T3 Annualized T1 Annualized Pro Forma Year 1 Jan-25 Per Sq. Ft. Per Sq. Ft. Percent Per Unit Per Unit Jan-25 Per Unit Annualized Monthly Per Sq. Ft. (Residential Portion) Operating Income (SMR) Scheduled Market Rent \$4,481,725 \$29,878 \$28.07 \$4,425,619 \$29,504 \$27.72 \$3,693,018 \$307,751 100.00% \$24,620 \$23.13 (752,183)(5,015)(4.71)(682,128)(4,548)(4.27)(370,225)(30,852)(10.03%)(2,468)(2.32)Gain / Loss to Lease \$3,729,541 \$24,864 \$23.36 \$3,743,491 \$24,957 \$23.44 \$3,322,793 \$276,899 89.98% \$22,152 \$20.81 **Gross Potential Rent** (\$692,844)Vacancy (\$4,619)(\$4.34)(\$810,816) (\$5,405)(\$5.08)(\$149,567) (\$12,464)(4.05%)(\$997)(\$0.94)(661)(0.00)0 0 0.00 (20,943)(0.57%)Concessions (4)(1,745)(140)(0.13)0.00 0 0.00 (5,989)Collection Loss / Bad Debt 0 0 0 (499)(0.16%)(40)(0.04)**Total Rent Loss** (\$693,505)(\$4,623)(\$4.34)(\$810,816)(\$5,405)(\$5.08)(\$176,500) (\$14,708)(4.78%)(\$1,177)(\$1.11)\$3,036,036 \$20,240 \$2,932,674 \$19,551 \$18.37 \$3,146,293 \$20,975 Total Rental Income \$19.01 \$262,191 85.20% \$19.70 \$857 \$330,667 9.0% \$2,204 \$2.07 Garage / Parking \$134,408 \$896 \$0.84 \$128,514 \$0.80 \$27,556 188,939 198,304 137,612 3.73% 0.86 Expense Reimbursements 1,260 1.18 1,322 1.24 11,468 917 579 0.54 Other Residential Income (106 Units) 209,153 1.394 1.31 129,606 864 0.81 86,858 7,238 2.35% 0 0 0.00 0 0 304,042 25,337 8.23% 2,027 AMB (44 Units) Exp. Reimb. 0.00 1.90 Commercial Income 299,039 1,994 1.87 299,039 1,994 1.87 227,712 18,976 6.2% 1,518 1.43 \$5,544 \$5.21 \$5,036 \$4.73 \$90,574 29.43% Total Ancillary Income \$831,538 \$755,463 \$1,086,891 \$7,246 \$6.81 Effective Gross Income \$3,867,575 \$25,784 \$24.22 \$3,688,137 \$24,588 \$23.10 \$4,233,184 \$352,765 114.63% \$28,221 \$26.51 **Operating Expenses** (Residential Portion) (EGI) Salaries & Payroll \$418,061 \$2,787 \$2.62 \$418,061 \$2,787 \$2.62 \$283,050 \$23,588 6.69% \$1,887 \$1.77 Marketing & Promotion 34,403 229 0.22 \$34,403 229 0.22 24,150 2,013 0.57% 161 0.15 0.51 541 0.51 1.59% 450 0.42 General & Administrative 81,161 541 \$81,161 67,500 5.625 230,038 \$230,038 160,950 3.80% 1,073 1.01 Utilities 1.534 1.44 1,534 1.44 13,413 Repair & Maintenance 98,863 659 0.62 659 0.62 70,050 5,838 1.65% 467 0.44 \$98,863 **Contract Services** 48,341 322 0.30 \$48,341 322 0.30 44,400 3,700 1.05% 296 0.28 13,585 0.09 788 0.22% 0.06 91 \$13,585 91 0.09 9,450 63 Turnover Expense Total Controllable Expenses \$924,451 \$6,163 \$5.79 \$924,451 \$6,163 \$5.79 \$659,550 \$54,962 15.58% \$4,397 \$4.13 \$96,682 \$645 \$0.61 \$645 \$0.61 2.75% \$776 \$0.73 \$96,682 \$116,413 \$9,701 Management Fee 12,964 0.08 86 0.08 870,422 72,535 20.56% 5,803 5.45 **Property Taxes*** 86 12,964 0 0 0.00 142,993 11,916 953 0.90 Insurance* 0.00 0 3.38% \$109,645 \$0.69 26.69% \$7,532 **Total Fixed Expenses** \$731 \$0.69 \$109,645 \$731 \$1,129,828 \$94,152 \$7.08 **Total Operating Expenses** \$1,034,096 \$6,894 \$6.48 \$1,034,096 \$6,894 \$6.48 \$1,789,378 \$149,115 42.27% \$11,929 \$11.21 Net Operating Income \$2,833,479 \$18,890 \$17.75 \$2,654,040 \$17,694 \$16.62 \$2,443,806 \$203,651 72.36% \$16,292 \$15.30 **Net Operating Income** \$2,833,479 \$18,890 \$17.75 \$2,654,040 \$17,694 \$16.62 \$2,443,806 \$203,651 57.73% \$16,292 \$15.30 Replacement Reserves 0 0 0.00 0 0 0.00 (37,500)(3,125)(0.89%)(250)(0.23)Net Cash Flow After Reserves \$2,833,479 \$18,890 \$17.75 \$2,654,040 \$17,694 \$16.62 \$2,406,306 \$200,526 56.84% \$16,042 \$15.07

1900 Pacific

1900 Pacific

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^{*}Due to accounting irregularities, all Property Taxes and Insurance are not included in the T-12