

# FIVE GUYS MATTRESS Warehouse

## **EXECUTIVE SUMMARY**

Atlantic Capital Partners has been exclusively engaged to solicit offers for the sale of a Multi-Tenant Strip Center in Statesboro, GA. This 7,200 SF building is a 100% occupied by two corporate guaranteed tenants: Mattress Warehouse & Five Guys. The asset is well positioned along a highly trafficked commuter corridor and main retail hub.



LOCATED ACROSS FROM A TOP PERFORMING LOWES



10 YEARS REMAINING ON NNN LEASE



LOCATED WITHIN A BRAND NEW STRIP OF QUALITY TENANTS

ASSET SNAPSHOT	
Address	Northside Drive & Peg-Wen Blvd, Statesboro, GA
Building Size (GLA)	7,200 SF
Land Size	0.9 Acres
Year Built/Renovated	2024
Tenants	Mattress Warehouse/Five Guys (Both Corporate)
Lease Type(s)	NNN
Occupancy	100%
Current NOI	\$221,160





95,379

PEOPLE IN 5 MILE RADIUS



\$83,162

AHHI 5 MILE RADIUS



24,600

VPD ON US HWY 80





## **INVESTMENT HIGHLIGHTS**



## ATTRACTIVE LEASE FUNDAMENTALS

Each Tenant has rental increases through out the base term and option periods | Each lease is structured NNN, providing minimal landlord responsibility



## LOCATED IN A COMMERCIAL CORRIDOR

Across the street from a top 5% performing Lowes Home Improvement in the Country. Over 1.6MSF of Retail Space in a 1-mile radius | Tenants include: Walmart Supercenter, Lowes, Panera Bread, Chick-Fil-A, & Starbucks | Under half mile to Statesboro Mall (321K SF)



## HIGHLY ACCESSIBLE LOCATION

Adjacent to US-301 Bypass (25.7K AADT) exit | Full turn accessibility on Northside Dr. East | Cross access with adjacent tenants



## HYUNDAI EV PLANT REGION ALTERING DEVELOPMENT

New \$5.5B, 16M SF EV assembly plant on 2,900 acres. Statesboro is poised to become a major hub for workers and their families



## RECENTLY CONSTRUCTED

Newer construction should limit a new owner's exposure to capital repairs during the hold period | Warranties will be assigned to the new Owner



## CLOSE PROXIMITY TO GEORGIA SOUTHERN UNIVERSITY

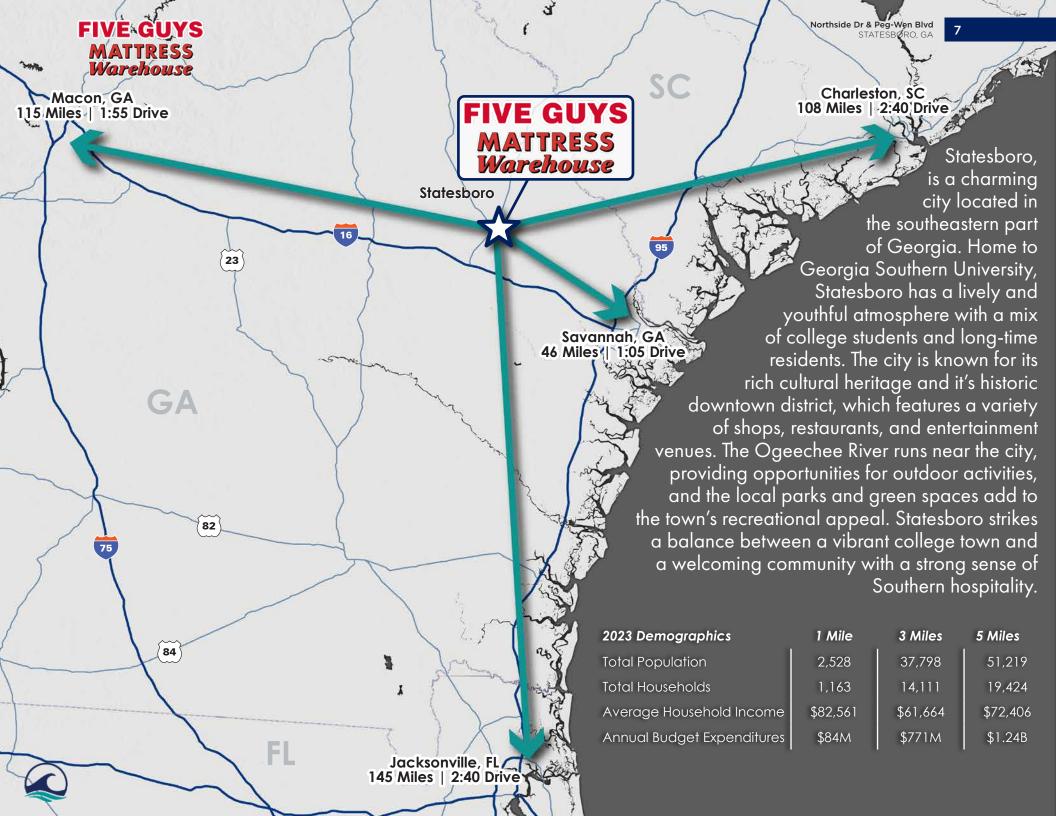
Less than 2.2 miles from Georgia Southern
University | GSU has a total student
population of over 25,506 and over 2K faculty
and staff | GSU economic impact on the
region exceeds \$1.1B











# FIVE GUYS MATTRESS Warehouse



#### **FIVE GUYS QUICK FACTS**

FOUNDED	1986
OWNERSHIP	PRIVATE
# OF LOCATIONS	1,700+
HEADQUARTERS	WASHINGTON, DC
GUARANTY	CORPORATE

Five Guys Operations LLC is a corporate entity of Five Guys Burgers and Fries. Five Guys has been a staple of the Washington, DC area since opening in 1986. They are known for cooking up and serving hand-formed burgers made from fresh ground beef and fresh-cut fries cooked in pure peanut oil. Their menu allows customers to customize toppings for over 250,000 combinations. In 2021, Five Guys landed in Australia and was named to Forbes Best Large Employers List for the first time. After approximately 35 years in business, the business has grown to almost 1.700 units with another 1,500 units in development. They operate in locations across the United States, Canada, United Kingdom, Europe, Asia, and the Middle East. Most recently in June of 2023, Five Guys opened their first location in Seoul, South Korea.



#### **MATTRESS WAREHOUSE QUICK FACTS**

FOUNDED	1989
OWNERSHIP	PRIVATE
# OF LOCATIONS	300+
HEADQUARTERS	FREDERICK, MD
GUARANTY	CORPORATE

Mattress Warehouse opened its first store in November 1989 in Frederick, Maryland. For the past thirty years, Mattress Warehouse has made it their mission to improve the lives of their customers through quality sleep. Offering the largest selection of quality brand bedding, Mattress Warehouse carries quality names including TEMPUR-Pedic, Casper, Serta, Sealy, Stearns, & Foster, and more. In addition to mattresses, they carry a wide variety of pillows, sheets, mattress protectors, to help their customers get the best sleep possible.





## **ECONOMIC SUMMARY**

				Rent			Reimbursements				
Tenants	SQ FT	LEASE START	LEASE END	PSF	MONTHLY	ANNUALLY	САМ	INS	TAX	TOTAL RECOVERIES	TOTAL ANNUAL
Mattress Warehouse	4,800	7/1/2024	6/30/2034	\$30.00	\$12,000	\$144,000	\$16,800	\$3,600	\$8,400	\$28,800	\$172,800
Five Guys	2,400	10/1/2024	9/30/2034	\$35.00	\$7,000	\$84,000	\$8,400	\$1,800	\$4,200	\$14,400	\$98,400
Property Total	7,200				\$19,000	\$228,000	\$25,200	\$5,400	\$12,600	\$43,200	\$271,200

PROFORMA	
INCOME	TOTAL
Base Rent	\$228,000
Expense Recovery	\$43,200
Gross Potential Income	\$271,200
Effective Gross Revenue	\$271,200
EXPENSES Repairs & Maintenance Insurance Property Taxes	\$25,200 \$5,400 \$12,600
3% Management Fee (non-recoverable)	\$6,840
Total Operating Expenses	\$50,040
NET OPERATING INCOME	\$221,160

#### UNDERWRITING ASSUMPTIONS

- 1) CAM, Insurance, and Taxes are based on the estimates provided in the leases
- 2) Analysis captures 12 months of rent from all tenants
- 3) Analysis captures all contractual rent escalations which occur during the analysis period
- 4) Assuming a 3% non-recoverable management fee





## **RENT ROLL**

Tenants	SQ FT	LEASE START	LEASE END	RENT PSF	ANNUAL RENT	RENT DATE	ESCALATIONS	RECOVERY TYPE	RENEWAL OPTIONS	OPTION RENT
Mattress Warehouse	4,800 7/1/2024			\$30.00	\$144,000	7/1/2029	\$33.00	TICAM PRS	Three (3) Five (5) Year Options	
		7/1/0004	/ /20 /002 /						Option 1	\$36.30
		//1/2024	6/30/2034						Option 2	\$39.93
								Option 3	\$44.92	
Five Guys	2,400	400 10/1/2024	9/30/2034	\$35.00	\$84,000	10/1/2029		TICAM PRS	Two (2), Five (5) Year Options	
							\$38.50	\$5.00 Yr 1 TICAM Cap	Option 1	\$42.35
								5% Controllable Op-Ex Cap	Option 2	\$46.58



# OFFERED FOR SALE

\$3,276,000 | 6.75% CAP

## PRIMARY DEAL CONTACTS

#### **DAVID HOPPE**

Head of Net Lease Sales 980.498.3293 dhoppe@atlanticretail.com

## MIKE LUCIER

Executive Vice President 980.337.4469 mlucier@atlanticretail.com

#### **BOR:**

Shelley Jordan Bell Atlantic Retail Atlanta, GA

### **NATIONAL TEAM**

## **SAM YOUNG**

Executive Vice President 980.498.3292 syoung@atlanticretail.com

## PATRICK WAGOR Executive Vice President

561.427.6151 pwagor@atlanticretail.com

### **BEN OLMSTEAD**

Analyst 980.498.3296 bolmstead@atlanticretail.com

#### **ERIC SUFFOLETTO**

Managing Director & Partner 508.272.0585 esuffoletto@atlanticretail.com

#### **DANNY GRIFFIN**

Vice President 781.635.2449 dgriffin@atlanticretail.com **Exclusively Offered By** 



FIVE GUYS

MATTRESS

Warehouse

Northside Dr E & Peg-Wen Blvd,

Statesboro, GA

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