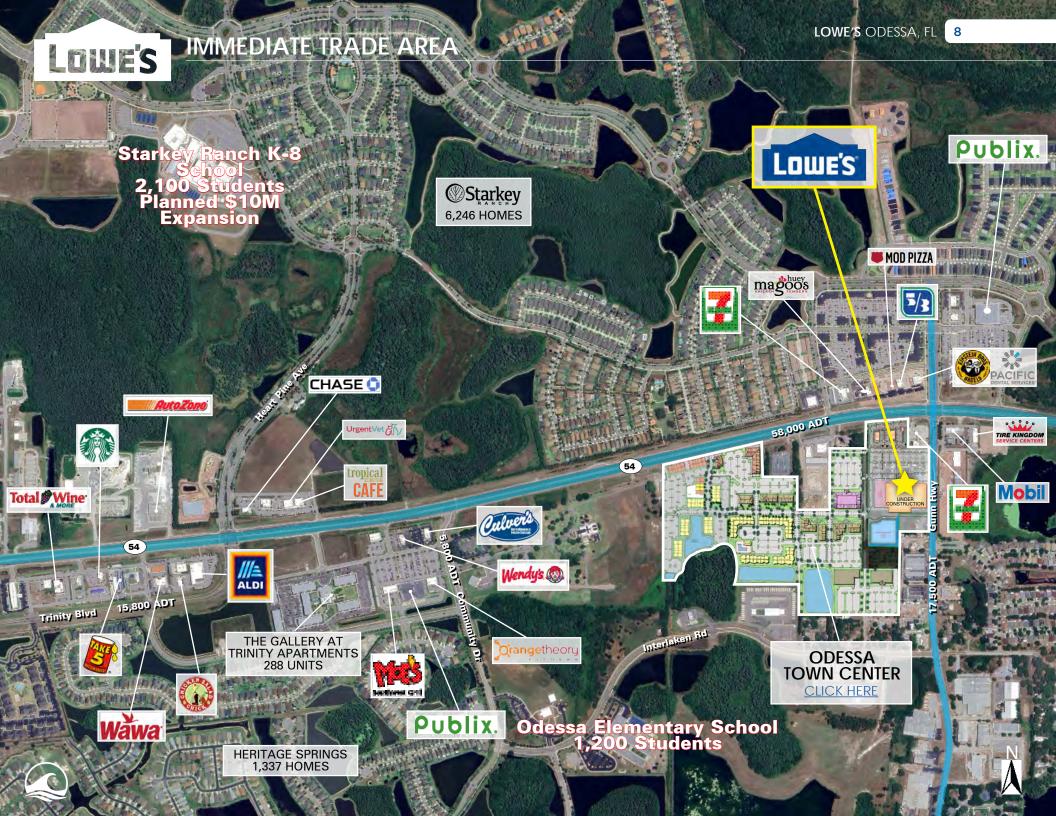












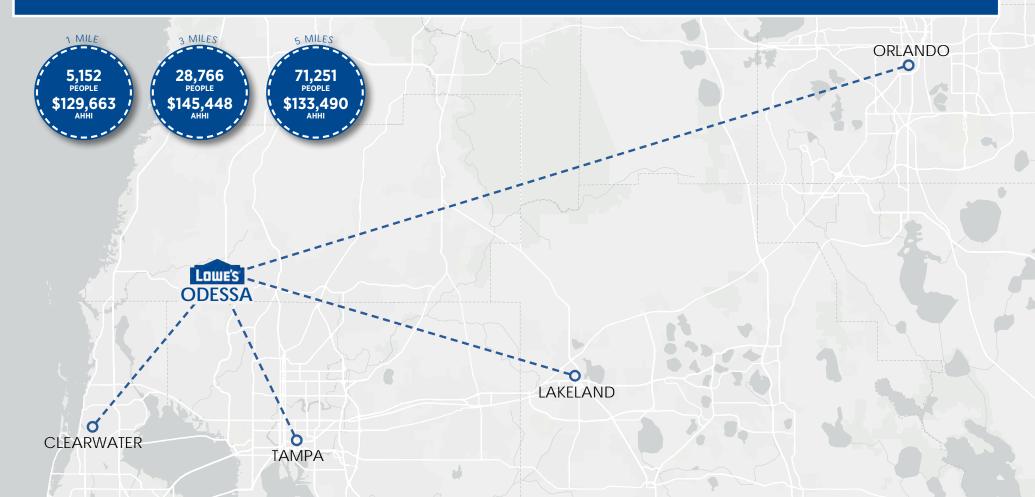


## TAMPA-ST. PETERSBURG-CLEARWATER MSA

Odessa, Trinity and Starkey Ranch lie in Pasco County which is part of the Tampa-St. Petersburg-Clearwater MSA also known as the Tampa Bay Area. Tampa is the principal City in the MSA and is the largest City along the West Coast of Florida. Tampa Bay saw a net migration of 47,000 people in 2020 which ranked #4 in the US ahead of markets like Charlotte and Austin. Pasco County has seen tremendous growth over the last decade due to dozens of new award-winning master-planned communities offering larger, more affordable homes. Downtown Tampa, the Tampa International Airport, Westshore, South Tampa, USF, Bush Gardens, Seminole Hard Rock Casino and the Amalie Arena are all easily accessible to markets like Odessa, Trinity, and Wesley Chapel via the Veteran's Expressway and I-275 which has led to the housing and commercial boom in Southern Pasco County.

As a gateway to the Florida High Tech Corridor, Tampa Bay is home to many information technology (IT) firms along with many business services providers. Nearly 1 in 4 of the state's business and information services firms has a location in the Tampa Bay area. Other major industries besides IT are education services, healthcare, social assistance, finance, insurance, and air transportation. Tampa Bay is home to 19 corporate headquarters with over \$1 billion in annual revenue, seven of which are Fortune 1,000 companies. Almost 500 foreign-owned companies representing more than 40 countries are established in the area.

Tampa International Airport was awarded North America's second best airport according to the Airports Council International. The airport also ranks fifth in the world in customer satisfaction for airports and serves 25 million passengers annually. The Tampa Bay seaport is also the largest in the state of Florida. In 2019, Florida achieved an all-time tourism record with 131 million visitors. Tampa Bay saw 24.5 million visitors which added \$6.9 billion to its economy. Busch Gardens Tampa Bay is Tampa's most popular theme park and Tampa is also one of America's most popular departure ports for Western Caribbean cruises. In 2021, Tampa surpassed one million cruise ship passengers. Tampa is also home to three major league sports franchisees, the Tampa Bay Buccaneers, the Tampa Bay Rays and the Tampa Bay Lighting.

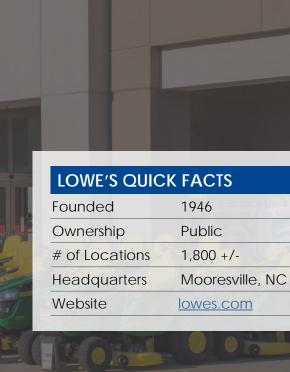




## **TENANT SUMMARY**

Founded in 1946, Lowe's Companies, Inc. is a Fortune 50 company that operates approximately 1,800 home improvement stores in the United States, Canada and Mexico and is the second largest home improvement retailer in the world. In 2018, Lowe's hired former Home Depot executive Marvin Ellison as its president and CEO. Under Ellison's leadership, Lowe's shares have increased more than double the rate of the S&P 500 index. Mr. Ellison is bullish on Lowe's immediate and long-term future citing macro trends like post-pandemic hybrid work and low housing inventory which drives demand for home repairs and renovations. Lowe's reported \$10 billion in earnings on sales of \$97 billion for fiscal year 2022.

HOME IMPROVEMENT WAREHO





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