

# FAMILY (1) DOLLAR

#### **EXECUTIVE SUMMARY**

Atlantic Capital Partners is pleased to offer a freestanding Family Dollar located at 50 Central Avenue in Lynn, Massachusetts. Built in 2014, the 9,180 SF property is operated under a double net lease, with landlord responsibilities limited to roof and structure. The tenant has already exercised its first renewal option, extending the lease through March 2029, showing their commitment to this location. The property currently generates an annual rent of \$176,000.

Positioned in a dense urban trade area just 10 miles north of Boston, the property benefits from strong demographics with more than 105,000 residents within a five-mile radius. With traffic counts of nearly 20,000 vehicles per day and scheduled rent growth of 10% at each five-year option period, the asset offers investors a stable, long-term cash flow opportunity in a high-barrier Greater Boston market, while also providing attractive future redevelopment potential for higher and better use.

| TERM                       | LEASE YEARS          | ANNUAL RENT |
|----------------------------|----------------------|-------------|
| Current Term<br>(Option 1) | 4/1/2024 - 3/31/2029 | \$176,000   |
| Option 2                   | 4/1/2029 - 3/31/2034 | \$193,600   |
| Option 3                   | 4/1/2034 - 3/31/2039 | \$212,960   |
| Option 4                   | 4/1/2044 - 3/31/2049 | \$234,256   |
| Option 5                   | 4/1/2054 - 3/31/2059 | \$257,682   |
| Option 6                   | 4/1/2064 - 3/31/2069 | \$283,450   |
| Option 7                   | 4/1/2074 - 3/31/2079 | \$311,795   |

| NOI   | \$176,000   |
|-------|-------------|
| CAP   | 7.25%       |
| PRICE | \$2,428,000 |

| ASSET SNAPSHOT            |                                      |  |  |
|---------------------------|--------------------------------------|--|--|
| TENANT NAME               | Family Dollar                        |  |  |
| ADDRESS                   | 50 Central Avenue, Lynn, MA          |  |  |
| BUILDING SIZE (GLA)       | 9,180 SF                             |  |  |
| LAND SIZE                 | 0.57 AC                              |  |  |
| YEAR BUILT                | 2014                                 |  |  |
| SIGNATOR/GUARANTOR        | Family Dollar of Massachusetts, Inc. |  |  |
| LEASE TYPE                | NN                                   |  |  |
| LANDLORD RESPONSIBILITIES | Roof & Structure                     |  |  |
| LEASE EXPIRATION DATE     | 3/31/2029                            |  |  |
| REMAINING TERM            | 3 Years & 7 Months                   |  |  |
| NOI                       | \$176,000                            |  |  |











## FAMILY DOLLAR INVESTMENT HIGHLIGHTS







#### **ESTABLISHED FAMILY DOLLAR**

Longstanding corporate Family Dollar tenancy providing secure cash flow with strong brand recognition in the discount retail sector



LOW PRICES

### **EVERYDAY**

**NECESSITY RETAILER** Family Dollar's focus on

essential goods and value pricing drives consistent customer demand and dependable store performance

#### **CURRENT OPTION EXERCISED**

Tenant has already committed to its first renewal option through March 2029, demonstrating confidence in the location



#### CORPORATE **GUARANTY**

**Backed by Family Dollar** of Massachusetts, Inc., providing investors with a secure and creditworthy income stream

#### **DENSE URBAN TRADE AREA** REDEVELOPMENT POTENTIAL

Surrounded by over 100,000 residents in Lynn with direct access to Greater Boston, driving consistent retail traffic



#### ATTRACTIVE **RENTAL GROWTH**

Structured 10% rent increases throughout every 5-year option period









## FAMILY DOLLAR LEASE ABSTRACT

| LESSEE                               | Family Dollar   |            |          |         |  |  |
|--------------------------------------|---|------------|----------|---------|--|--|
| SIZE                                 |   |            |          |         |  |  |
|                                      |   | 0.57 Acres |          |         |  |  |
| RENT COMMENCEMENT                    | Twenty (20) Years   |            |          |         |  |  |
| DATE                                 | March 16, 2023  |            |          |         |  |  |
| EXPIRATION DATE                      | March 31, 2029  |            | ,        |         |  |  |
| BASE RENT                            | PERIOD (LEASE YEARS)  | ANNUAL     | MONTHLY  | PSF     |  |  |
| Current Term (Option 1)              | 4/1/2024 - 3/31/2029  | \$176,000  | \$14,667 | \$19.17 |  |  |
| Option 2                             | 4/1/2029 - 3/31/2034  | \$193,600  | \$16,133 | \$21.09 |  |  |
| Option 3                             | 4/1/2034 - 3/31/2039  | \$212,960  | \$17,747 | \$23.20 |  |  |
| Option 4                             | 4/1/2044 - 3/31/2049  | \$234,256  | \$19,521 | \$25.52 |  |  |
| Option 5                             | 4/1/2054 - 3/31/2059  | \$257,682  | \$21,473 | \$28.07 |  |  |
| Option 6                             | 4/1/2064 - 3/31/2069  | \$283,450  | \$23,621 | \$30.88 |  |  |
| Option 7                             | 4/1/2074 - 3/31/2079  | \$311,795  | \$25,983 | \$33.96 |  |  |
| GUARANTOR:                           | Family Dollar of Massachusetts, Inc.  |            |          |         |  |  |
| RENEWAL OPTIONS:                     | Tenant has seven (7) five (5) year renewal options.   |            |          |         |  |  |
| USE RESTRICTIONS:                    | None.   |            |          |         |  |  |
| TERMINATION OPTION(S):               | None.   |            |          |         |  |  |
| REAL ESTATE TAXES:                   | Tenant will reimburse Landlord for real estate taxes on the Demised Premises. [section 13]  |            |          |         |  |  |
| COMMON AREA EXPENSES:                | Tenant shall be responsible for maintaining the existing landscaping including mowing; snow plowing, removing trash and debris from the parking area and landscaped areas; restriping the parking area; keeping the parking, service and access areas lighted, and repairing parking area lights. [Section 12A] Tenant will maintain and repair all interior and non-structural portions of the building, including; canopy, gutters, downspouts, doors, door closures and glass in windows and doors. [section 12] |            |          |         |  |  |
| REPAIRS & MAINTENANCE:               | Landlord will maintain and keep in good repair and replace when necessary all exterior portions of the building constituting part of the Demised Premises, including the roof, exterior walls, and all structural portions of the building. [section 12]  |            |          |         |  |  |
| UTILITIES:                           | Tenant will pay directly to the utility providers all deposits required to initiate service and all charges for all Utilities used by Tenant. [section 9]   |            |          |         |  |  |
| INSURANCE:                           | Landlord will obtain and keep in force a commercial property insurance policy covering the Demised Premises. Tenant shall reimburse Landlord for Landlord's commercial property insurance. [section 11]   |            |          |         |  |  |
| ASSIGNMENT,<br>SUBLETTING & GO DARK: | Tenant will have the right to assign this lease or sublet the Demised Premises only with the Landlord's prior written consent. [section 32]   |            |          |         |  |  |
| ESTOPPEL CERTIFICATE:                | Both parties agree to deliver an estoppel certificate within 30 days after a witten request by the other party. [section 33]  |            |          |         |  |  |
| HOLDING OVER:                        | Tenant may remain in possession at 130% of rent on a month-to-month basis, terminable by either party with 90 days' notice; failure to vacate timely may trigger defand liquidated damages of 150% of rent. [section 22]  |            |          |         |  |  |

